

2020 ANNUAL AND  
SUSTAINABILITY REPORT

Heimstaden



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- Refers to audited sections. Pages 8–9, 44–47, 62–65, 68–73 and 90–143 make up Heimstaden’s Administration Report and financial information, which have been audited by the company’s auditors.

The Statutory Sustainability Report, in accordance with the Swedish Annual Accounts Act, Chapter 6, Section 11, was approved for publication by the Board of Directors. Find our Statutory Sustainability Report index on page 33.

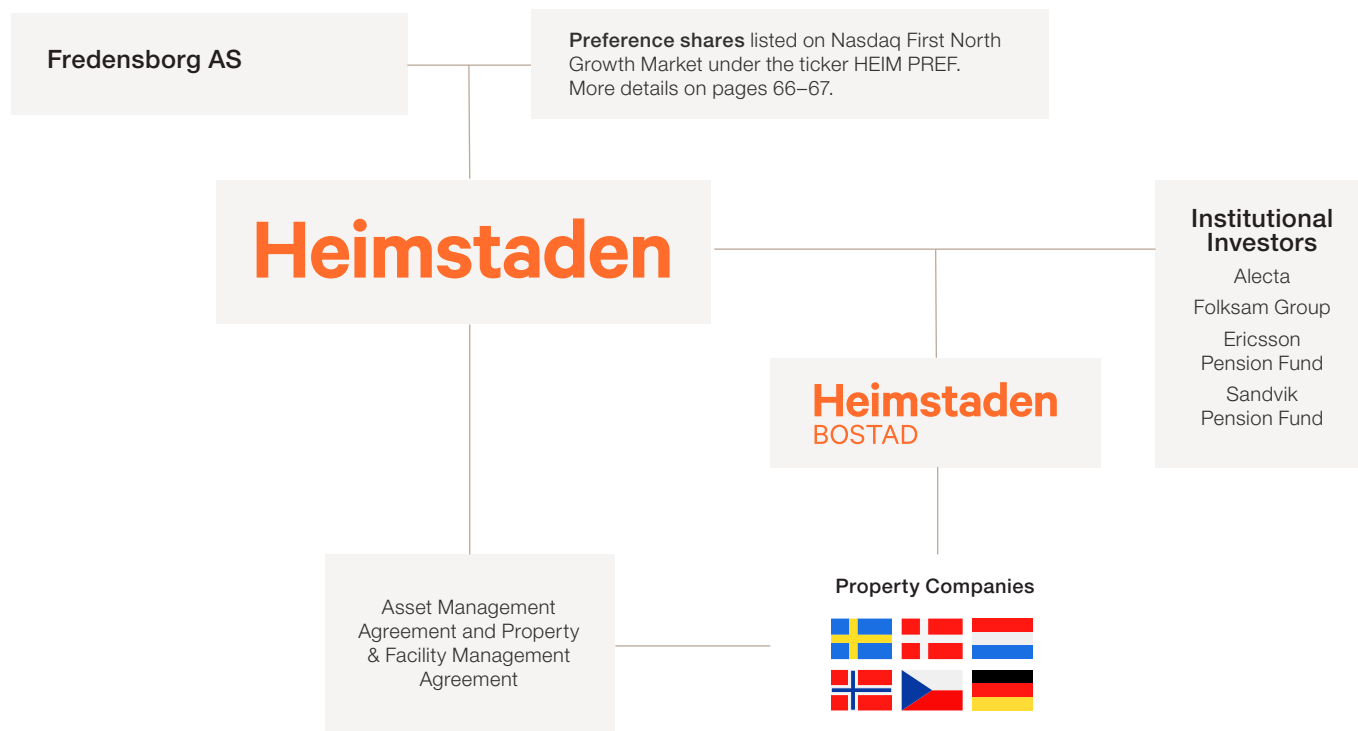
## Administration Report and Financial Information

Heimstaden AB is a public company. Corporate identification number. 556670-0455. Domiciled in Malmö, Sweden.

This report contains forward-looking information based on the current expectations of Heimstaden’s management. No guarantee can be provided that these expectations will prove correct and future outcomes may vary considerably compared to what is presented in the forward-looking information based on, among other things, changing economic-, market- and competitive conditions, changes in legal requirements and other policy measures, and exchange rate fluctuations.

The Annual Report is published in Swedish and English. The Swedish version is the original and has been audited by Heimstaden’s auditor. Figures in brackets refer to the previous year, 2019, unless otherwise stated.

# Company Structure



Heimstaden AB is an industrial investor and owns Heimstaden Bostad AB together with long-term institutional investors who share Heimstaden’s philosophy for evergreen and sustainable investments. For more information on the ownership structure of Heimstaden Bostad, see pages 38–39 of this report.

Heimstaden AB is the investment, asset, property and facility manager of Heimstaden Bostad. All employees are employed by Heimstaden AB, with the exception of employees in the Czech Republic, which are employed by Heimstaden Bostad. The property companies are fully owned by Heimstaden Bostad.

Fredensborg AS is the majority owner of Heimstaden AB. For further information on Heimstaden AB’s ownership structure, see pages 66–67 of this report.



# An Evergreen Platform of *Friendly Homes*

With a presence in six European countries, Heimstaden is a leading European residential real estate company with an evergreen perspective.

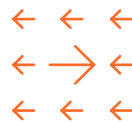
Guided by our values and Scandinavian heritage, we aim for excellence in happiness and life quality for both our customers and our employees, combined with commercially outstanding in-house operations that are sustainable and responsible.

That is how we fulfil our vision to **enrich and simplify lives through Friendly Homes.**



## CARE

about and respect our co-workers, customers, partners and the society we live in. We find sustainable solutions for people and buildings.



## DARE

to think way outside the box. We always look for better ways to do what we do. We encourage diversity, open minds and new ideas.



## SHARE

our knowledge and willingly help each other grow. We are authentic, transparent and honest in our communication and actions.



### **Diversified portfolio across strong European markets**

Heimstaden's property portfolio is diversified across attractive European markets with stable economies and favourable demographics. The portfolio has a balanced exposure to regulated and unregulated rent, which provides Heimstaden with stable and secure cash flows as well as potential upside from positive market developments.

At the end of 2020, Heimstaden was present in six markets: Sweden, Denmark, the Netherlands, Norway, the Czech Republic and Germany. In December 2020, Heimstaden also announced its first investment in Poland, two turnkey build-to-rent projects that will be delivered in 2022 and 2023.



### **Residential real estate is attractive and resilient**

Residential real estate is the world's largest asset class, and since most people in Europe own their homes, the residential sector is a crucial part of all countries' economies. Heimstaden's portfolio is primarily located in large cities and growth areas and with a growing economy and favourable demographic trends, such as urbanisation and smaller households, we expect continued growth in housing demand in Heimstaden's core areas in the years to come.



### **Fully integrated platform with proven operational track record**

Heimstaden has a fully integrated operating platform with competent and experienced in-house personnel. Our operational experience and scalable platform allow us to establish ourselves in new markets rapidly and cost-efficiently. By sharing best practices throughout the organisation, we ensure a common Heimstaden experience for customers in all our markets.



### **Robust financial position and conservative financial policies**

Heimstaden follows a strategy for responsible growth and value creation. Despite strong growth over the last few years, we have continuously improved our operating performance and financial metrics. To ensure steady and sustainable development, we adhere to conservative financial policies that support our long-term strategy and vision. At the end of 2020, Heimstaden had a well-diversified financing structure, strong liquidity position and a robust balance sheet.

103,315  
Homes

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144 billion  
Fair Value, SEK

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7 million  
Total Area, sqm

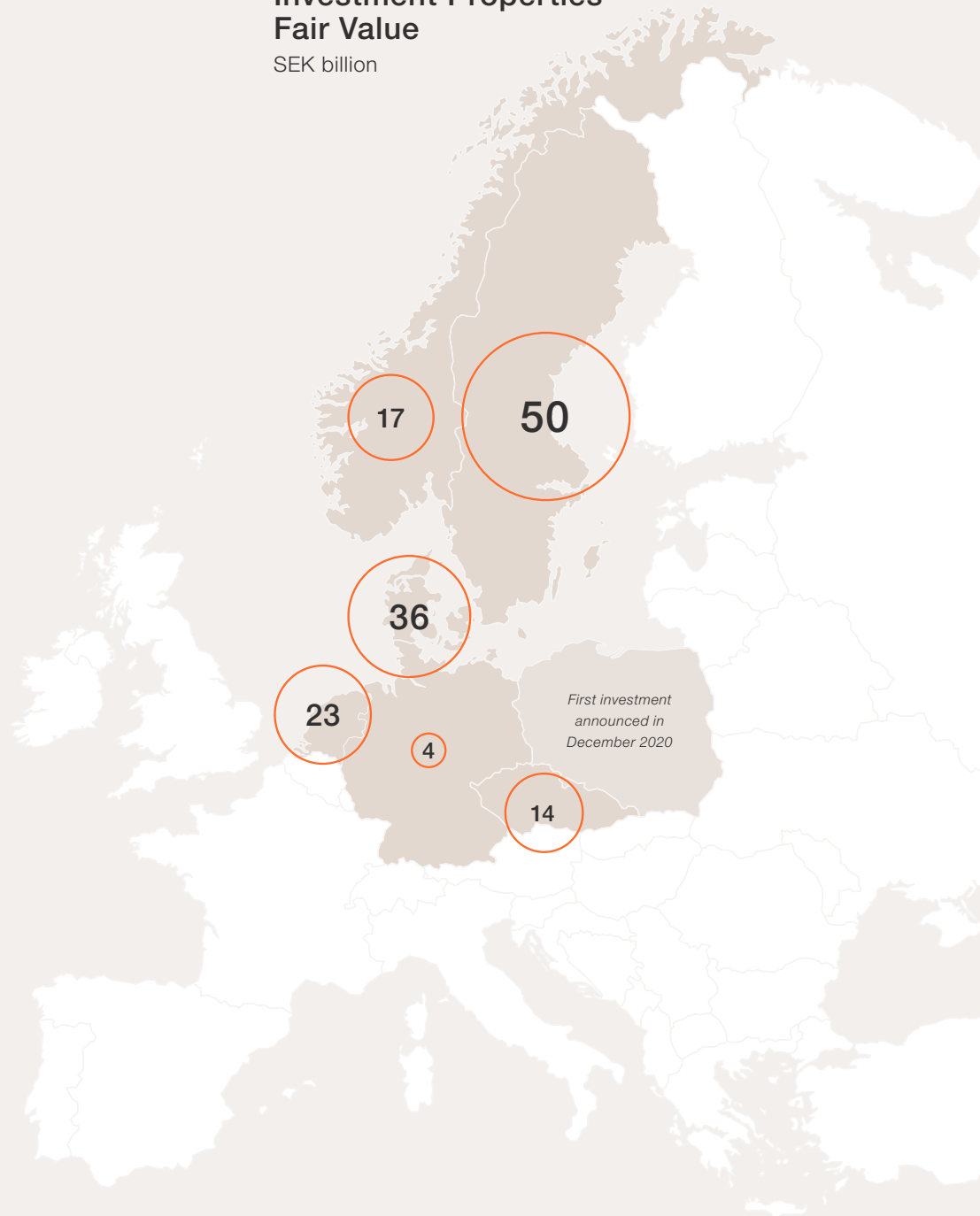
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93%  
Residential Area<sup>1</sup>

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54%  
Regulated Units

Investment Properties  
Fair Value  
SEK billion



<sup>1</sup> 7 percent commercial premises and parking.

# The Year in Brief

Heimstaden continued to grow and strengthen its operational platform in 2020, despite global challenges brought on by the Covid-19 pandemic. We have pursued our strategy for responsible growth in attractive European markets, and the fair value of our portfolio grew from SEK 114 billion to SEK 144 billion. Throughout the year, employee and customer satisfaction developed positively and, through dedicated and targeted efforts, we passed several important milestones in our ESG strategy.

43.8%

Rental Income Growth

25.6 billion

Acquisitions, SEK

39.8%

Net Loan-to-Value

2.8x

Interest Coverage Ratio

## First Quarter

Acquired more than 42,000 apartments in the Czech Republic, making Heimstaden the country's largest private residential real estate company with a property value of SEK 13.8 billion and nearly 500 employees.

Heimstaden AB invested SEK 3.2 billion in a directed share issue by Heimstaden Bostad AB. The total share issue amounted to SEK 7.2 billion and the remaining SEK 4.0 billion was raised from Folksam Group.

Established Covid-19 Task Force to ensure aligned measures and communication across all markets.

Established new set of sustainability targets.

## Second Quarter

Launched the "Hello, you are not alone" initiative in the Czech Republic to enrich everyday life for Heimstaden's senior customers.

Increased presence in the Netherlands through the acquisition of a Dutch residential portfolio consisting of more than 2,000 residential units.

Heimstaden Bostad submitted its first CDP report and received a score of C for its actions on climate change.

Heimstaden AB subscribed for SEK 2.0 billion in a directed share issue by Heimstaden Bostad AB towards existing owners.



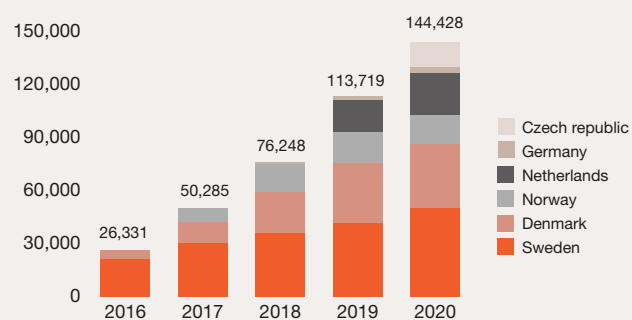
## Key Figures

SEK million

	2020	2019	2018	2017	2016
Rental income	6,992	4,863	3,393	2,013	1,057
Net operating income	3,867	2,725	1,810	1,027	530
Profit from property management	2,654	1,293	989	515	368
Profit after tax	8,353	6,001	3,204	2,064	2,215
Net loan-to-value %	39.8	39.9	49.1	56.1	46.7
Interest coverage ratio, x	2.8	2.4	2.2	2.6	3.2
Residential letting ratio, %	94.4	97.6	97.3	98.7	99.5

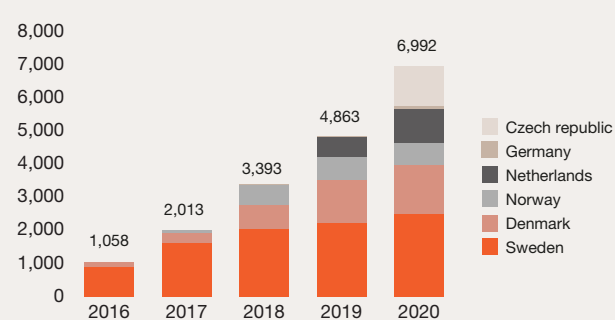
## Fair Value

SEK million



## Rental Income

SEK million



## Third Quarter

Provided apartments for Covid-19 relief efforts in Ostrava in the Czech Republic, offering free accommodation for up to 30 volunteers.

Acquired 3,900 homes in Berlin and established German in-house property management. The transaction closed in January 2021.

## Fourth Quarter

Announced the acquisition of more than 6,200 residential units and 35 commercial properties in Denmark, making it Heimstaden's largest market in terms of value. The transaction closed in January 2021.

Announced first investment in Poland with the acquisition of two turnkey build-to-rent projects comprising 640 residential units in Warsaw, with delivery starting in 2022.

Heimstaden Bostad committed to setting emissions reduction targets according to the Science Based Targets initiative.

Heimstaden Bostad received credit rating upgrade by S&P Global Ratings to 'BBB' with stable outlook.



## Earnings Capacity

The earnings capacity represents annualised earnings calculated on the basis of Heimstaden's balance sheet as of 31 December 2020 and therefore only includes the property portfolio and capital structure as of that date. It is not a forecast for the current year or for the next 12-month period.

The earnings capacity is based on the contracted rental income, current property costs and administrative costs of the property port-

folio as of 31 December 2020. Announced property acquisitions that closed after the balance sheet date are not included in the calculation. The earnings capacity does not include any adjustment for development trends in rent levels, vacancy rates, property costs or interest rates, nor does the earnings capacity provide any adjustment for expected changes in the fair value of properties, foreign exchange rates, acquisitions or disposals.

**7.7 billion**  
Rental Income, SEK

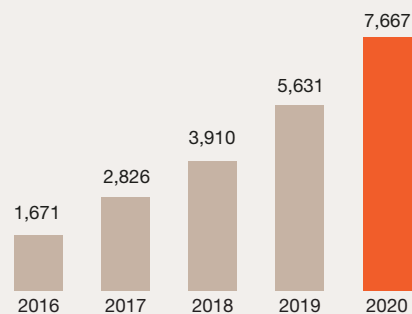
**4.0 billion**  
Profit Before Financials, SEK

**3.0%**  
Net Operating Income Yield

**3.1x**  
Interest Coverage Ratio (ICR)

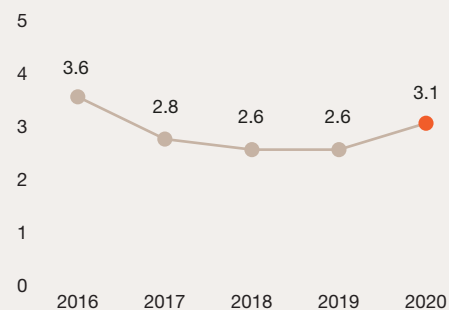
### Earnings Capacity Rental Income

SEK million



### Earnings Capacity ICR

multiple



# A Different, Yet Successful Year

Although the pandemic made 2020 a different and challenging year, I am proud to say that we, despite the circumstances, continued our progress towards the ambitions we have set for the company. This was made possible by our professional, creative and dedicated people, who managed to navigate the challenges brought on by the pandemic. I would like to express my sincere gratitude to everyone at Heimstaden – you excelled during trying times and I cannot even begin to imagine what we can accomplish together once the world has normalised.

## Several Major Acquisitions

We continued to work vigorously with transactions and continued to expand throughout new and existing markets. We reached several major milestones throughout the year; we successfully entered the Czech Republic, we established property management operations in Berlin, and, towards the end of the year, we announced a major acquisition in Denmark, which closed in January 2021.

**“I am enormously proud that we are taking action to face climate issues in a purposeful, structured and innovative manner.”**

At the end of the year, we also announced our first investment in Poland in the form of two build-to-rent, turnkey projects and we are closely monitoring a number of other attractive European markets. Heimstaden Bostad is now one of the largest private landlords in Europe, and with strong values and a vision to enrich and simplify lives through Friendly Homes, we are an attractive landlord and business partner.

## Dedicated Sustainability Work

Providing homes for around 250,000 people, we have a special obligation to conduct our business in a socially and environmentally sustainable way. In 2020, Heimstaden Bostad was among the first major European residential real estate companies to commit to the Science Based Targets initiative (SBTi) to set science-based climate goals in line with the Paris Agreement. Heimstaden Bostad also submitted its first CDP report and received a score of C for efforts on climate change. In December, Heimstaden Bostad received an improved ESG risk rating from Sustainalytics, a widely respected evaluator of ESG, placing Heimstaden Bostad in the top 7 percent of its industry group.

At Heimstaden, we also welcome the EU Taxonomy initiative. However, in 2020 we sent a response to the European Commission to inform them that we see several shortcomings in the proposed legislation that might negatively impact efforts to combat climate change. We hope to maintain open dialogue with authorities to ensure that regulations and legislation is as fair and impactful as possible.

In addition to caring deeply about environmental aspects, we also bear significant societal responsibility, which includes counteracting involuntary social exclusion, working to ensure safe and secure neighbourhoods and contributing to good urban planning. Urban planning, in particular, is an area in which we have considerable skill and we often work closely with municipalities to identify ways of building a better society.

Early in 2021, we presented a partnership with SOS Children’s Villages called A Home for a Home, where Heimstaden Bostad will donate EUR 100 per apartment annually. In the first year, starting from July this year, the donation will amount to more than EUR 11 million and will provide safe and friendly homes for many children in need all over the world.

## Resilient Product in Times of Change

The past year has provided us with numerous insights into how we can infuse even more resilience and stability into our processes and our organisation. But more importantly, it has made evident the continuous need to challenge our business model and our offering. The pandemic triggered a shift in how we use our homes and remote work became the new normal. Hopefully, we will soon revert to a more normalised situation, however it is likely that remote work and home office will remain more common even after the pandemic.

In 2020, our customers spent more time at home than ever before, and we are therefore glad to see that we have continued to receive positive feedback on our customer scorecards, which proves that our product is resilient even in times of change. Nevertheless, going forward we will evaluate how potential long-term changes in how we structure our home and



work lives may impact our product and business model, which in turn may influence the type and structure of future Heimstaden Bostad homes as well as the services we provide.

#### **Improved Credit Rating**

In 2020, Heimstaden Bostad reached a significant milestone when Standard & Poor's raised Heimstaden Bostad's credit rating to 'BBB', a reflection of an increasingly diversified and high-quality residential portfolio, enhanced earnings base and strong financial discipline with improving credit metrics. The upgrade will likely result in improved access to financing and lower credit expenses for Heimstaden Bostad and, going forward, we will continue our efforts with an ambition to raise Heimstaden Bostad's credit rating even further.

#### **Roadmap for 2021**

In 2021, we will continue to execute on our strategy and hope to announce new important acquisitions. We will continue to improve our organisation, to generate favourable financial and operational results and become even better at identifying and meeting our customers' needs.

Finally, let me express my sincere hope that the world recovers and that we can return to a more normalised situation, allowing us all to move freely, socialise with friends, travel across borders and experience the world in the manner to which we are accustomed.

Patrik Hall, CEO Heimstaden AB

# Enrich and Simplify Lives Through *Friendly Homes*

## Our Core Ambitions



## Quantum Leap Strategy

To fulfil our vision and achieve our high ambitions, Heimstaden has developed a strategy to continue taking quantum leaps throughout the organisation.

Our values make up the foundation on which we build our concept of Friendly Homes and shape everything we do, including how we operate, communicate and interact.

Achieving efficient and innovative operations is what residential real estate is really about, enabling us to outperform and execute efficiently and successfully on our four strategic pillars: Customer Centred, Friendly Workplace, Sustainable Mindset and Financial Strength. Together, these pillars are essential to fulfil our vision of Friendly Homes.



## Efficient and Innovative Operations

Our fully integrated platform across the property life cycle is key to achieving efficient and innovative operations. Our competent in-house management ensures a top performing and agile way of working, which combines resources and know-how in a lean and flexible organisation. By constantly sharing best practices, we ensure a common Heimstaden experience in all markets – for customers, employees and partners.

Always seeking technical and digital improvements, we are continuously working to build a modern digital ecosystem with high-quality platforms as a key enabler for scalability, decision-making, quality reporting and excellent customer service.

### Heimstaden

Owning the entire value chain ensures control of value creation and the customer journey.



#### Investments

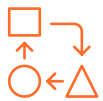
High capacity and dedicated in-house team that handles all investments. Governance structure optimising agility and execution.



#### Finance

Responsible for all financing and refinancing activities. Structured monitoring of debt portfolio and capital markets, maintaining and expanding lending relationships.





### Asset Management

Detailed analysis, execution and follow-up of value-added potential at unit and property level. Renovation and maintenance done continuously with tenant churn, focused on quality improvements while acting socially responsibly



### Property Management

By having in-house property management, we ensure an excellent service, quality and oversight throughout the value chain, creating value to customers, communities and the company.



### Facility Management

Dedicated staff that delivers services to meet the needs of our customers, including proactive maintenance and cleaning.

## Our Strategic Pillars



### Customer Centred

Heimstaden's customer centred mindset is important to attract new customers and retain them long-term. We offer a diverse range of quality homes for every stage of life, always with a human touch. With our own staff in "every home-every day", we deliver a customer experience beyond expectations where we empower our customers with smart physical and digital solutions for a better and more sustainable everyday life.

We regularly measure customer satisfaction, and our scores continue to improve. Our customers are our ambassadors, and as a top performer in our industry, we are transparent in what our customers think of our homes and services.



### Friendly Workplace

Through dedication, a long-term horizon and collaboration, we create happiness and life quality at work. An honest and passionate culture, where caring and driven people have the freedom and resources to apply their skills and ideas, which encourages a diverse work environment with an inspiring and inclusive leadership. We measure our people's engagement through a monthly pulse check.

A safe and secure workplace is always our top priority. A fair and competitive offering with a sustainable work-life balance is important for the well-being of our people and for us to fulfil our vision, live our values and reach our goals.



### Sustainable Mindset

Our daily sustainability work is about caring and creating value for people: customers, employees and society in general.

An integrated part of our operations is to improve our social and environmental impact across the entire value chain, contributing with solutions to face the many challenges in our society, such as climate change, socio-economic differences and housing shortages.

By sharing our knowledge and expertise, we seek to inspire others to contribute and make a positive difference for the enrichment of our industry and society.



### Financial Strength

Together with institutional partners, we are operating an evergreen and sustainable platform of attractive residential units. Our broad experience with investments and finance provides great advantages and opportunities for sustainable and responsible growth.

Heimstaden adheres to conservative financial policies and maintains a robust balance sheet and liquidity position. This enables responsible and stable operations and provides capacity and flexibility to act on opportunities in the transaction market.







## Hello, You Are Not Alone

When a national state of emergency was declared in the Czech Republic, Heimstaden launched its “Hello, you are not alone” initiative together with the University of Ostrava. Students called more than 5,500 senior citizens living in Heimstaden homes to offer help with everyday tasks, such as grocery shopping or delivering medicines and face masks, enriching everyday life for Heimstaden’s senior customers.

# Truly Customer Centred Operations

Trends and technology constantly change our customers' everyday lives. Therefore, understanding consumer behaviour and identifying new customer needs are focus areas for Heimstaden, in line with our vision to enrich and simplify lives through Friendly Homes. People living in Heimstaden homes should have a superior experience compared with other housing alternatives.

## Many points of contact

We have identified each aspect of the customer journey with Heimstaden, from when apartment first becomes available for a new family until they move out many years later. Throughout this journey, there are many points of contact with our customers during which we can ensure an excellent customer experience and deliver value-added services in line with our vision.

To better understand our customers' needs and desires, we have rolling pulse measures through surveys, including a Net Promoter Score (NPS), at four different stages of the customer journey: at contract signing, move-in, during the tenancy and when they move out. These surveys provide important knowledge about our own performance and valuable information on areas of improvement in our relationship with the customer. In addition, we make a full Customer Score Card (CSC) every year.

## Customer service on three pillars

Our employees meet and interact digitally and physically with customers. Our customer service allows customers to contact us at their own convenience and is based on three pillars: personal contact such as service centres and telephone contact, digital contact via email, chat or web portals and self-service solutions, such as My Pages, customer forums, web or 3D apartment viewings.

Customers can reach us at any time and we have maintained our high degree of service during the Covid-19 pandemic. Our Customer Service Centres get data on customers' view of our performance every week and are responsible for implementing action plans based on the results.

## Going beyond expectations

Strong performance drives our business forward and builds customer lifetime value. For each step of the customer journey we assess which optional services we can offer our customers. We continuously evaluate and implement a range of added services from food deliveries, carpools and from cleaning services to exclusive offerings with selected suppliers. Throughout the year we conducted several activities to engage, inspire as well as inform our customers about ongoing activities. We work with nudging to inspire our tenants for more sustainable living and engage them in urban gardening.

## Our ambition is to improve the customer experience and the value of our portfolio by finding new ways of developing our standing assets

Another dimension of meeting tenants is through micro-meetings, one-on-one with our Customer Ambassador. In Sweden, our full-time Customer Ambassador facilitated meetings between our customers in the form of book circles, coffee breaks and music events. This brings neighbours together, increasing safety and building small communities. There are numerous examples throughout our different markets on how we enrich and simplify our customers' social life through the activities mentioned and many more. Our local sponsorships within the areas of health and culture for young people brings value to both the society and to our tenants.



## Make Room

Late 2020, Heimstaden unveiled “Make Room”, its new sustainable communication concept with people and life in focus. This is a concept of diversity, inclusion and belonging, where we create living and workspaces to promote peaceful and inclusive societies. Connecting with our sustainability agenda and objective, the “Make Room” concept will tell the story of making cities and premises inclusive, safe and environmentally friendly.

## Fully Furnished With IKEA

In Linköping, Sweden, a new concept was tested together with IKEA. Students were offered fully furnished apartments that also were fully equipped with everything from cutlery to a vacuum cleaner. This pilot project gained a large interest as we found a way of enabling young students a smooth transition from their parents’ home to their first own apartment.



# Strong Culture a Key Factor in Challenging Times

Following the Covid-19 pandemic, the health and safety of our people and customers have been our first priority. We continued to grow and attract talented people and succeeded in adapting to new ways of working. As everyone realised the importance of inclusion and belonging during a time of social distancing, our corporate culture has grown stronger.

Ever since Heimstaden was founded, there has been a significant focus on building a solid company culture to underpin the business. Our three core values, **Care – Dare – Share**, form the basis of our philosophy for a Friendly Workplace, one of Heimstaden’s strategic pillars. We believe success is built upon a warm and caring atmosphere in which we should encourage each other to try new methods and solutions and where knowledge and experience is shared between colleagues and between us and our business partners. This fosters engagement, co-creation and contributes to setting high ambitions to reach our goals.



CARE



DARE



SHARE

The Covid-19 pandemic brought many challenges, to society as a whole and to Heimstaden as a company. In February 2020, Heimstaden established a Covid-19 Task Force with authority to implement initiatives to limit the risk of contagion and preserve operational efficiency and effectiveness. Read more on page 26. In March, remote work was introduced for most of the office personnel, all customer contact was reviewed from a health perspective and many of our daily tasks, such as recruitment and apartment showings, were moved to digital platforms. Due to substantial efforts from employees throughout the company, the unexpected situation had a minor operational impact, and we succeeded in expanding into new markets.

## Measuring people satisfaction

A vital aspect of our business model is that we have insourced our customer service. Being customer centred, we manage all customer interaction ourselves, ensuring the highest customer service quality possible. We believe the key to successful customer service is satisfied employees who enjoy their work, are given a mandate to influence and grow and are

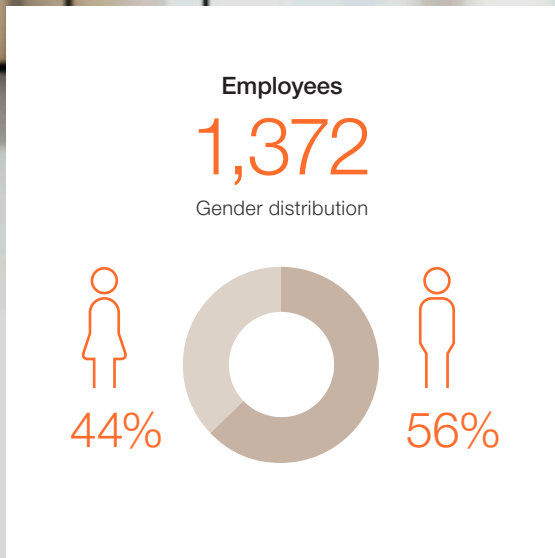
fairly compensated. Caring for our people means caring for our customers. Employee satisfaction is measured monthly on a 10-degree temperature scale, with the objective of achieving a score of at least 8.5 in all categories by 2023. In 2020, Heimstaden had an average temperature of 7.8. In measuring eNPS (Employee Net Promoter Score) Heimstaden obtained a value of 34 on a scale from -100 to 100. As a result of our expansion adding new markets to the survey in 2020, the average temperature and the eNPS on Group level decreased slightly during the year. However, for existing markets the score increased throughout the year, despite challenging circumstances. We see a pattern where response rates and ratings are normally lower in newly introduced countries, where over time, the usage and ratings increases. Sweden, which is the market where the tool has been used the longest received fantastic response rates averaging 75 percent with some months peaking over 80 percent.

## Internal training is an important tool

The training of our employees is essential for Heimstaden to remain a leading employer in our industry and to retain our people. Learning should be easily accessible and visible and in varied formats to satisfy learning preferences.

As a result of the Covid-19 pandemic, our employee training programme did not meet its targets in 2020. Prepared topics such as leadership and ethics are less suitable for digital training as they require a high degree of human interaction. However, digital alternatives are being evaluated as restrictions are still limiting us from performing traditional on-site training, a situation likely to continue into 2021. Despite these limitations, we have delivered 84 digital trainings in subjects such as recruitment, performance development and salary review. We have launched seminars with inspirational speakers to help our employees find ideas on how to better cope with a challenging work situation. We also launched a digitally redesigned leadership programme so we were able to start a new educational journey for our leaders.





Number of Employees	Men	Women	Total
Sweden	234	159	393
Denmark	76	50	126
Norway	81	52	133
The Netherlands	67	50	117
Germany	13	10	23
The Czech Republic	301	279	580
<b>Total</b>	<b>772</b>	<b>600</b>	<b>1,372</b>

**Increasing inclusion**

With limited possibilities to gather teams and colleagues in person, inclusion is becoming an increasingly important topic. Everyone at Heimstaden should feel as a part of a team, with the ability to influence the workday and the team's performance. To foster this, we plan to further educate our managers on important topics, such as inclusion and diversity.

We have faced some challenges in the onboarding of new employees, which for the greater part of 2020 had to be performed using digital tools. This mainly was a challenge in the Netherlands, where we opened up offices in new regions and a large number of employees were introduced during the year. The situation was similar in Germany, where we opened up our first office in September 2020.

**Investment in digital infrastructure**

In June 2020, we launched a major project to create a group common, flexible and transparent platform for the critical People & Culture processes. Core processes, such as recruitment, hiring, talent development, performance development and compensation management have been revised and designed so that our different countries can operate in aligned and harmonised processes (adapted to still comply with e.g. local labour law or other regulations). Subsequently, we aligned our organisations, job descriptions and titles. This provides smoother internal processes and better opportunities for benchmarking between markets, including better data generation and collection. In addition, a blueprint organisation has been developed, defining which functions are essential when entering a new market. All countries have taken part in this work, with a strong commitment to discover and share best practices.

Targets are set at various levels of the organisation with clearly measurable KPIs (see page 27). We know these targets are ambitious and difficult to reach in a rapidly growing organisation. They demonstrate our high ambitions for looking after our people and for ensuring our overarching goal of "Excellence in happiness and life quality at work".

**Importance of risk awareness**

It is important to address potential risks in the work environment. Clear targets have been established and there are active work environment groups that implement actions to reduce risks. We strive for zero work-related accidents and no illness due to work-related stress. With a systematic monitoring and documentation of incidents, our proactive risk management prevents these incidents from being repeated.

A whistleblower policy has been implemented in all countries. A handful of notifications has been received during the year. After registration, no case required further action. The whistleblower procedures will be revised in 2021, following new EU legislation.

**Focus for 2021**

In 2021, we will further develop our leaders, putting increased emphasis on inclusion as a top priority. We will also look into how psychological illness and stress can be prevented, as we anticipate Covid-restrictions and their challenges to be present for the major part of 2021 as well. Talent development will remain in focus, now with a completely new platform to deliver and manage development initiatives. Furthermore, we will ensure the utilisation of our new platform to enhance our people experience and provide transparency as well as flexibility for organisational growth and changes.



**Covid-19 Task Force**

Late 2019, Heimstaden's senior management received comprehensive crisis management training that would turn out to be even more important than expected. In February 2020, after the first indications of a possible pandemic, Heimstaden formed a Covid-19 task force consisting of Country Managers, HR and Communications. Team members changed as needs evolved and the task force had recurring meetings throughout the year with varying frequency, from daily to bi-weekly, depending on the severity of the situation. The task force was a platform for knowledge sharing and fast decision-making, and initiatives from one country could quickly be applied to the others. Meetings will continue for as long as they are deemed useful.

## Key Ambitions and Outcomes For a Friendly Workplace

	Targets and ambitions	Outcomes 2020
Temperature	Winningtemp target 8.5 (scale from 1–10)	7.8
eNPS <sup>1</sup>	Winningtemp target 65 (scale from -100 to 100)	34
Work life balance	Personnel turnover <10% <sup>2</sup>	14%
	Sick leave <5% <sup>2</sup>	5.3%
Work health & safety	0 work-related accidents <sup>3</sup>	31 accidents
Diversity and inclusion	Winningtemp target 9.2 (scale from 1–10) <sup>4</sup>	8.8
	Gender representation in Group and Country Management Teams of minimum 40 percent women	29% women
Professional Ethics	100% of employees have signed Code of Conduct and completed training <sup>5</sup>	55%
Happiness at work	Winningtemp target 8.5 (scale from 1–10)	Job satisfaction 7.7
	Heimstaden is run by highly engaged, committed and driven people, winningtemp target 8.5 (scale from 1–10)	Meaningfulness 8
Opportunity to grow	Winningtemp target 8.5 (scale from 1–10)	Personal development 7.4
	Expect everyone to take the initiative to ensure own development	

Heimstaden uses the tool Winningtemp to measure employee satisfaction and eNPS (employee Net Promoter Score) through a monthly survey sent to all employees. The outcomes are based on a 64 percent average response rate for the group. Approx. 50 percent of the employees in the Czech Republic do not yet have access. Employees from Germany have not yet been included as Heimstaden did not establish in-house property management in Germany until the third quarter of 2020 and there were too few employees to gather sufficient data.

<sup>1</sup> Employee Net Promoter Score

<sup>2</sup> Measured through local P&C systems

<sup>3</sup> Measured via local accident/incident reporting

<sup>4</sup> Measured via WinningTemp and also by looking at gender representation in our local P&C systems

<sup>5</sup> These targets were set in 2020 and the structure to follow-up in detail is under implementation. The result is an estimate based on input from the countries. From Q2 2021 we will be able to properly track training and signed Code of Conduct.

# Clear and Measurable Sustainability Targets

Sustainability has taken centre stage in the public and political debate and there is increasing focus on issues that are at the heart of residential real estate, such as urbanisation, housing shortages, socio-economic inequality and climate change. New legislation and reporting requirements are regularly introduced and the industry and Heimstaden are expected to contribute with new solutions to key challenges of our time.

Sustainability is multidimensional. It requires social engagement and environmental protection, climate protection, safe and attractive workplaces and a sustainable value chain. We fully intend to contribute to solving these challenges and to inspire and enrich the communities in which we operate.

Corporate responsibility starts with an open dialogue. In our role as a corporate citizen, we intend to contribute to the public debate on how to ensure inclusive neighbourhoods, clean energy solutions, as well as energy and water efficient properties.



In line with the Paris Agreement, we are focused on reducing our carbon footprint, enhancing the energy efficiency of our properties, and building resilience to climate change. We invest in safer neighbourhoods, social lease contracts and adaptation measures such as ecosystem services, biodiversity and various types of green spaces.

We have already achieved successful results, but the best is yet to come, and we will continue our pursuit to find new and innovative solutions to global and local social and environmental issues.



## A solid foundation for decision-making

The property sector accounts for 40 percent of total energy usage in the EU and about 36 percent of greenhouse gas emissions. In fact, in 2018 households alone accounted for 26 percent of energy consumption in the EU. Contributing to the fight against climate change is a top priority for

Heimstaden and Sustainable Mindset is one of our four strategic pillars. We base our sustainability strategy on the ISO 26000 guidelines, the UN

Sustainable Development Goals, and the UN Global Compact, which together provide a solid foundation for sustainable decision-making.

By ensuring operational efficiency, long-term focus, and by developing sustainable properties in growth regions, we generate long-term value for the company, shareholders, customers, partners, the environment, and society at large. An integrated part of our strategy is to improve our social, environmental and climate impact across the value chain, contributing with solutions to face a variety of challenges in our society, such as climate change, socio-economic differences, housing shortages and more.

To achieve our ambitions, we have set clear and measurable targets, aligned with key industry-specific and general impact areas relevant for Heimstaden. These targets contribute to ten UN Sustainable Development Goals and their sub-targets. We also follow the ten principles of the UN Global Compact related to areas of human rights, labour practise, the environment and anti-corruption. Sustainability targets are set with road maps for each market. See pages 149–175 for more information.

## Heimstaden Bostad's commitments to global standards

Heimstaden's subsidiary, Heimstaden Bostad, was one of the first major European residential real estate companies to commit to the Science Based Targets initiative (SBTi), a third-party recognition that will validate Heimstaden Bostad's targets to ensure that they will meet the goals of the Paris Agreement to mitigate global warming. Heimstaden Bostad will set ambitious carbon-reduction targets across all markets as underwritten by the Science Based Target initiative. In line with the Paris Agreement, Heimstaden Bostad will focus on reducing its carbon footprint, enhancing the energy shift and efficiency of its properties and building resilience to the effects of climate change. Also underlining Heimstaden Bostad's efforts towards mitigating climate change, the organisation Sustainalytics, a widely respected evaluator of ESG, has rated Heimstaden Bostad's ESG

## Heimstaden's 10 Focus Areas from the UN Sustainable Development Goals:

### Industry-specific impact areas



### General impact areas



risk as “low” with a score of 12.3, which places Heimstaden Bostad in the top 7 percent of its industry group as defined by Sustainalytics, a positive improvement from a score of 17.7 from the previous year.

**Increased support for green property investments**

In October 2020, the European Commission launched A Renovation Wave for Europe; a new strategy to double annual energy renovation rates in Europe during the next ten years. This is one of several initiatives by the European Commission to increase renovations and green investments in properties, which could create opportunities for Heimstaden to seek public funding to meet climate and energy objectives and support the transition to clean energy. In addition, the new EU Taxonomy provides an extensive framework for sustainable investments, which will impact our investment strategy. Read more about our approach to the EU Taxonomy on pages 34 and 154–157.

**Quality data and reporting**

Heimstaden is dedicated to ensuring quality reporting and we are continuously building organisational capacity and strengthening data quality and availability. Heimstaden’s annual Sustainability report for 2020 is built on the Global Reporting Initiative (GRI) standards and includes climate-related disclosures in line with TCFD<sup>1</sup> recommendations. The Greenhouse Gas Protocol (GHG) is applied when calculating greenhouse gas emissions.

**Considering local variations**

Heimstaden has an ambition of growing sustainably with as little climate impact as possible. However, differences in national policies and climate

focus in different markets are a challenge for sustainability initiatives on a company-wide level. To illustrate, renewable energy accounted for over 42 percent of energy usage in Sweden in 2017, while the Czech Republic had the second highest share of solid fossil fuels in the EU, at 36.5 percent. To maximise the effect of sustainability efforts, Heimstaden must take local conditions into account and closely follow governments and municipalities to understand existing and future legislation and reporting standards.

Our local sustainability organisations are continuously growing, and new centralised functions are being established. During 2020, an ESG Controller, Environmental Manager and a Head of Group Energy Management were hired in Group functions to contribute to the further integration of sustainability and ESG data collection in daily operations.

**Integrated risk management**

Assessing and managing climate-related risks is an integral part of Heimstaden’s annual general risk management process. The climate-related risk management process includes strategic prioritisation and a review of the importance of specific risks depending on factors such as technical progress, organisational growth, new geographic areas or new legislation and guidelines. Understanding risks by actively stress testing climate resilience going forward is an important aspect of maintaining financial stability and capturing future business opportunities.

Heimstaden follows TCFD’s recommendations and divides climate-related risks into two main categories: transition risks and physical risks. By using concrete subcategories, Heimstaden visualises identified risks and

<sup>1</sup> The Task Force on Climate-related Financial Disclosures

## Our Environmental Impact

Our Sustainable Mindset extends through all areas of our operations with an objective to minimise our environmental impact and ensure that environmental aspects are prioritised and considered when making investment decisions. In 2020, we established a road map for the coming ten years, defining activities at Group level and for all markets. Four types of measures are being implemented to reduce the environmental impact on our properties:

**1 Energy efficiency**

– building insulation, heat and ventilation system optimisation, smart control systems, efficient lighting and more.

**2 Energy provider improvement**

– district heating and electricity emissions intensity reductions.

**3 Fuel switching**

– efficient local heating and energy production to replace fossil fuels.

**4 Renewable energy**

– 100 percent renewable energy in all markets where possible.

opportunities for all stakeholders and ensures a relevant risk management process. Transition risks refer to political, regulatory and technological risks that a transition to a society with lower carbon emissions can entail. Physical risks can be acute or chronic and can include direct damage to assets or indirect damage such as interruptions in the supply chain.

Heimstaden has identified and analysed both physical and transition risks by using different climate scenarios. The risks have been processed by a related risk team including experts from all business functions and have been calculated, evaluated, and categorised into effect, probability, and priority. Read more about our climate-related disclosures on pages 71 and 154–157.

**Close cooperation with suppliers**

Sustainability forms an integral part of our Code of Conduct for Business Partners, which details the expectations and requirements we impose on our suppliers. The Code of Conduct emphasises the importance of life cycle perspectives in the choice of solutions and highlights efforts to mitigate negative risks and to focus on the efficient use of natural resources. We place great importance on only engaging suppliers who share our values and understand our way of working. During 2020, we have implemented a mandatory sustainability self-assessment for suppliers in the Nordic countries and the next step will be to introduce the requirement in all markets. Read more about our supply chain risk management on pages 68–73.



To ensure consistent handling of all material sustainability aspects, our work is based on the following structural model: Ensure adequate governance of the area, develop a strategy for handling the issue, make an assessment of risks and opportunities and set measurable targets and metrics. The work is followed up at least once a year.

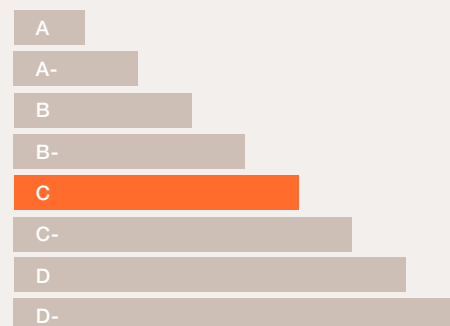
**First CDP Score**

In August 2020, Heimstaden Bostad submitted its first CDP report, based on 2019 reporting, which earned Heimstaden Bostad a place on the CDP’s Climate C List. CDP is the world’s largest survey of corporations’ ambitions on climate change and environmental protection. By participating, companies provide investors with an objective view on how well they are dealing with climate change. The full CDP report can be found on [www.cdp.net](http://www.cdp.net).



- A: Implementing current best
- B: Taking coordinated actions on climate issues
- C: Knowledge of impact on, and of, climate issues**
- D: Transparent about climate issues

**CDP Climate List**





## Key Achievements

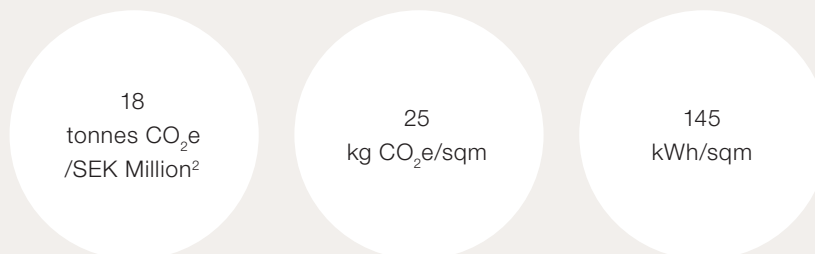
Throughout the year, we continued to build and reinforce our sustainability reporting systems and our sustainability strategy. Some of our main achievements were:



<sup>1</sup> Heimstaden Bostad

## Key Performance Indicators

We are constantly developing our sustainability reporting and some of our most important KPIs are energy and emissions related. For the first year, we report carbon footprints in tonnes of carbon dioxide equivalents per million SEK in revenue. As in the previous year, we also report energy use per square meter and carbon dioxide emissions per square meter. More detailed information can be found in the sustainability report on pages 164–166.



<sup>2</sup> CO<sub>2</sub>e from Scope 1 and Scope 2 marked based emissions. This KPI is based on the recommendations from TCFD.



## Key Priorities in 2021

We will continue to build Sustainable Mindset as one of our four pillars. Below is a list of some of the major initiatives during the coming year. For more information, please see our website.

- Introduce and integrate our sustainability strategy in Poland.
- Start building an environmental management system.
- Implement the EU Taxonomy requirements including reporting.
- Perform a climate assessment of all properties in all markets.
- Sustainability improvement projects in over 2,000 apartments in the Czech Republic covering measures such as thermal insulation, and the change of heating systems from coal-based district heating systems to heat pumps or low emission central gas boilers.
- Further integrate sustainability reporting into daily operations.

## Statutory Sustainability Report Index

Find our statutory sustainability report according to the Swedish Annual Accounts Act on the following pages:

Topic	Area	Pages
Business model		5–6, 14–19
Environmental issues	Policy, review procedures and policy results	163, 165, 167, 171
	Risks and risk management	71
	Key performance indicators	164, 166, 167, 171
Social issues and employees	Policy, review procedures and policy results	168, 170, 173
	Risks and risk management	72
	Key performance indicators	169, 171, 174, 175
Human rights	Policy, review procedures and policy results	172
	Risks and risk management	71
	Key performance indicators	172
Anti-corruption	Policy, review procedures and policy results	162
	Risks and risk management	71
	Key performance indicators	162



## Social Responsibility as a Common Thread

Heimstaden works to promote good health and secure environments for customers, employees and suppliers. We contribute to safe and inclusive homes and urban environments in the locations where we operate. Caring for others runs as a common thread throughout our operations and constitutes an important part of all our four strategic pillars. Examples of some of our social initiatives in 2020 can be found throughout this Annual Report, and recent examples can be found on our website.

## EU Taxonomy Impacts Operations

The EU Taxonomy is a classification tool aimed at investors, companies and financial institutions to define environmental performance to redirect capital to sustainable investments. The Taxonomy Regulation entered into force in July 2020. The implementation takes place gradually and the first out are criteria for climate mitigation and climate adaptation. Heimstaden is obliged to report how our economic activities align with the definitions in the EU taxonomy, the requirement will enter into force in January 2022.

Six environmental objectives are described in the Taxonomy Regulation: climate change mitigation, climate change adaptation, sustainable use and protection of water and marine resources, transition to a circular economy, pollution prevention and control, and the protection and restoration of biodiversity and ecosystems. A sustainable activity must contribute to at least one of these objectives but must also do no significant harm to any of the other objectives. Also, the activity must comply with minimum safeguards and comply with certain technical screening criteria.

For Heimstaden, these activities include the construction of new buildings, renovation projects, installation of energy-efficient equipment, acquisition and ownership of buildings, etc. During

2020, we have mapped all activities that are being included in the draft EU Taxonomy Regulation and evaluated our operations based on the first two environmental objectives: climate change mitigation and climate change adaptation. We have secured minimum safeguards and identified the parts of our properties that are in line with the EU Taxonomy, and taken a more strategic approach regarding investments in our property portfolio.

The new regulation will apply to all our operations. We will increase the dialogue between concerned parties, including our transaction teams, Asset Management specialists and the Finance department. There will also be implications for our reporting systems, and we have launched a plan for implementing new reporting standards according to the EU Taxonomy.

In December, Heimstaden Bostad sent a response to the European Commission on the public hearing of the proposed Delegated Act of the EU Taxonomy. Heimstaden Bostad supports the purpose of the proposal, which is to direct investments in the housing market into more sustainable housing, but believes parts of the proposal could potentially have a negative effect on the environment and misguide important 'green' decisions due to an inconsistent classification system for housing.



## Boosting Energy Management

Clever energy management helps Heimstaden reduce its climate footprint. In 2020, a new Energy Management function was established, with a three-year, five-step strategy:

1. Perform initial mapping and analysis per country
2. Build, implement and train local organisations
3. Develop standardised work methods for energy optimisation and implement tools for monitoring and analysis
4. Identify a baseline and set annual energy goals per country
5. Roll out actions and investments according to annual plans and goals



## Fit for the Future – addressing social and climate challenges

Heimstaden creates friendly and sustainable homes through evergreen investments, resource-efficient operations and a focus on people and the environment. Sustainability is at the heart of our values and an integrated part of our daily operations and we commit to global as well as local initiatives. For detailed information, see our Sustainability Report on pages 149–175.





## Community Managers Address Loneliness

Together with voluntary customers, commercial owners, municipalities, and local NGOs, Heimstaden contributes to more friendly neighbourhoods by creating networks and gatherings such as urban gardening get-togethers, book circles, yoga sessions and BBQ garden events with live music.

# Strong Institutional Partners with Mutual Evergreen Perspective

Heimstaden AB owns Heimstaden Bostad AB together with long-term institutional investors who share a philosophy for evergreen and sustainable investments; Alecta, Folksam Group, Sandvik Pension Fund and Ericsson Pension Fund.

As an industrial investor, Heimstaden AB has substantial experience in acquiring, developing and managing residential real estate and is the investment, asset, property and facility manager of Heimstaden Bostad and its property portfolio.

The combination of having a fully committed and knowledgeable industrial owner supported by long-term institutional partners, provides Heimstaden Bostad with access to the expertise and financial strength needed to identify and capitalise on attractive investment opportunities.

In January 2020, Heimstaden Bostad performed a SEK 7,206 million directed share issue in which Folksam Group, consisting of Folksam Liv, Folksam Sak and KPA Pension, became the newest investor in Heimstaden Bostad. Folksam Group subscribed for SEK 4,000 million in the share issue while Heimstaden AB subscribed for SEK 3,206 million.

In May 2020, Heimstaden Bostad completed another directed share issue amounting to SEK 5,645 million. Heimstaden AB subscribed for SEK 2,035 million, Alecta for SEK 3,582 million, Ericsson Pension Fund for

SEK 21 million and Sandvik Pension Fund for SEK 7 million. The share issue was settled through a combination of offsetting unsettled dividends and cash contributions. Total cash contribution amounted to SEK 3,887 million.

All investors in Heimstaden Bostad AB hold a stapled combination of preference shares and common shares. Preference shares have a right to a predefined level of dividends, which are senior to dividends on common shares, and carry lower voting rights per share than common shares. Common shares carry a higher voting right per share and dividends are determined by the annual general meeting subject to the profit for the year and the amount of liquidity needed to keep financial metrics in line with financial policies and operations comfortably funded.<sup>1</sup>

Heimstaden AB holds a higher proportion of common shares to preference shares compared to the institutional shareholders who hold approximately 75 percent of their equity value as preference shares. At the end of 2020, Heimstaden AB held 51 percent of the voting rights and 45 percent of the total capital of Heimstaden Bostad AB.

## Heimstaden Bostad Ownership Structure as of 31 December 2020

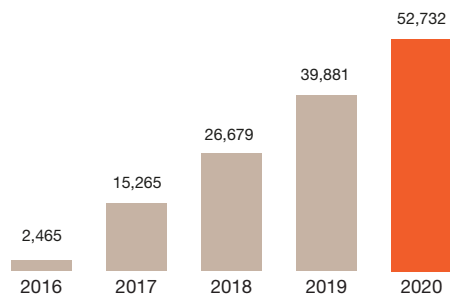
SEK million

	Total Capital	Capital Share, %	Voting Share, %
Heimstaden AB	30,402	44.7	50.6
Alecta	31,208	45.9	41.1
Folksam Group	4,284	6.3	5.6
Ericsson Pension Fund	1,498	2.2	1.9
Sandvik Pension Fund	512	0.8	0.7
Heimstaden AB management	39	0.1	0.1
<b>Total</b>	<b>67,944</b>	<b>100.0</b>	<b>100.0</b>

<sup>1</sup> For a full overview of the different share classes of Heimstaden Bostad AB and their associated rights, please refer to the Articles of Association available on [www.heimstadenbostad.com](http://www.heimstadenbostad.com)

### Cumulative Capital Injections in Heimstaden Bostad

SEK million

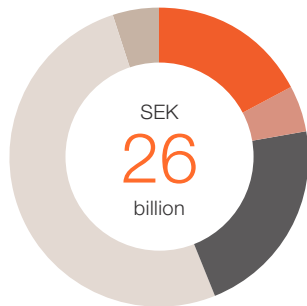


# Disciplined Investment Strategy

Heimstaden’s strategy is to invest in European markets with favourable macroeconomic fundamentals and residential trends. In 2020, Heimstaden grew and strengthened its presence in new and existing markets and closed acquisitions for a total of SEK 26 billion. In addition, Heimstaden recruited key personnel across different markets with extensive investment experience to seek investment opportunities and drive further sustainable growth.

## Acquisitions Closed in 2020

SEK million



Sweden	4,618
Denmark	1,279
Netherlands	5,480
Czech Republic	12,985
Germany	1,272

Good quality residential real estate is the starting point for Heimstaden’s investment strategy. We look for properties located in, or close to, larger cities and urban growth areas with favourable demographics and stable market conditions. We focus on affordable and entry-level homes, avoiding properties in exclusive locations at price points targeting only the few. To gain scale advantages, we look for ways to increase our presence in established markets, as we did in Berlin during the year, and we only enter new markets with the intention of building a larger platform over time. In some cases, there are also unique opportunities to acquire existing platforms, as we did in the Czech Republic early in 2020.

### Focusing on risk-adjusted returns

In recent years, there has been an increased demand for new housing and many urban areas, such as Copenhagen and several large cities in Sweden, have experienced a surge in housing supply. However, in several cases, rents for new production are high and out of reach for people with average incomes. From a financial perspective, affordable housing is of importance since this leads to lower churn rates and decreases affordability risk. But affordable housing is also important from a sustainability perspective, since being able to afford your home is an important part of our customers’ well-being. Therefore, our focus has increasingly shifted from the more central locations to suburbs well-connected to infrastructure. A smaller town with lower but stable growth could be more attractive from a risk perspective than a fast-growing large city, if associated with stronger affordability, less construction activity and less compressed yield levels. When assessing risk, we closely monitor the supply risk at the



## Dynamics That Favour Residentials



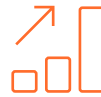
### Secure Cash Flow

- Investors are looking for robust income-producing investments.
- Affordability limits vacancy risk.
- Residential real estate has proven to be resilient even during crises.



### New Investors

- Continued low interest rate environment – the new normal.
- Increasing exposure to residential real estate among professional investors.
- Real estate portfolios are rebalancing, shifting from commercial to residential.



### Fundamentals

- Favourable demographic trends, such as migration and urbanisation.
- Supply/demand imbalance.
- Pricing remains attractive from an historical yield-gap perspective.



### Risks

- Political involvement resulting in regulatory changes. Vital to be aware of trends.
- Decreasing yields put pressure on profitability and increases need for quality asset management to achieve attractive returns.

price points we are acquiring, since a large number of available building rights in locations with capital values above replacement costs increases the risk of future competition and potential pressure on rent levels.

#### Objective to reach critical mass

Before expanding to a new location, a thorough analysis is performed of the local business environment, infrastructure, proximity to colleges and universities, as well as the housing and population situation and outlook. When a location meets our criteria from a macro and micro perspective, the market is continuously monitored for investment opportunities. Properties should be well-located and preferably geographically close to support efficient operations. The objective is to achieve a critical mass of at least 500 apartments in each submarket to justify the establishment of local in-house operational hubs.

#### Looking for good quality

The properties should be of good quality in relation to the relevant market or in such condition that the right quality can be achieved through reasonable and profitable investments. We perform a thorough technical inspection of the properties and a detailed legal and financial review prior to any acquisition.

Assessing environmental and climate considerations is particularly important in the due diligence process. We focus on our impact, reflecting on how we can reduce the buildings' climate footprint and ensure that all properties we acquire meet certain sustainability objectives.

#### Aiming at balanced exposure

The portfolio today combines regulated markets such as Germany and Sweden with more liberal markets in Norway and the Czech Republic. This provides an attractive combination of stable, secure cash flows and downside protection with the benefits from favourable supply and demand dynamics and positive market developments. All our markets are financially stable, with social support for housing. About 68% percent<sup>1)</sup> of European homes are privately owned, leading to incentives for governments to maintain stable housing markets to avoid economic downturns.

## Acquiring standing assets will be the main driver for Heimstaden's expansion

Recent discussions on increased rent regulations, for instance in Denmark and Germany, constitute short-term risks that could lead to a drop in market prices, while likely to only intensify long-term supply and demand imbalances. With our evergreen investment perspective, short-term uncertainty and variations in rent regulations have little impact on our overall investment strategy. Furthermore, short-term uncertainty may lead to lower competition and increase attractiveness of investment opportunities.

<sup>1</sup> Eurostat

**Expanding to new markets**

As one of Europe's leading private residential property companies, expanding into new markets is a natural part of our investment strategy. New markets must align with the current portfolio, meaning that we look for stable political and economic environments with good social support for housing, and we closely and continuously follow and analyse several European markets. The travel restrictions in 2020 limited the possibility for on-site inspections of objects in new markets and we are hoping for better opportunities to travel in 2021. Conversely, many sales processes planned for 2020 seem to have been postponed, because of the limited possibility for buyers to conduct due diligence or property inspections. This hopefully allows for increased investment volumes going forward.

**Close cooperation with municipalities**

Transactions with municipal housing companies and housing corporations are an important part of our investment strategy and we have a substantial network and track record within this sector. Our evergreen perspective makes us an attractive buyer to municipalities and other public owners, who seek long-term partners and owners that are dedicated to the well-being of customers and local communities. After many transactions with municipal housing companies, our transaction team has solid experience of the special conditions for these transactions. We know that our proven track record of taking social responsibility beyond the expected is attractive for municipalities seeking a long-term partner.

Our local transaction teams play an important role with in-depth knowledge of local market conditions and legislation, and extensive networks.

At the end of 2020, Heimstaden's investment team had six local transaction teams and employed 31 people.

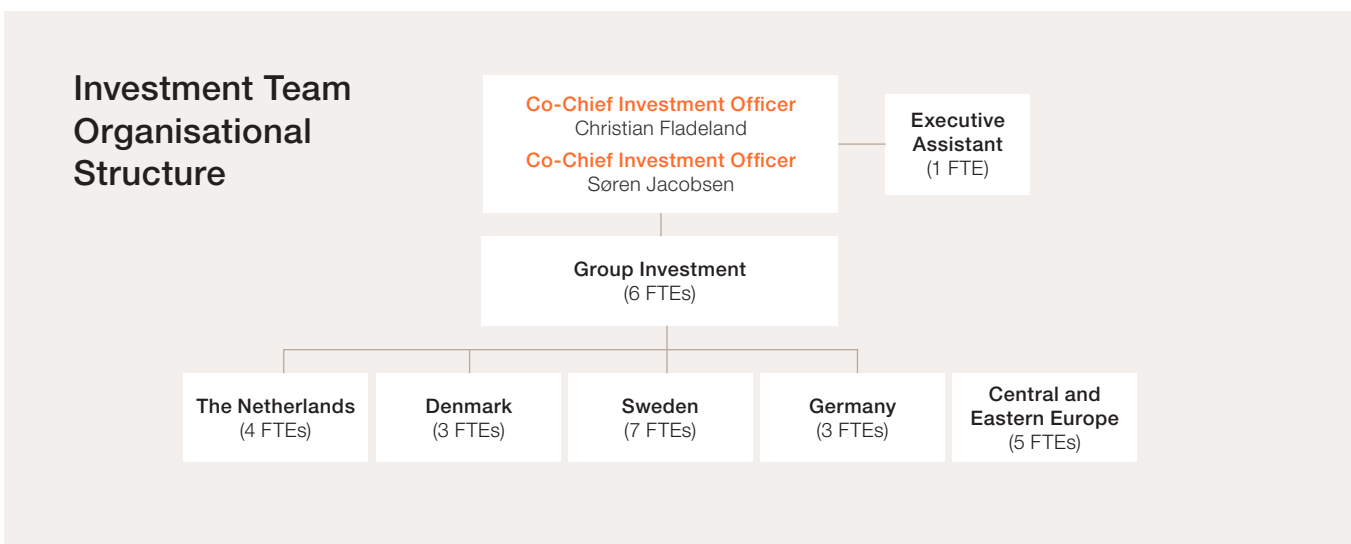
**New development as part of investment strategy**

Currently, Heimstaden has approximately 4,600 residential units under construction in Sweden, Denmark and Norway and another 6,700 planned for construction during the next five years. In the Netherlands, our first forward acquisition was finalised in December 2020, converting office space into 56 residential units.

The majority of Heimstaden's development portfolio consists of build-to-rent turnkey acquisitions or joint ventures. Heimstaden will team up with developers and provide funding, thus taking on some market risk, but the developer retains all development risk, such as zoning, planning and construction risks.

In general, Heimstaden is exposed to very little development risk, but we continuously monitor and identify potential for value-add development initiatives in the existing property portfolio.

In the Scandinavian markets, Heimstaden has positive experience working with strategic partners, and will, going forward, seek to identify strategic partners in each market for potential new development projects. However, acquiring standing assets will continue to be the main driver for Heimstaden's expansion. Read more about our development projects on pages 44–45.





## Significant Transactions

### Largest owner in the Czech Republic

In January, Heimstaden's subsidiary Heimstaden Bostad AB acquired a Czech housing portfolio consisting of 4,515 properties with 42,584 apartments and 1,675 commercial premises, with 2.6 million sqm of lettable area. The acquisition made Heimstaden the largest private owner of residential real estate in the Czech Republic and included a fully integrated operational platform with nearly 500 employees. The portfolio is mainly located in the Moravia-Silesia region, the most densely populated region in the Czech Republic after the capital region.

### Increased presence in the Netherlands

In April, Heimstaden Bostad acquired a Dutch residential portfolio consisting of 41 assets comprising 2,023 residential units and 60 commercial premises as well as adjacent parking facilities. The portfolio consists of 138,900 sqm lettable area in total and is located primarily in the Randstad region.

### Complementary acquisition in Berlin

In September, Heimstaden Bostad announced the acquisition of a property portfolio in Berlin consisting of 130 properties with 3,902 homes, 208 commercial units and 321 parking spaces. The lettable area is approximately 282,000 sqm. The transaction closed in January 2021.

### First acquisition in Poland

In December, Heimstaden Bostad entered Poland with the acquisition of two build-to-rent projects in Warsaw. The projects are scheduled for turnkey delivery in Q1 2022 and Q1 2023 and include 640 residential units, with accompanying commercial units and parking spaces.

### Portfolio acquisition makes Denmark largest market

In December, Heimstaden Bostad announced the acquisition of NIAM fund VI's Danish residential portfolio, branded and managed as HD Ejendomme A/S, one of Denmark's leading residential real estate companies. The acquisition included 6,237 residential units and 35 commercial properties diversified across Denmark and a fully integrated operational platform. The acquisition closed in January 2021, after which HD Ejendomme's organisation was integrated into Heimstaden Denmark and Denmark became Heimstaden's largest market in terms of value.

# Optimising the Portfolio Through Development Projects

Heimstaden aims at meeting the strong demand for residential assets through a balanced exposure to development projects. Within the coming five years, approximately 11,300 new apartments are expected to be completed.

## Nygaarden/student housing

Lyngby, Greater Copenhagen, Denmark

Units: 160

Move-in: April 2021

Turnkey project



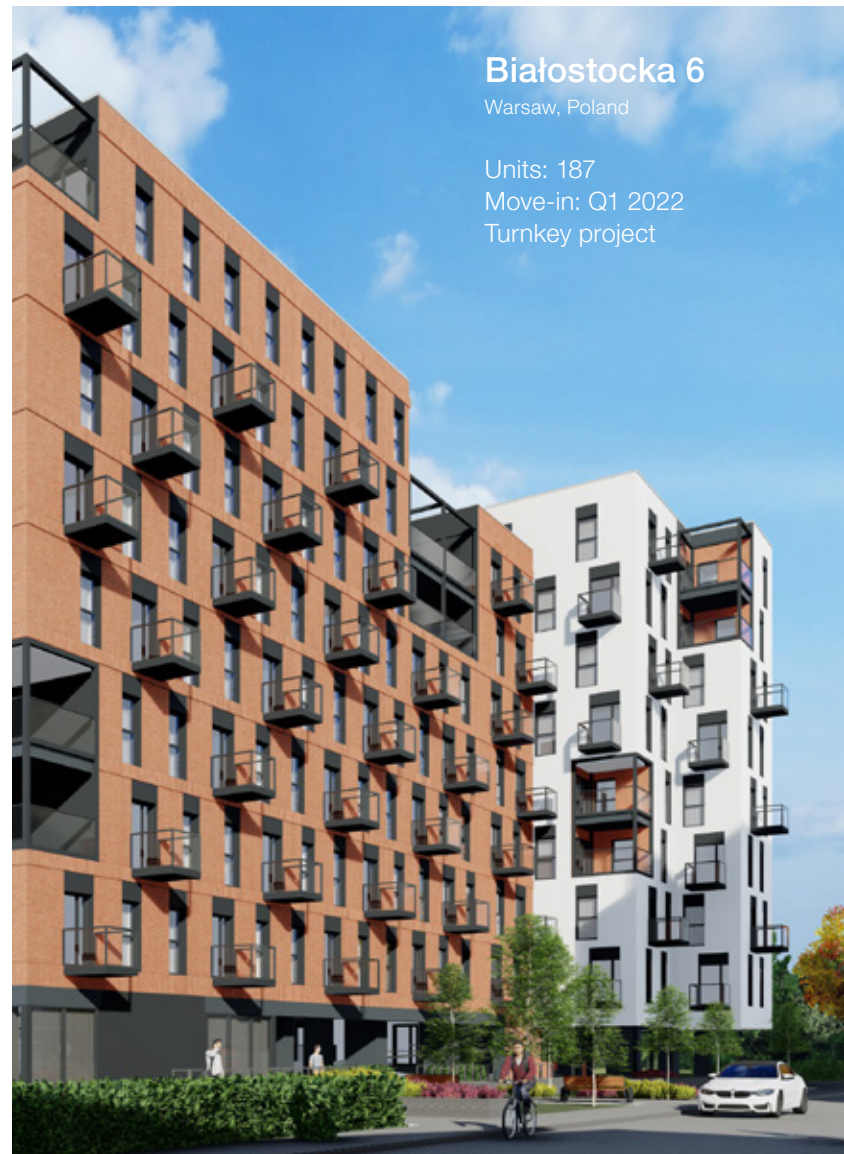
## Białostocka 6

Warsaw, Poland

Units: 187

Move-in: Q1 2022

Turnkey project



While standing assets constitute the largest part of Heimstaden's property portfolio and growth, the development of new property has also increased over the years. At year-end 2020, Heimstaden had 4,600 new apartments or houses under construction and almost 9,000 additional units in the total development project pipeline.

In our portfolio of new development projects, we build modern housing in attractive locations and use sustainable materials of high quality as well as modern energy solutions. A sustainable new development asset is crucial for achieving EU's energy and environmental goals, and accordingly important for reaching Heimstaden's short and long-term sustainability targets.

A diversified portfolio of standing assets and new developments balances risks from a financial, technical and sustainability perspective. In addition, new development projects may strategically be used as a first point of entry to a new market as was the case in Poland, where Heimstaden in December 2020 announced the acquisition of a build-to-rent project that will be completed in the first quarter of 2022. The acquisition of the HD Ejen-domme portfolio in Denmark, also announced in December 2020, includes nine land plots with residential planning in place. This acquisition illustrates how new development projects do not only have to come as single projects but could also be part of larger portfolio transactions.

**Sustainable urban development**

Heimstaden has in-house investment and asset management teams in most countries where we operate. These teams are dedicated to monitoring market developments and identifying opportunities related to standing assets and new development projects that could complement our current property portfolio. New development projects could range from being part of a city's expansion to the densification of our own standing assets.

Our properties are an important aspect to the appearance of cities and local communities and how they are perceived. We put emphasis on maintaining a close dialogue with local governments to ensure knowledge and understanding of the municipality's development plans and how we can contribute to these. It is our ambition that our properties are part of an urban development that is sustainable from both social and environmental aspects. To achieve this ambition, we work closely with municipalities, landowners, architects, construction contractors, banks, and other financiers.

Prerequisites for development projects vary in the markets where we are present. From an investment perspective, Heimstaden currently views the market in Oslo, Norway, as less attractive for new rental development projects due to its high property prices driven by a very strong ownership housing market. Generally, this is also the case in larger cities in the Netherlands as well as in Berlin, Germany, while land and property prices are still considered attractive in Poland and in most parts of Denmark and Sweden, making development for rental purposes more viable.

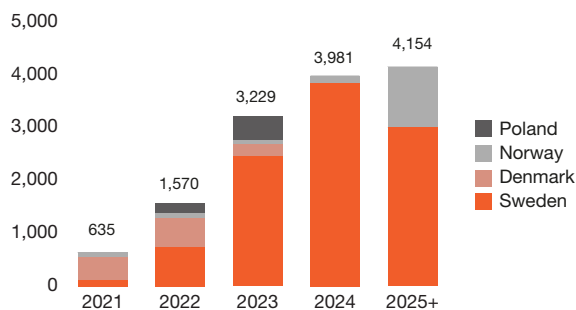
**Several joint ventures**

Several of Heimstaden's development projects are conducted in collaboration with strategic partners. Through joint ventures, Heimstaden can benefit from the expertise of our partners in certain areas to deliver an even stronger product to our customers, while diversifying risk at the same time.

During the year, new joint ventures were initiated with Magnolia in Hede, Sweden for 1,200 new apartments. At year end, Heimstaden's joint ventures comprised a total portfolio of 4,500 apartments either under construction or in planning phase.

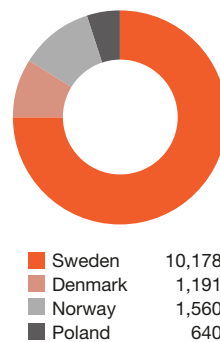
**Expected Completion**

Units



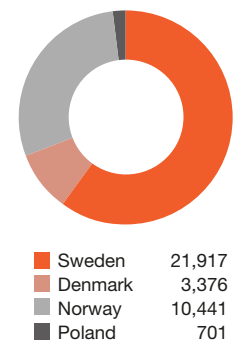
**Project Distribution**

Units



**Estimated Fair Value as of 31 December 2020**

SEK million



# Increased Value Through Active Property Management

Our in-house property management ensures excellent service throughout the value chain, creating value for customers, communities and the company.

The principle that all property management is to be handled by in-house personnel is fundamental to our operations and entails that our customers can expect the same treatment and high level of service regardless of where they live. At the end of 2020, the property management organisation had approximately 1,030 employees in a total of 51 offices across our six markets.

## Integration of new colleagues

When entering a new market, Heimstaden applies one of two main strategies. The first is to invest gradually and learn the market while organically building an organisation. The other is to acquire an existing platform and integrate this into Heimstaden. When acquiring an existing platform, we perform a thorough due diligence process and evaluate the quality and track record of the existing organisation. We also carefully consider any potential challenges involved in integrating the new colleagues – organisationally and culturally.

In all our markets, our strategy is to build a sizeable portfolio and to establish in-house operations, close to our customers. In Germany, Heimstaden has gradually built up a property portfolio over time. Following several acquisitions in Berlin in 2020, the German portfolio passed the scale threshold needed to justify the establishment of local

operations, and the Heimstaden Germany organisation was built up during the last four months of the year.

The acquisition in the Czech Republic earlier in the year included a fully integrated, pre-existing operational platform, which was integrated into Heimstaden following the acquisition. The onboarding process continued throughout 2020, to make sure that our core values and modes of operation were well-known and adhered to by our new colleagues. Although travel and meeting limitations resulted in some challenges during the year, the onboarding process ran smoothly in both the Czech Republic and in Germany.

## Refining the customer journey

Our apartments should maintain a level of quality that makes our customers want to stay for a long time. In addition, it is important that we follow each step of our customer's journey in detail to continuously refine and improve the customer experience. Because we conduct all property management in-house, we have the benefit of frequent interactions with our customers. For facility management in particular, our janitors and contractors provide us with a deep understanding of each building and the people who live there, which allows for precise maintenance planning and property development. We are also able to offer our customers a range of value adding services, such as food deliveries



It is important that we follow each step of the customer journey in detail, to continuously refine and improve the customer experience

and cleaning services and we facilitate contact between customers, to build a community and enhance well-being and safety. One such example is our “Hello, you are not alone” initiative in the Czech Republic, described on pages 20–21. These efforts contribute to enhancing the happiness and life quality of our customers and in turn positively impact churn rates and wear-and-tear.

**Sustainable property management**

Using the concept of nudging, we provide our customers with platforms or tools for more sustainable living. This includes tips in our customer magazines and digital channels on eco-friendly cleaning, how to save energy and reduce water consumption, eco-friendly gardening, and much more.

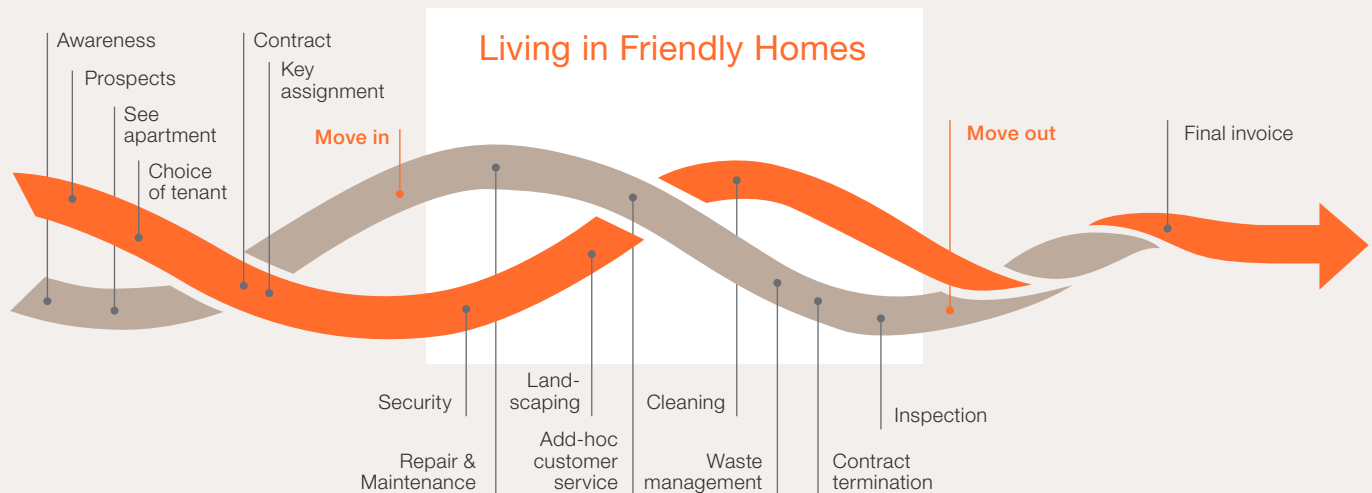
The importance of sustainability is continuously increasing and is addressed throughout Heimstaden’s organisation. We aim for environmen-

tally friendly transportation by increasing the number of electrical vehicles and only travel when necessary to reduce mileage. We select environmentally friendly materials and consumables, and we install solutions that reduce the consumption of water and electricity at our properties.

**New organisation for asset management**

The appointment in 2020 of a Chief Asset Management Officer was the starting point for a new centralised organisation for asset management. The intention is to build a lean team that will support local teams with tools and frameworks for better and more consistent asset management. The ambition is to improve the customer experience and the value of our portfolio by finding new ways of developing our standing assets and improve the quality and processes for new developments. In 2020, there was a substantial increase in the focus on apartment modernisation processes.

**We are there for our customers throughout the entire customer journey**



# Property Portfolio

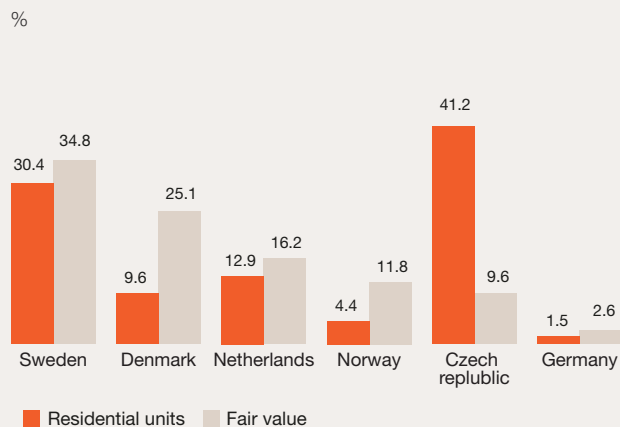
At the end of 2020, Heimstaden’s property portfolio was valued at SEK 144 billion and included 103,315 homes across six markets. The total area of the portfolio consisted of 93 percent residential real estate and 7 percent commercial real estate, primarily made up of shops and small offices located on the ground floor of the residential properties.

At the end of 2020, Heimstaden was present in Sweden, Denmark, the Netherlands, Norway, the Czech Republic and Germany. Market characteristics, such as geographical diversification, regulatory regimes, types of homes and customers, differ between markets, but in most of our markets, we offer a variety of different homes for customers in different situations and stages of life. By providing homes to a diverse customer base in stable markets with good demographics, we maintain a property portfolio with steady cash flows that are resilient to economic downturns.

In January 2020, Heimstaden acquired more than 42,000 apartments in the Czech Republic, making Heimstaden the largest private residential real estate company in the country. Measured by the number of units, the Czech Republic is Heimstaden’s largest market.

In December 2020, Heimstaden announced its first investment in Poland with the acquisition of two turnkey build-to-rent projects in Warsaw comprising a total of 640 residential units with delivery starting in 2022.

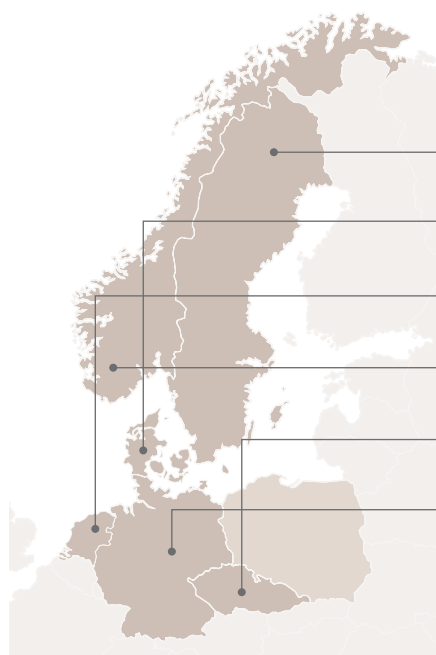
## Portfolio Diversification



## Residential Rental Income





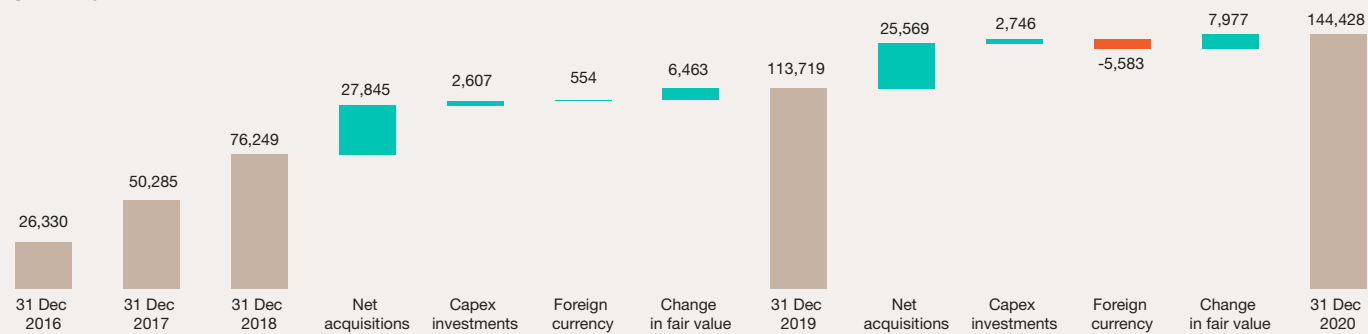


### Portfolio Overview

Country	Homes	Fair Value, SEKm	Fair Value /sqm, SEK	Residential Area, %	Regulated Residential Income, %
Sweden	31,423	50,312	23,156	87.3	100.0
Denmark	9,909	36,200	41,024	95.3	15.8
Netherlands	13,353	23,365	22,121	98.5	60.0
Norway	4,590	17,008	76,556	71.6	0.0
Czech Republic	42,544	13,826	5,287	96.0	38.0
Germany	1,526	3,716	33,892	90.3	89.8
<b>Total</b>	<b>103,345</b>	<b>144,428</b>	<b>20,462</b>	<b>92.7</b>	<b>52.9</b>

### Fair Value of Investment Properties

SEK million



# Sweden

In 2020, Sweden remained Heimstaden's largest market in terms of value. The property portfolio is geographically diversified across large and medium-sized cities throughout the country and contains different types of properties. Hence, our customer base mirrors society, ranging from students and single households to families and seniors.



During the year, Heimstaden invested in several build-to-rent projects and completed about 166 new apartments. In 2021 and 2022, a further 861 apartments will be completed.

## Locations

Heimstaden invests primarily in areas with population growth and well-developed infrastructure that are near to a business cluster, university or college, and where it is possible to establish critical mass that allows for economies of scale in our operations.

## Challenges and opportunities

The Swedish residential rental market is fully regulated and therefore rent levels are protected from major economic fluctuations. In recent years, rapid household growth has caused demand for housing in large and medium-sized cities to increase. Combined with the introduction of mortgage-amortisation requirements and rising housing prices, this has increased demand for rental housing and resulted in a supply/demand imbalance.

## Economic development

In 2020, Sweden's GDP contracted by 3.0 percent, mainly as a result of the Covid-19 pandemic, and unemployment increased from 6.8 percent in 2019 to 8.3 percent at the end of the year. Before 2020, the unemployment rate gradually declined for several years. The Swedish population continued to grow by approximately 1.4 percent in 2020. Over the last few years, due to urbanisation, growth has been higher around larger cities and business clusters, which has driven housing demand in those areas.

Source: Oxford Economics

**46.7 billion**  
Fair Value, SEK

**2.4 billion**  
Rental Income, SEK

**4.4 billion**  
Acquisitions, SEK

**100.0%**  
Regulated Residential Income

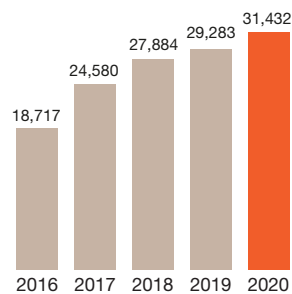
**Key Figures**

SEK million

	2020	2019	2018	2017	2016
Fair value	50,312	41,629	36,005	30,320	21,172
Rental income	2,502	2,231	2,039	1,622	907
Net operating income	1,223	1,084	985	788	429
Like-for-like rental growth, %	4.3	4.1	1.4	1.8	2.5
Residential letting ratio, %	98.3	98.3	98.7	99.3	99.5
Net operating income margin, %	48.9	48.6	48.3	48.6	47.3
Average valuation yield requirement, %	3.6	3.8	3.9	3.9	4.2

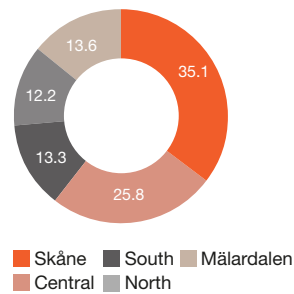
**Homes**

Units



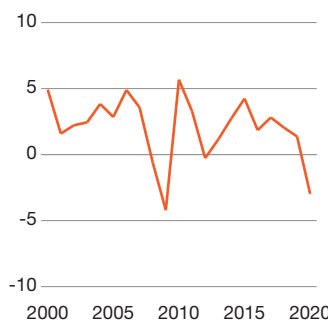
**Fair Value by Region**

%



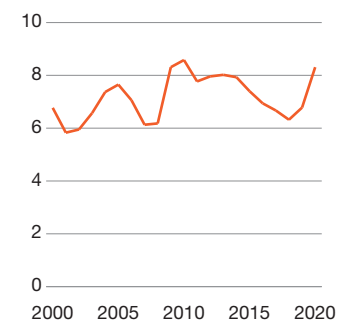
**Real GDP Growth**

%



**Unemployment Rate**

%



# Denmark

Heimstaden is the largest private residential real estate company in Denmark and has historically been concentrated primarily around the capital region. Towards the end of 2020, Heimstaden announced the acquisition of a property portfolio of 6,237 residential units diversified across the country. The acquisition was closed in early 2021, after which Denmark became Heimstaden's largest market in terms of value.



A large part of the newly acquired portfolio was constructed within the last 20 years, with 34 percent completed in the last three years. According to Danish regulations, housing built after 1991 has market rent. At the end of 2020, approximately 16 percent of rental income in Denmark came from older properties with regulated rent. In addition to existing properties, Heimstaden has approximately 1,200 homes under construction, of which around 1,000 will be completed in 2021 and 2022.

## Locations

At the end of 2020, 82 percent of the portfolio was located in Copenhagen, which has the country's highest population growth. The portfolio also includes residential units in Aarhus and Odense, as well as holdings in regional towns with stable purchasing power and demographics, combined with good infrastructure.

## Challenges and opportunities

The Danish market is attractive due to its strong population growth and household formation in the larger cities. Competition from international investors is increasing, which impacts prices and puts pressure on yields. Because of extensive new production activity, we are seeing prolonged ramp-up periods before new production is fully let and it will typically take 3–6 months after completion to reach targeted occupancy.

## Economic development

As in all markets, the Danish economy was impacted by the pandemic and GDP contracted by 4.2 percent in 2020. In recent years, Denmark has experienced decreasing unemployment rates. In 2020 however, unemployment increased to 4.7 percent, albeit from a low level of 3.7 percent in 2019. The Danish population grew by 0.4 percent in 2020. The Copenhagen area continues to drive population growth, with 1.1 percent growth in 2020, and housing demand in and around the capital has proven resilient to the effects of Covid-19, despite the negative GDP development.

Source: Oxford Economics

36.2 billion

Fair Value, SEK

1.5 billion

Rental Income, SEK

1.3 billion

Acquisitions, SEK

15.8%

Regulated Residential Income

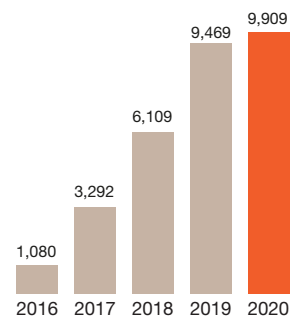
**Key Figures**

SEK million

	2020	2019	2018	2017	2016
Fair value	36,200	34,645	23,782	12,325	5,159
Rental income	1,485	1,292	744	309	151
Net operating income	956	825	457	193	101
Like-for-like rental growth, %	1.5	1.1	1.3	1.2	–
Residential letting ratio, %	94.5	94.3	94.2	96.4	97.4
Net operating income margin, %	64.3	63.9	61.4	62.4	66.7
Average valuation yield requirement, %	3.6	3.6	3.4	3.4	3.5

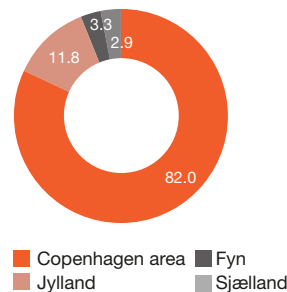
**Homes**

Units



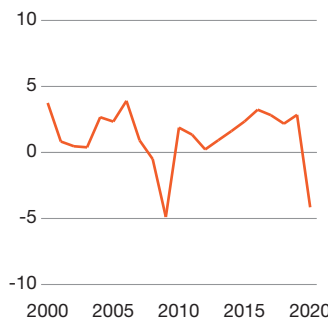
**Fair Value by Region**

%



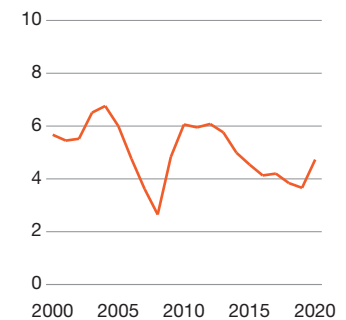
**Real GDP Growth**

%



**Unemployment Rate**

%



# Netherlands

In 2020, Heimstaden made several acquisitions in the Netherlands and continued to diversify geographically throughout the country. In the Netherlands, there are several objective factors determining whether residential units are regulated or subject to free market rent. The most important factors are energy labels, the size of the unit and the WOZ value – a public valuation measure, which is a proxy for the attractiveness of the location.



It is a clear ambition for Heimstaden to have a balanced mix of regulated and unregulated residential units in the portfolio. In 2020, 269 homes became subject to market rent following renovations.

## Locations

Investments in the Netherlands have been focused around large and medium-sized cities with population growth, good infrastructure and increasing purchasing power. The main part of our portfolio is located in the wider Randstad area (Amsterdam, The Hague, Rotterdam and Utrecht), which is an attractive economic hub in the Netherlands.

## Challenges and opportunities

Residential prices in the Netherlands are rising, and the country continues to have a stable and attractive rental market. There is considerable competition for attractive properties in growth cities from both domestic and international investors, however, pricing remains attractive. In the short-term, an increase in the real estate transfer tax from 2 to 8 percent from January 2021 may have an impact on prices and transaction activity.

## Economic development

The Netherlands is ranked as one of the most stable and competitive economies globally by the World Economic Forum and is characterised by high disposable income levels and a highly educated workforce. Over the last three years, annual GDP growth was between 1.6 and 3.0 percent, however, this trend reversed with a GDP contraction of -3.8 percent in 2020. The unemployment rate increased to 4.7 percent, a modest increase of 0.4 percentage points compared to 2019, however. Despite being one of the most densely populated countries in the EU, the urbanisation rate in the Netherlands' rate continued to increase and reached 91.9 percent at the end of the year (91.7).

Source: Oxford Economics

23.4 billion

Fair Value, SEK

1.0 billion

Rental Income, SEK

5.5 billion

Acquisitions, SEK

60.0%

Regulated Residential Income

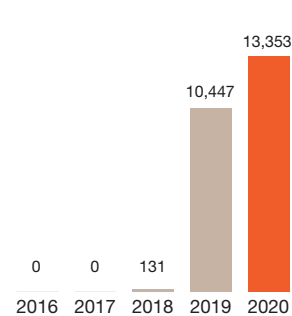
**Key Figures**

SEK million

	2020	2019	2018	2017	2016
Fair value	23,365	17,781	236	-	-
Rental income	1,028	617	1	-	-
Net operating income	557	334	1	-	-
Like-for-like rental growth, %	-0.7	-	-	-	-
Residential letting ratio, %	96.6	97.8	100.0	-	-
Net operating income margin, %	54.2	54.1	68.1	-	-
Average valuation yield requirement, %	3.6	4.2	3.6	-	-

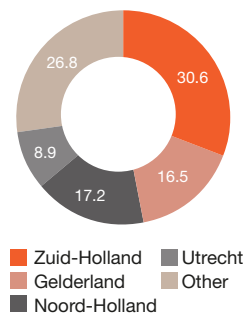
**Homes**

Units



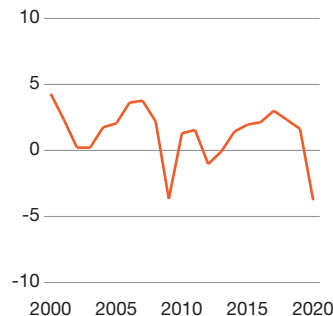
**Fair Value by Region**

%



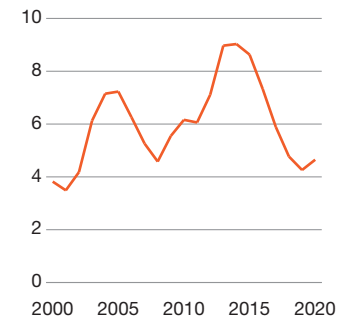
**Real GDP Growth**

%



**Unemployment Rate**

%



# Norway

Heimstaden is the largest private residential real estate company in Norway, with a portfolio consisting primarily of smaller apartments and a large share of relatively young customers. In 2020, Heimstaden has not prioritised acquiring new assets in the Norwegian housing market, primarily because there have been more attractive investment opportunities in other markets.



Historically, leases in Norway have been entered into on a 3-year basis. In February 2021, Heimstaden became the first residential real estate company in Norway to introduce open-ended rental contracts, with an aim to contribute to a more predictable and stable rental market for tenants.

#### **Locations**

The portfolio is located primarily in the Greater Oslo region, where there for many years has been significant growth in households, mainly driven by a strong macro-economic development for more than 25 years.

#### **Challenges and opportunities**

The home ownership rate in Norway is among the highest in Europe, with around 80 percent of the population living in owner-occupied residential units. In recent years, the strong Norwegian tradition of home ownership has been reinforced by low interest rates combined with a low level of new construction and increased household purchasing power. As a result, the past decade has been associated with significant growth in housing prices. Upon rising interest rates, the housing market would again stabilise, and consequently increase the attractiveness of rental apartments.

#### **Economic development**

In 2020, Norway's GDP contracted by 1.3 percent on the back of the Covid-19 pandemic, and the unemployment rate increased by approximately 0.9 percentage points to reach 4.6 percent at the end of the year. In Oslo, both the population and number of households continued to grow by 1.1 percent and 2.2 percent, respectively, and Oslo was the primary driver behind the country's increasing urbanisation rate of 82.6 percent (82.3).

Source: Oxford Economics



**17.0 billion**  
Fair Value, SEK

**0.0**  
Acquisitions, SEK

**0.7 billion**  
Rental Income, SEK

**0.0%**  
Regulated Residential Income

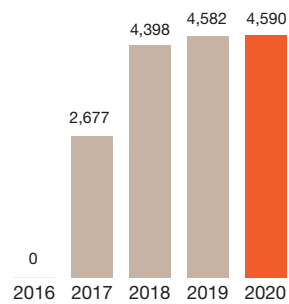
**Key Figures**

SEK million

	2020	2019	2018	2017	2016
Fair value	17,008	17,372	15,521	7,640	–
Rental income	668	702	604	82	–
Net operating income	455	469	369	46	–
Like-for-like rental growth, %	4.3	4.9	–	–	–
Residential letting ratio, %	93.3	97.8	97.9	95.4	–
Net operating income margin, %	68.1	66.8	61.1	56.3	–
Average valuation yield requirement, %	2.8	3.0	3.7	4.3	–

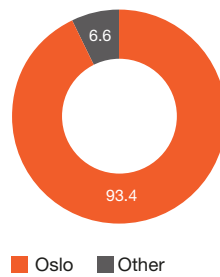
**Homes**

Units



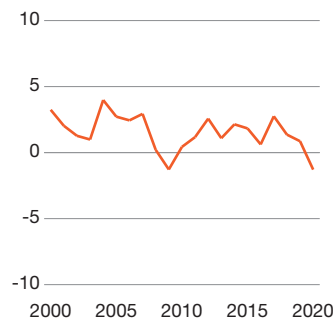
**Fair Value by Region**

%



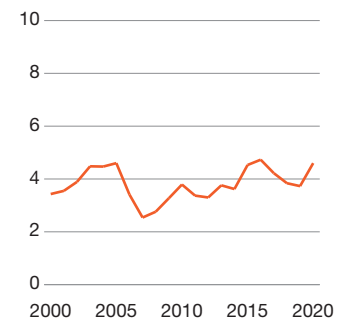
**Real GDP Growth**

%



**Unemployment Rate**

%



# Czech Republic

Heimstaden entered the Czech Republic in early 2020 through the acquisition of the RESIDOMO Group, which made Heimstaden the largest private residential real estate company in the country. Measured by the number of units, the Czech Republic is Heimstaden's largest market.



In the Czech Republic there are few regulations in the rental market, and the majority of the portfolio has time-limited lease contracts with market rents. The portfolio also has a large number of commercial units integrated in the residential properties, typically on the ground floor.

## Locations

The portfolio is concentrated in the Moravia-Silesia region, which is the most densely populated region in the Czech Republic after Prague.

## Challenges and opportunities

Although housing prices in the Czech Republic are rising, price levels in the Moravia-Silesia region continue to be some of the most affordable in the country and have historically been less volatile than the country average. Before the Covid-19 pandemic, the development of the Czech economy had been positive for many years, and this positive trend is expected to resume in the medium to long-term.

## Economic development

The Czech Republic is one of the most developed industrial economies in Central and Eastern Europe and, over the last few years, the Czech GDP has been among the fastest growing in Europe. In 2020, the GDP contracted by 5.7 percent and unemployment increased to 3.6 percent from 2.8 percent in 2019. The Czech Republic thus has the lowest unemployment rate of all Heimstaden Bostad's markets. While consumer confidence took a hit due to Covid-19, estimated inflation rate in 2020 was approximately 2.5 percent.

Source: Oxford Economics

13.8 billion

Fair Value, SEK

13.0 billion

Acquisitions, SEK

1.2 billion

Rental Income, SEK

38.0%

Regulated Residential Income

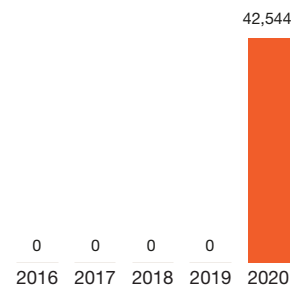
**Key Figures**

SEK million

	2020	2019	2018	2017	2016
Fair value	13,826	-	-	-	-
Rental income	1,208	-	-	-	-
Net operating income	645	-	-	-	-
Like-for-like rental growth, %	-	-	-	-	-
Residential letting ratio, %	91.5	-	-	-	-
Net operating income margin, %	53.4	-	-	-	-
Average valuation yield requirement, %	5.3	-	-	-	-

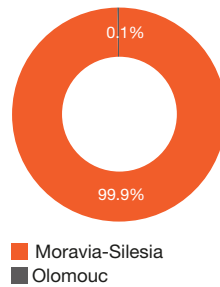
**Homes**

Units



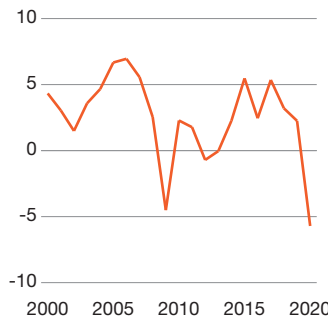
**Fair Value by Region**

%



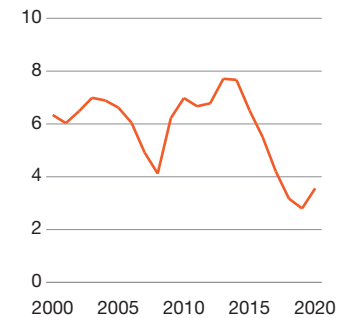
**Real GDP Growth**

%



**Unemployment Rate**

%



# Germany

After acquiring its first portfolio in Berlin in 2018, Heimstaden made several acquisitions in 2020. The largest transaction consisted of 3,902 homes, which was announced in September and closed in January 2021.



From January 2021, Heimstaden took over management of the new Berlin portfolio, in line with the business model for in-house property management in all markets. The German portfolio contains different types of apartments, which results in a diverse customer base.

## Locations

Most of the portfolio is located in Berlin, with some holdings in Bielefeld. Berlin is experiencing strong population growth and a significant housing shortage, which have caused a significant increase in housing prices as well as market rents. Bielefeld is a university town with a prosperous business community.

## Challenges and opportunities

A fierce local debate in Berlin about increasing house prices and rents has led to many regulations, such as the freezing of rent levels until 2025. This has caused an immediate negative impact on property investments and renovations, with short-term uncertainty that has created a good environment for potential acquisitions. Heimstaden has an evergreen perspective and is therefore less concerned with short-term uncertainty, but rather focused on supportive long-term fundamentals and attractive relative pricing.

## Economic development

Germany is Europe's largest economy and characterised by a large, export-oriented industrial sector. In 2020, German GDP contracted by 3.9 percent and the unemployment rate grew from 5.0 percent in 2019 to 5.9 percent at the end of 2020. Total population growth in Germany was 0.1 percent, however, both the population and the number of households in Berlin continued to grow by 0.8 percent and 0.6 percent, respectively, which shows that Berlin remains a popular city to live, with ample housing demand.

Source: Oxford Economics

**3.7 billion**  
Fair Value, SEK

**1.3 billion**  
Acquisitions, SEK

**0.1 billion**  
Rental Income, SEK

**89.8%**  
Regulated Residential Income

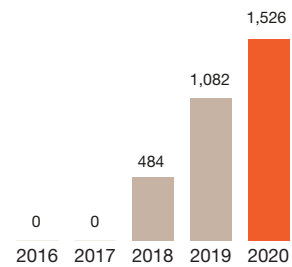
**Key Figures**

SEK million

	2020	2019	2018	2017	2016
Fair value	3,716	2,292	703	–	–
Rental income	101	21	5	–	–
Net operating income	32	13	-1	–	–
Like-for-like rental growth, %	3.6	–	–	–	–
Residential letting ratio, %	96.5	97.4	93.8	–	–
Net operating income margin, %	31.4	58.8	–	–	–
Average valuation yield requirement, %	1.9	2.2	2.7	–	–

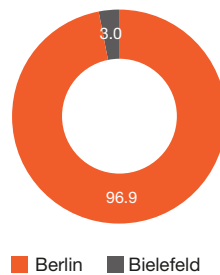
**Homes**

Units



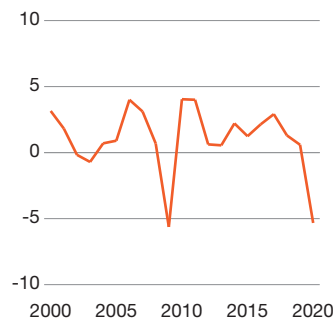
**Fair Value by Region**

%



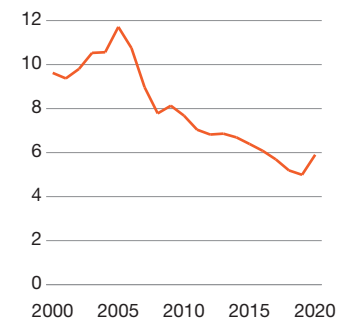
**Real GDP Growth**

%



**Unemployment Rate**

%



# Well-Balanced Capital Structure

Owning, managing and developing residential real estate requires stable and favourable access to capital. We safeguard the availability of borrowed capital at attractive terms through a well-diversified financing structure and by owning high-quality properties, which generate solid cash flows.

Residential real estate accounts for 93 percent of Heimstaden's total lettable area. The real economic letting ratio for residentials was 97.5 percent in 2020. Furthermore, 53 percent of rental income is generated from apartments with regulated rent, entailing low risk of negative rent adjustments. Hence, the portfolio is characterised by solid and highly stable operational cash flows. These predictable cash flows are an important aspect of what makes residential real estate attractive collateral to credit providers. Furthermore, Heimstaden mainly owns centrally located residential properties in growth regions with strong macroeconomic fundamentals, which provide further comfort and lowers Heimstaden's credit risk.

## Policies

The financial policy is determined by the Board of Directors and reviewed annually. It serves as a framework for the management of the company's financial risks, such as liquidity, refinancing, foreign currency and interest rate risks. The purpose is to guide the financial management of the company and ensure that the financial risks of the company are under control without restricting the capacity to act on commercial opportunities. Read more about financing opportunities and risks on page 66–71.

## Capital structure

The choice of capital structure, i.e., the relationship between equity and borrowed capital, is of great importance to Heimstaden's development

and operations. The access to long-term capital is fundamental to successfully acquire, develop and manage real estate and changes in the capital structure affect the company's financial risks and earnings capacity. We therefore continuously and proactively work to maintain a structure that promotes trust and confidence among capital market participants.

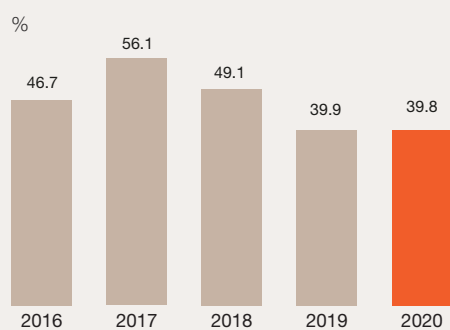
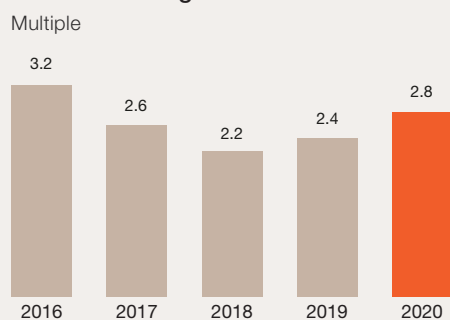
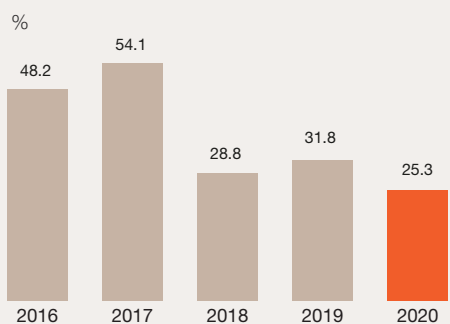
At the end of 2020, total asset value was SEK 161,311 million, which was financed through SEK 76,166 million in equity and SEK 85,145 million in liabilities. The total liabilities were made up of SEK 75,081 million in interest-bearing debt and SEK 10,064 million non-interest bearing debt, of which 5,446 referred to deferred tax. The net loan-to-value ratio was 39.8 percent (39.9) and the equity ratio was 47.2 percent (46.6).

## Interest-bearing liabilities

In 2020, Heimstaden's total interest-bearing debt increased by SEK 13,135 million to SEK 75,081 million (61,946), of which 46 percent (34) were unsecured bonds, 28 percent (32) were mortgage loans and 26 percent (34) were traditional bank loans. The increase was driven primarily by property acquisitions. Net debt increased to SEK 64,175 million from 57,977. Available but undrawn credit facilities with banks amounted to SEK 14,627 million (10,269) at the end of the year.

## Financial Policy

	Policy	31 Dec 2020
Average loan tenor, months	> 15	121
Loan maturity in individual year, %	< 40	13
Share of loans from individual lender, %	< 50	11
Interest rate hedge, %	> 25	80
Equity ratio, %	> 25	47
Interest coverage ratio, rolling 12 months, multiple	> 1.4	2.8

**Net Loan-to-Value****Interest Coverage Ratio****Secured Loan-to-Value****Official credit rating**

Since 2018, Heimstaden AB's subsidiary, Heimstaden Bostad AB, has held an official credit rating from Standard & Poor's Global Ratings (S&P). In December 2020, S&P upgraded Heimstaden Bostad AB to 'BBB' with stable outlook. This credit rating serves as a stamp of quality for the company's credit and promotes confidence for lenders and other stakeholders. Important rating criteria, such as key financial ratios and the ongoing management of the debt portfolio are monitored by S&P on a continuous basis.

The recent upgrade to 'BBB' was the result of a strengthened residential portfolio, enhanced earnings base and strong financial discipline and is expected to further improve Heimstaden Bostad's access to capital. Heimstaden Bostad has an ambition to achieve a credit rating of 'BBB+' over time. S&P provides a more detailed description of its rating criteria on its website, [www.standardandpoors.com](http://www.standardandpoors.com). For more information on Heimstaden Bostad's credit rating, visit [www.heimstadenbostad.com](http://www.heimstadenbostad.com).

## Capital market issues

As of 31 December, Heimstaden AB had four outstanding senior unsecured bonds amounting to SEK 4,000 million, all listed on the Nasdaq Stockholm stock exchange:

Amount (SEK million)	Base Rate	Margin	Start Date	Maturity Date	Ticker	ISIN Code
1,250	Stibor 3M	3.15%	2017-05-18	2021-05-18	Heim 2	SE0009895055
1,750	Stibor 3M	3.25%	2019-05-31	2023-05-31	Heim 4	SE0012622249
500	Stibor 3M	3.30%	2020-10-15	2024-01-15	Heim 5	SE0014991345
500	Stibor 3M	4.00%	2020-10-15	2025-10-15	Heim 6	SE0014991352

Heimstaden has also issued subordinated perpetual hybrid capital in the amount of SEK 4.0 billion with fixed interest of 5.9 percent. The hybrid capital is defined as 100 percent equity under IFRS. Since Heimstaden AB does not have an official credit rating, the company would, all else equal, pay a somewhat higher risk premium on issued capital than its subsidiary, Heimstaden Bostad AB.

### Capital market issues – Heimstaden Bostad AB

In December 2018, after the company received its official credit rating, Heimstaden Bostad established a Euro Medium Term Note (EMTN) programme, a framework for issuing bonds up to EUR 4.0 billion in Nordic currencies and EUR and in August 2020, the programme was extended to EUR 8.0 billion. In 2020, the company also established a financial special purpose vehicle (SPV) in the Netherlands, Heimstaden Bostad Treasury B.V. ("Treasury B.V."), with the express purpose of issuing bonds that are eligible for the European Central Bank's ("the ECB") Corporate Sector Purchase Programme (CSPP).

Any issue of bonds by Treasury B.V. is part of the EMTN programme and unconditionally guaranteed by Heimstaden Bostad AB.

In 2020, Heimstaden Bostad issued bonds corresponding to SEK 16.5 billion with tenors ranging from 2022 to 2036. The issued amount was used for general corporate purposes, such as the refinancing of existing debt and to finance various acquisitions made during the year. In 2020 Heimstaden Bostad also issued EUR-denominated hybrid capital of EUR 500 million, in addition to the already outstanding EUR-denominated hybrid capital of EUR 800 million. The new hybrid capital is a subordinated perpetual bond with first opportunity for redemption in 2026. The hybrid bond is classified as 100 percent equity under IFRS and as 50 percent equity and 50 percent debt by S&P. The hybrid capital is also listed on Euronext Dublin. In addition, Heimstaden Bostad had SEK 1,690 million in SEK-denominated Commercial Paper outstanding with tenors from 3–6 months.

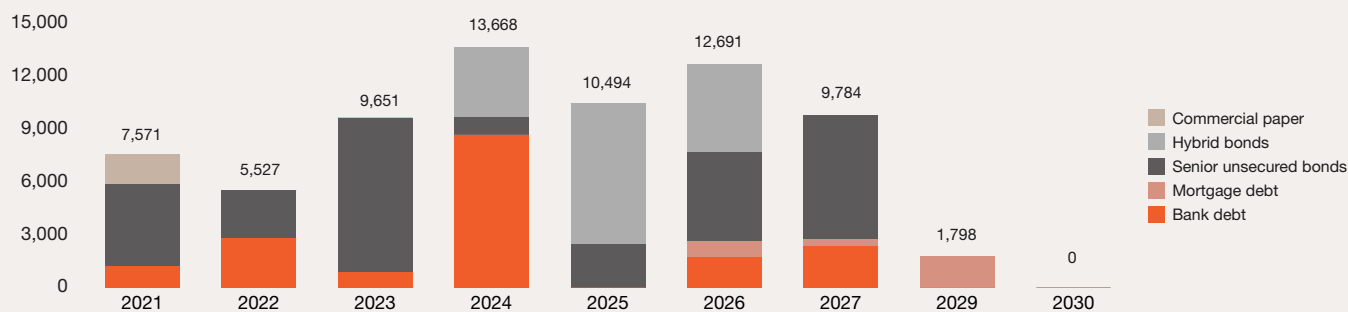
## BBB rating

Heimstaden Bostad AB is rated 'BBB' with stable outlook by S&P Global Ratings.



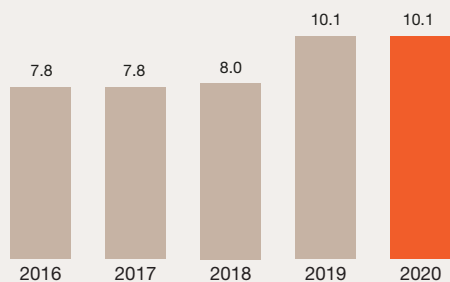
### Debt Maturity Profile

SEK million



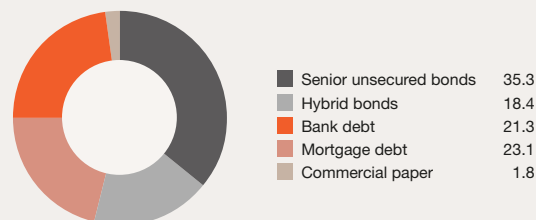
### Average Loan Tenor

Years



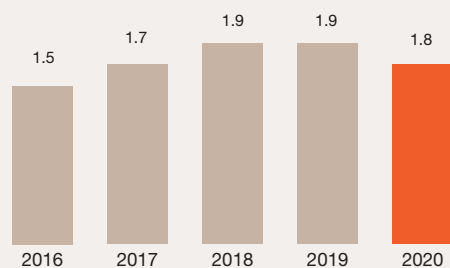
### Debt distribution

%



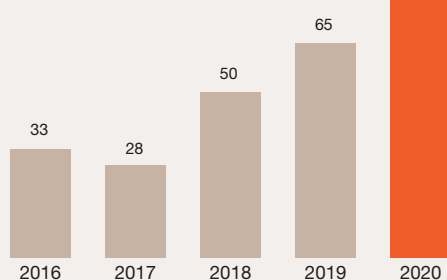
### Average Interest

%



### Hedge Ratio

%



In 2020, to offer improved credit quality, the Board of Directors of Heimstaden Bostad decided to increase the minimum hedge ratio to 75 percent.

# Shareholder Information

Heimstaden's preference shares have been listed on Nasdaq First North since 11 June 2015 under the ticker HEIM PREF. In 2020, the highest price paid per share was SEK 392 on 10 January, and the lowest price paid was SEK 312 on 30 March. The closing price on the final day of trading in 2020 was SEK 357. The total return, including a dividend of SEK 20 per share, was -0.01 percent (21.9).

## The share and shareholders

Heimstaden AB has two share classes, ordinary shares and preference shares. The difference lies in voting rights and rights to the company's assets and profits. At the end of the year, there were 15,547,750 shares, divided between 13,204,000 ordinary shares and 2,343,750 preference shares. Each preference share represents one vote and ordinary shares represent ten votes per share. All ordinary shares in Heimstaden AB are owned by Fredensborg AS, which is wholly owned by the Chairman of the Board of Directors, Ivar Tollefsen. At the end of the year, the preference shares were held by 2,225 shareholders (2,192).

## Dividend policy

Dividends on ordinary shares are affected by market conditions, investment options, financial position and capital structure, and, combined with dividends on preference shares, may only be paid to the extent that Heimstaden complies with the adopted financial policy and has the cash and cash equivalents needed to conduct operations in accordance with the business model and vision.

## Dividends and terms of redemption

The Board of Directors proposes to the 2021 Annual General Meeting to distribute dividends amounting to a total SEK 1,047 million (47), of which SEK 1,000 million (0) on ordinary shares, approximately SEK 75.73 per share, and SEK 47 million (47) on preference shares. The dividend corresponds to 12.5 percent (0.7) of Heimstaden's profit for the year. The preference shares convey preferential rights over ordinary shares for an annual dividend of SEK 20.00 per share with quarterly payments of SEK 5.00 per share.

Pending the approval of the Annual General Meeting, and until 1 June 2025, following the initial issue on 11 June 2015, Heimstaden AB may redeem the preference shares at a price of SEK 375 per share. From and including 1 June 2025, Heimstaden AB may redeem the shares at a price of SEK 330 per share.

## Proposed record dates for the preference share:

- Record date: 1 April 2021: Payment date: 8 April 2021.
- Record date: 5 July 2021. Payment date: 8 July 2021.
- Record date: 5 October 2021. Payment date: 8 October 2021.
- Record date: 5 January 2022. Payment date: 11 January 2022.

## Communications with the market

Heimstaden's communication with the financial market is characterised by open, precise and relevant information and is based on the principle of equal treatment of all market participants. Information is shared through financial reports, press releases and presentations.

Information including the financial calendar and updated shareholder information is available at the investors section of our corporate website.

## IR contact

Magnus Granerød  
+47 92238407  
ir@heimstaden.com

## Key data

	2020	2019	2018	2017	2016
<b>Data per share</b>					
Profit per ordinary share, SEK	108	322	139	116	133
Equity per ordinary share, SEK	1,614	1,508	1,182	609	504
Equity per preference share, SEK	380	380	380	380	380
Price per preference share (on the balance sheet date), SEK	357	381	329	336	290
Dividend paid per preference share (during the period), SEK/share	20	20	20	20	20
Dividend paid on preference shares (during the period), SEK million	47	47	47	47	47
Direct return per preference share (on the balance sheet date), %	5.60	5.25	6.08	5.95	6.90
<b>Shares outstanding</b>					
Number of ordinary shares outstanding at the end of the period	13,204,000	13,204,000	13,204,000	13,204,000	13,204,000
Number of preference shares outstanding at the end of the period	2,343,750	2,343,750	2,343,750	2,343,750	2,343,750
<b>Average number of ordinary shares outstanding</b>	<b>13,204,000</b>	<b>13,204,000</b>	<b>13,204,000</b>	<b>13,204,000</b>	<b>13,204,000</b>
<b>Average number of preference shares outstanding</b>	<b>2,343,750</b>	<b>2,343,750</b>	<b>2,343,750</b>	<b>2,343,750</b>	<b>2,343,750</b>

## Largest shareholders, 31 December 2020

Name	Ordinary shares, units	Preference shares, units	Holding, %	Votes, %
Fredensborg AS	13,204,000	200,000	86.2	98.4
ICA-Handlarnas Förbund Finans AB	0	250,000	1.6	0.2
Stift Karl Bjerkes Stipendiefond	0	133,036	0.9	0.1
Familjen Kamprads Stiftelse	0	100,000	0.6	0.1
Tryggers Carl, Stiftelse för Vetenskaplig Forskning	0	95,000	0.6	0.1
Futur Pension	0	94,765	0.6	0.1
Nordnet Pensionsförsäkring AB	0	67,273	0.4	0.1
Volvo Pensionsstiftelse	0	62,500	0.4	0.1
Försäkringsaktiebolaget, Avanza Pension	0	56,206	0.4	0.0
Swedbank Försäkring	0	51,298	0.3	0.0
Other shareholders	0	1,233,672	7.9	0.9
<b>Total</b>	<b>13,204,000</b>	<b>2,343,750</b>	<b>100.0</b>	<b>100.0</b>

# Heimstaden's Risk Management Framework

Property ownership and management expose operations to a number of external and internal risks which may impact Heimstaden's profitability and strategic growth ambitions. Negligence towards the environment, property, operations or individuals may lead to unwanted media publicity or damage to our brand and reputation. Heimstaden therefore works systematically to identify and limit risks while achieving its objectives.

Risk management aims at minimising risks while optimising opportunities. For the risks identified, the Board of Directors and management have prepared guidelines, instructions and delegated areas of responsibility. As a result, Heimstaden has implemented a risk management framework designed to identify, assess and manage risks that are relevant to the company.

In order to assess the effect of identified risks, an internal risk rating is conducted in which each risk is assessed from the perspective of: likelihood of occurrence, estimated impact on business, and change in degree of focus on risk from previous year.

To facilitate risk management, Heimstaden has determined to classify risks into the following categories:

1. Business environment – external risks
2. Strategy – risks associated with reputation or ownership
3. Operations – risks associated with management of Heimstaden's property holdings
4. Sustainability and climate – risks associated with the environment and corporate responsibility
5. People – risks associated with our employees and the people in and around our properties
6. Financials – Heimstaden's financing risks

Risks are defined as possible events that could have a negative impact on the company's expected economic development and, thus, could lead to a negative deviation from short-term targets and long-term strategic goals

#### Estimated impact of risk on business

! High impact

#### Change in degree of focus on risk from previous year

↓ Decreased focus on risk from previous year

→ Unchanged focus on risk from previous year


↑ Increased focus on risk from previous year



## Risk assessment







A summary of our internal risk assessment is presented in the table below for our most important risks after mitigating factors. Please see sensitivity analysis in the notes.




Heimstaden's most important risks	Type of risk	Change compared to previous year
Employees and key personnel	People	Unchanged focus
Environmental and climate issues	Sustainability & climate	Increased focus
Financial obligations	Financial	Increased focus
Investments	Strategic	Unchanged focus
National and supranational legislation and other regulation	External	Increased focus
Negative change in property values	Strategic	Unchanged focus
Rent and occupancy development	Operational	Unchanged focus

Risk category	Exposure towards risk	Management and mitigating factors of risk
<b>Business environment – external risks</b>		
National and supranational legislation and other regulation  	<ul style="list-style-type: none"> <li>· Changing tenancy law and public building law may negatively impact property management.</li> <li>· Changing tax legislation may impact future tax expenses.</li> <li>· Changing bank regulations may impact ability to access financing.</li> <li>· Unexpected changes to local regulations as a result of local conditions and political movements can result in restricted freedom of operational control, increased churn, and diminished brand reputation.</li> </ul>	<ul style="list-style-type: none"> <li>· Active dialogue with policymakers and other stakeholders.</li> <li>· Monitor legislative procedures and recent court decisions.</li> <li>· Continuous renegotiation of credit agreements.</li> <li>· Broadening financing base by diversifying sources of financing.</li> </ul>

**Strategy – risks associated with reputation or the ownership of Heimstaden’s property portfolio**

Customer preferences  	<ul style="list-style-type: none"> <li>· Changing customer preferences where existing properties could become obsolete. For instance, changing preferences from inner-city to suburb an location, increased sustainability awareness and higher requirements or demand for technical solutions.</li> <li>· An unfavourable geographical distribution with regards to population growth, urbanisation trends and economic development.</li> <li>· The result would be less attractive properties affecting rent levels, occupancy and required yields which would lead to decreasing property values in the long-term.</li> </ul>	<ul style="list-style-type: none"> <li>· Essential part of investment strategy to analyse fundamental risks of markets where we are present or considering to enter.</li> <li>· Continuously monitor market fundamentals, demographics, infrastructure investments, socioeconomic development, etc.</li> <li>· Review of property portfolio with regards to geographical exposure and changing customer preferences.</li> <li>· Monitor changing sustainability requirements and climate risks.</li> <li>· Residential is the most resilient real estate asset with the lowest risk of disruption.</li> </ul>
Brand & reputation  	<ul style="list-style-type: none"> <li>· Misdirected campaign that backfires, hurting our reputation and confidence among customers, employees and other target groups.</li> <li>· External negative campaigns towards the company's brand.</li> </ul>	<ul style="list-style-type: none"> <li>· Open culture for creating the confidence to pass on information regarding any problematic state of affairs at an early stage.</li> <li>· Monitoring traditional and social media.</li> <li>· Actively communicating the company's strategy and values.</li> </ul>
Investments  	<ul style="list-style-type: none"> <li>· New acquisitions entail various risks regarding legal, financial, tax and technical perspectives such as ownership (title), tax liabilities, hidden technical deferred maintenance, etc.</li> <li>· When acquiring entire corporations (M&amp;A) additional company specific risks could occur in the process.</li> </ul>	<ul style="list-style-type: none"> <li>· All acquisitions are subject to customary due diligence from a legal, financial, tax and technical perspective. External expertise is used in areas where internal resources aren't sufficient.</li> <li>· If necessary a W&amp;I insurance could be included as part of the acquisition to reduce the risk further.</li> </ul>
Negative change in property values  	<ul style="list-style-type: none"> <li>· The fair value of our properties depends on various items whereof some are asset specific such as rental income, operating expenses and occupancy, while some are market specific such as required exit yields and discount rates.</li> <li>· Declining value for property assets held at fair value will negatively impact the Income Statement.</li> <li>· Material negative changes in value may ultimately lead to breaching covenant terms with creditors, leading to increased cost of capital or credit falling due for payment.</li> </ul>	<ul style="list-style-type: none"> <li>· Well-diversified property portfolio across six countries (macro location) and further diversity in regional locations (micro location) with strong fundamentals.</li> <li>· Internal and external quality assurance of property valuations.</li> <li>· Active asset management by in-house organization to assure swift actions if needed.</li> <li>· Continuous analysis of transaction market and reviews of property portfolio to identify early warning signs.</li> </ul>
Digitalization of our work processes  	<ul style="list-style-type: none"> <li>· Possibility of losing market share to competitors due to lack of innovation within customer engagement and services.</li> <li>· Productivity losses and increased churn if new technology is not properly implemented or adopted.</li> </ul>	<ul style="list-style-type: none"> <li>· Investments in coordinated Group digital infrastructure supports our innovation trend, customer engagement, and reduced churn.</li> <li>· Enhanced focus on- and investment in country organisations that include corporate infrastructure, property management systems, internal reporting, and resource allocation.</li> </ul>

Risk category	Exposure towards risk	Management and mitigating factors of risk
<b>Operations</b> – risks associated with management of Heimstaden's property holdings		
Rent and occupancy development 	<ul style="list-style-type: none"> <li>· Poor customer and property management may result in dissatisfied tenants and increased vacancies.</li> </ul>	<ul style="list-style-type: none"> <li>· Continuous monitoring of rental markets.</li> <li>· Active dialogue with tenant unions.</li> <li>· Focus on customer experience.</li> <li>· Experienced and competent property management and leasing staff.</li> </ul>
Property and maintenance costs 	<ul style="list-style-type: none"> <li>· Risks concerning property costs relate primarily to cost increases beyond what Heimstaden can be compensated for through contractual rents, indexation and supplementary charges for costs incurred.</li> <li>· An increase in our churn rate (potentially as a result of an extended Covid-19 scenario) results in higher property costs and reduces revenue.</li> <li>· Heimstaden's use of third-party management contracts reduces our ability to manage costs and control the customer experience.</li> </ul>	<ul style="list-style-type: none"> <li>· Continuous improvement in cost-efficiency with aid of rational technical solutions, practical initiatives and continuous follow-up.</li> <li>· Long-term maintenance planning.</li> <li>· Decentralising responsibility for property maintenance.</li> <li>· Having local presence increases knowledge of each property's needs for preventive measures.</li> <li>· Insourcing of our operations increases our control of the customer journey, reduces costs, and lowers our churn rate.</li> <li>· Investments in our internal reporting and management control infrastructure that allows for better management of our KPIs, cost control, and stronger preparation for future events through internal forecasting.</li> </ul>
IT infrastructure and security 	<ul style="list-style-type: none"> <li>· Inadequate IT security may have major consequences in the form of data being destroyed, lost or confidential and personal information being leaked to the public.</li> <li>· IT systems and hardware failure may negatively impact operations.</li> </ul>	<ul style="list-style-type: none"> <li>· Layered security principle with the use of two factor authentication to minimise areas for intrusion.</li> <li>· Programmatic security systems, firewalls, antivirus and backup systems.</li> <li>· Fleet management, platform for managing security on phones, computers, etc.</li> <li>· Consolidation of servers into cloudbased server structure.</li> </ul>
<b>Sustainability and climate</b> – risks associated with the environment, corporate responsibility and/or liability risks		
Environmental and climate issues 	<ul style="list-style-type: none"> <li>· Environmental risks related to Heimstaden's operations may have a footprint on the physical environment that affects people and properties, and have a negative climate impact.</li> <li>· Inability to deliver on investors' environmental, social and governance (ESG) criteria may increase difficulty of accessing capital.</li> <li>· Inadequate management of environmental risks could affect Heimstaden's brand, legal compliance and profits.</li> </ul>	<ul style="list-style-type: none"> <li>· Group-wide sustainability strategy including environmental, climate, energy and waste measures.</li> <li>· Increased focus on impact from transportation.</li> <li>· Increased share of renewable electricity generation.</li> <li>· Sweden Green Building Council's "Miljöbyggnad Silver" certification, or equivalent energy performance, in new production.</li> <li>· Green bond issuance framework established to mobilise debt capital for environmentally sustainable purposes.</li> <li>· Detailed monitoring of legal development within the ESG field.</li> <li>· Impose ESG requirements on suppliers and contractors.</li> </ul>
Climate change 	<ul style="list-style-type: none"> <li>· Failure to address climate risks may lead to considerable unforeseen direct costs in the form of damaged properties and/or emergency measures and indirect costs such as interruptions in supply chain.</li> <li>· Risk of unprofitable acquisitions if climate change considerations are not being considered within the investment process.</li> <li>· Changes in climate and energy policies might affect our industry or company.</li> <li>· Risk of higher costs for property insurances, raw materials, goods and services.</li> </ul>	<ul style="list-style-type: none"> <li>· Implemented specific climate targets within Group's strategy to reduce the company's climate impact and build resilience and climate change adaptation.</li> <li>· Awareness of climate issues permeates the entire management structure from the Board of Directors and Group management to individual employees.</li> <li>· Make an inventory of the portfolio to identify where any risk of a major impact exists and to prepare action plans.</li> <li>· Potential acquisitions are reviewed from a climate perspective.</li> <li>· Proactive in relation to energy technology development.</li> <li>· Follow climate research and proactive approach and analysis of effects of policy development.</li> </ul>
Business ethical 	<ul style="list-style-type: none"> <li>· Failing to operate within the norms of corporate responsibility may cause significant damage to Heimstaden's reputation and operations, elevating the risk of losing tenants and strategic investors, as well as suffering economic losses in terms of fines or penalties.</li> </ul>	<ul style="list-style-type: none"> <li>· Heimstaden applies high ethical standards and integrity within its operations with zero tolerance for any forms of corruption, fraud, bribery threats or unsound employee contracts.</li> <li>· Thorough compliance management system involving a Code of Conduct, Goes Without Saying Polic, Compliance Guidelines and a Business Partner Code.</li> <li>· A Group-wide initiative for implementing culture and value workshops to highlight the guidelines involving business ethics, human rights and working conditions among employees.</li> </ul>

Risk category	Exposure towards risk	Management and mitigating factors of risk
<b>People</b> – risks associated with our employees and the people in and around our properties		
Employees and key personnel 	<ul style="list-style-type: none"> <li>· Heimstaden Bostad contracts Heimstaden AB as a supplier for all property management services delivered to the properties owned.</li> <li>· The loss of key individuals in management or in other key positions poses a significant risk for a negative impact on operations and profitability.</li> </ul>	<ul style="list-style-type: none"> <li>· We work with monthly employee engagement checks and monthly follow-up from managers to have an active, ongoing dialogue and monitor trends in employee satisfaction.</li> <li>· Succession planning – to ensure we have strategies in place to fill critical positions short and long-term are to be rolled out in 2021 with implementation of a new HR system.</li> <li>· Our core values – Care, Dare and Share – induces commitment throughout the organisation.</li> <li>· Compensation packages on par with market.</li> <li>· Mercer IPE model to be introduced in 2021 to provide us with international as well as local benchmarks.</li> </ul>
Work environment 	<ul style="list-style-type: none"> <li>· An unhealthy work environment increases the risk of accidents, increased absence due to sick leave, increased costs, poor customer experience, negative impact on our employer brand and reduced internal efficiency.</li> <li>· Risks are both in our internal work environment (physical and psychosocial) as well as external (e.g. threats from customers and/or activist groups).</li> <li>· In 2020 we also saw the emergence of a new risk with the highly contagious virus Covid-19.</li> </ul>	<ul style="list-style-type: none"> <li>· Increased focus and follow-up on accident reporting.</li> <li>· Launch of Group-wide KPIs with zero vision.</li> <li>· Actively promote a healthy work environment by facilitating transparency and inclusion among employees.</li> <li>· Usage of the monthly employee engagement surveys where we quickly can capture dissatisfaction, discrimination, bullying, etc. and take immediate action.</li> <li>· Advocate work-life balance.</li> <li>· The use of local work health councils and work groups that meet regularly to discuss work environment and identify improvement needs.</li> <li>· New working routines with focus on hygiene and safety as well as tools installed to enable distance leadership and working from home.</li> <li>· Ensure our people are equipped with the right tools/equipment when encountering threats or risks.</li> <li>· Ensure our people have the right knowledge on what to do and have support to manage and debrief potential risky situations.</li> </ul>
Need for reskilling /upskilling 	<ul style="list-style-type: none"> <li>· As the technical development is moving fast and we operate in a traditional industry, we must make sure our people are equipped with the necessary knowledge to perform our operations in the best possible way.</li> </ul>	<ul style="list-style-type: none"> <li>· This year we have seen the organisation adapt very fast to new ways of working and our digital savviness and maturity have increased significantly.</li> <li>· We will use this learning and momentum to continue to introduce digitalised tools and more efficient work processes.</li> <li>· A new tool introduced in 2021 will enable us to share knowledge faster across our markets.</li> <li>· Continued efforts in training and development, e.g. leadership development, specific programmes for selected functions and a Group-wide induction programme.</li> </ul>



Risk category	Exposure towards risk	Management and mitigating factors of risk
<b>Financials</b> – Heimstaden’s financing risks		
Credit risk →	<ul style="list-style-type: none"> <li>· The risk that counterparties cannot meet their obligations to Heimstaden.</li> <li>· If a substantial number of tenants fail to pay rent, it will lead to losses and reduced liquidity.</li> </ul>	<ul style="list-style-type: none"> <li>· Heimstaden regularly assesses creditworthiness among suppliers and financial counterparties.</li> <li>· Heimstaden primarily invests in residential properties where rent is paid in advance.</li> <li>· Due to a large number of tenants, the credit risk is highly diversified.</li> </ul>
Interest rate risk →	<ul style="list-style-type: none"> <li>· A rise in interest rates may increase financing costs for Heimstaden, resulting in lower profitability.</li> </ul>	<ul style="list-style-type: none"> <li>· Heimstaden uses financial derivatives, such as interest rate swaps, to hedge the majority of its floating interest rates.</li> <li>· As of 31 March 2020, the financial policy was adjusted so that at least 75 percent of the total loan amount should be fixed rate, either due to loans being fixed, or via interest rate hedging.</li> </ul>
Refinancing and financing risk ↑	<ul style="list-style-type: none"> <li>· There is a risk that funding cannot be fully or partially obtained, or only be obtained on unfavourable terms.</li> <li>· The corresponding risk when existing financing expires and is to be repaid is referred to as refinancing risk.</li> </ul>	<ul style="list-style-type: none"> <li>· To minimise financing risk, Heimstaden works with several reliable sources of funding.</li> <li>· Long average tenor of loans.</li> <li>· Diversified maturity structure of loans.</li> <li>· Substantial liquidity reserves and unutilised sources of credit.</li> <li>· Balanced loan-to-value ratio.</li> </ul>
Changes in values of derivatives ↑	<ul style="list-style-type: none"> <li>· Changes in the value of Heimstaden’s interest rate or currency derivatives arise in connection with changes in market interest rates or the exchange rate SEK/NOK, NOK/EUR or SEK/EUR.</li> </ul>	<ul style="list-style-type: none"> <li>· Financial policy that determines which derivative instruments may be used for hedging strategies.</li> <li>· Only marketable instruments for which prices can be obtained may be utilised.</li> <li>· Ongoing monitoring of market movements.</li> <li>· Reconciliation between external and internal valuations.</li> </ul>
Financial obligations ! ↑	<ul style="list-style-type: none"> <li>· Heimstaden’s loan agreements include financial covenants that the Group needs to comply with.</li> <li>· If Heimstaden violates any covenants in the various loan agreements it could lead to the termination of loans, the requirement for immediate repayment of loans or the relevant creditor claiming the secured assets.</li> </ul>	<ul style="list-style-type: none"> <li>· Established financial policy which regulates the risk mandate for credit institutions and capital markets.</li> <li>· Compliance function which ensures, on an ongoing basis, that Heimstaden follows up on the commitments included in its loan agreements.</li> <li>· Internal controls and external audit assures accurate reporting and information.</li> </ul>
Uncertainty in the financial markets or tightening regulations of banks →	<ul style="list-style-type: none"> <li>· Increased uncertainty in the financial markets or regulations limiting bank lending, could restrict implementation of the company’s agreed upon growth strategy and operations.</li> </ul>	<ul style="list-style-type: none"> <li>· Continuous dialogue with creditors aimed at securing efficient and long-term financing.</li> <li>· Multiple sources of financing.</li> <li>· A financial policy that establishes risk mandates.</li> </ul>





## We Think of You

The Covid-19 pandemic has put a strain on healthcare professionals but also on many small business owners.

In the Czech Republic, Heimstaden launched the “We think of you” project, where we bought meals and drinks from many of our hard-working commercial customers and delivered them to hospitals as free treats for doctors and nurses to support their fight against the pandemic.



# Corporate Governance and Internal Control

Good corporate governance is an important feature of Heimstaden's corporate culture and the Group's values as it strengthens the trust of our shareholders, customers, employees, and the communities that we serve. Our corporate governance model is built to support the Board of Directors and the management team in their efforts to ensure sustainable success for the company through the company's day-to-day management and operations.

Heimstaden AB (publ) is a public limited company with registered offices in Malmö, Sweden. Its preference share is listed on Nasdaq First North and its corporate bonds are listed on Nasdaq Stockholm. Heimstaden AB is governed by the corporate governance rules and regulations prescribed in the Swedish Companies Act, the Articles of Association, and the listing agreement with Nasdaq. Heimstaden AB applies the Annual Accounts Act's rules for corporate governance and hereby submits its Corporate Governance Report for 2020.

The responsibility for management and control of Heimstaden is distributed between the shareholders, the Board of Directors and the CEO.

## The basis for corporate governance in Heimstaden

The objective of the company's operations is to own, develop, and manage properties and property-owning companies. The overarching assignment from the owner is to create value while generating a socially conscious return that is stable in the long term. This requires good corporate governance, where responsibilities are clearly distributed between the owners, the Board of Directors and management.

The Swedish Corporate Governance Code is based on the principle comply or explain, which means that all rules do not always have to be complied with if there is a reason and it is explained. Some of the Code's principles are to create a good basis for exercising an active and responsible ownership role and to create a well-adjusted balance of power between owners, the Board and the executive management, which Heimstaden views as a natural part of the principles for its operations. The Code also means that certain information should be made available on the company's website. Heimstaden applies the Swedish Corporate Governance Code with the exception of specific Code provisions detailed below:

- A nomination committee in accordance with the Swedish Code would increase administrative costs while reducing the majority shareholder control over the company. Furthermore, proposals from members are

addressed directly at the Annual General Meeting, which all shareholders have the opportunity to attend.

- To meet the interests of other shareholders, the Board shall always include at least one board member who is independent of the company and its majority shareholder.
- Heimstaden is working to achieve a balanced mix in terms of ethnicity, age and gender in its operations. Diversity in the company is addressed in the "Equal rights" policy adopted in May 2020, affirming that diversity represents a strength for the Group. Improved diversity and inclusion have the potential to further advance Heimstaden's development and profit, both at the team level and individually. See further pages 24–27.

## Ownership

All ordinary shares in Heimstaden AB are held by Fredensborg AS, corporate identification number 929 301 684, based in Norway. These shares convey ten votes and one participation per share. On the Balance Sheet date, there were 13,204,000 shares outstanding with a par value of SEK 5.00 per share, amounting to SEK 66,020,000 in ordinary share capital.

The company also has preference shares listed on the Nasdaq First North Growth Market. The preference shares convey one vote and one participation each. On the Balance Sheet date there were 2,343,750 shares outstanding with a par value of SEK 5.00 per share, amounting to SEK 11,718,750 in preference share capital.

## Annual General Meeting

The Annual General Meeting is the company's highest decision-making body and is where shareholders exercise their right of decision in the company's affairs. The Annual General Meeting makes decisions regarding changes to the Articles of Association and regarding changes in equity. The Annual General Meeting appoints the Board of Directors and the auditors for the company. An Extraordinary General Meeting is held if so

requested by the auditor or holders of at least one tenth of all shares, or if the Board of Directors considers there to be due cause. The 2020 Annual General Meeting took place on 28 May 2020 at the company's premises on Östra Promenaden in Malmö, Sweden. Six shareholders participated at the Meeting, in person or by proxy. These represented 98.41 percent of the total votes. A single shareholder, Fredensborg AS, represented alone 99.99 percent of the votes represented at the Meeting. The CEO of Heimstaden, Patrik Hall, was elected Chairman of the Meeting.

#### **Decisions by the 2020 Annual General Meeting**

The complete minutes and information about the 2020 Annual General Meeting can be found at [ir.heimstaden.com](http://ir.heimstaden.com).

Among other things, the Meeting decided:

- That dividends be paid in accordance with the proposal by the Board of Directors and the CEO in the amount of SEK 20.00 per preference share to preference shareholders, and that no dividends be distributed to the ordinary shareholder.
- Discharge from liability for the Board of Directors and the CEO for the preceding financial year. Re-election of Patrik Hall, Magnus Nordholm, Ivar Tollefsen and John Giverholt as Board Members.
- Re-election of the Chairman of the Board.
- Election of auditor.
- Determination of remuneration to the Board of Directors and auditors.

#### **2021 Annual General Meeting**

Heimstaden's Annual General Meeting will be held on 8 April 2021 in Malmö, Sweden. For more information about the Annual General Meeting, visit [ir.heimstaden.com](http://ir.heimstaden.com)

#### **Shareholders, shares and debenture loans**

For information about shareholders, Heimstaden's preference share and debenture loans, see pages 66–67 or visit [ir.heimstaden.com](http://ir.heimstaden.com)

#### **Board of Directors**

The overall task of the Board of Directors is to assume responsibility for organising and managing the operations, and for the financial reporting. The Board of Directors is also responsible for setting up systems for governance, internal control and risk management. The Board of Directors' work and responsibilities, and the delineation of these in relation to the work and responsibilities of the CEO are regulated by the rules of procedure and the instructions to the CEO determined by the annual statutory

meeting of the Board of Directors. At Board meetings, matters of vital importance to the company are discussed, such as the adoption of a business plan for the upcoming financial year, the financial policy and policies for the governance of operations and internal control, the work of the Board of Directors and instructions for the CEO, purchasing and issues relating to property sales and financing. The Board of Directors is also informed of the current business situation in the property and credit markets. The work of the Board has been distributed over 11 physical meetings and 7 meetings per capsulam, for a total of 18 meetings during the year.

In accordance with the Articles of Association, the Board of Directors shall consist of at least three and at most five members. Board Members are elected annually at the Annual General Meeting for the period up to the end of the following Annual General Meeting.

#### **Composition of the Board of Directors in 2020**

In 2020, Heimstaden's Board of Directors consisted of four members elected by the Annual General Meeting, including the CEO. Other employees in the Group participate in Board meetings as necessary, reporting on specific matters. For further information about the Board Members, see page 81.

#### **Chairman of the Board**

The Chairman of the Board shall lead and control the Board's work and is responsible for the work of the Board being well organised and conducted efficiently, and that the Board meets its commitments. The Chairman monitors operations in dialogue with the CEO and is responsible for the other Board Members receiving the information and documentation necessary for high quality in discussions and decision-making, as well as verifying that the Board's decisions are implemented.

#### **Board independence**

The Board's assessment, with regard to members' dependency in relation to Heimstaden and shareholders, is presented on page 81. As stated there, one out of four Board Members is independent in relation to the company.

#### **Audit Committee**

The Board has not appointed an Audit Committee. The Board, in its entirety, bears the responsibility in fulfilling its oversight responsibility to shareholders and others relating to:

1. The quality and integrity of
  - a. the financial statements,
  - b. the accounting and financial reporting processes of the company,
  - c. the financial statement audits,
2. the company's compliance with applicable legal and regulatory requirements,
3. the company's independent auditors' qualifications and independence,
4. ensuring that the company has adequate financial risk management and effective internal control systems.

#### Auditor

The Annual General Meeting appoints an auditor who examines the Annual Report, the accounting and the consolidated accounts, the administration by the Board of Directors and the CEO, as well as the annual accounts and the accounts of the subsidiaries, and issues an audit report. According to the Articles of Association, the Annual General Meeting shall appoint at least one and not more than two auditors.

#### Auditor in 2020

Heimstaden's auditor is the authorised firm of auditors EY, with Authorised Public Accountants Peter von Knorring and Ingemar Rindstig. Peter von Knorring is the Auditor in Charge. EY was elected by the 2019 Annual General Meeting as Heimstaden's auditor for a period of one year.

#### Peter von Knorring

Authorised Public Accountant, Auditor in Charge, auditor for Heimstaden since 2015.

#### Ingemar Rindstig

Authorised Public Accountant, Ordinary auditor for Heimstaden since 2015.

#### Auditor remuneration, the Group

Total, SEK million	2020	2019
Audit	15	13
Other certification services	2	4
Tax consultancy	1	1
Other services	0	1
<b>Total</b>	<b>18</b>	<b>19</b>

#### CEO and Senior Executives

The Board of Directors appoints the CEO and annually sets instructions regulating the division of labour and responsibilities between the Board of Directors and the CEO. The CEO is responsible for the ongoing operations and for financial reporting and shall report to the Board of Directors on an ongoing basis on the company's performance relative to established control documents. The CEO is assisted by a Senior Executives consisting of the heads of the staff units.

#### Senior executives 2020

At the end of 2020, Senior Executives consisted of thirteen individuals including the CEO, Patrik Hall. During 2020, Senior Executives held 11 meetings. The meetings are focused on the Group's strategic and operational development, and monitor performance. The Senior Executives are assisted by eleven departments. For further information about the senior executives, see pages 82–83.

#### ESG Governance

The Sustainable Mindset is one of our four pillars. The Senior Executives have prepared guidelines, instructions, and allocated responsibilities that are followed up on an ongoing basis. The CEO is responsible for presenting, anchoring, and following up on ESG risks at board meetings. The CEO's ESG duties are supported by the CSO. The board is expected to approve reporting standards in accordance with the EU Taxonomy in early 2021.

#### Internal control regarding financial reporting

The planning, governance and control of operations follow the organisational structure, with a clear delegation of responsibilities and authority. Business plans are prepared for both the Group as a whole and for the entities subordinate to the CEO.

Alongside policies, guidelines and instructions, business plans provide a framework for the governance and control of the operations. To ensure that the financial reporting provides a true and fair view of the company's results and financial position, the development of the operations is monitored in relation to this framework. Regular monitoring, combined with a close collaboration with the company's auditors, and the control and monitoring conducted through, amongst other, the annual audit and quarterly reviews are considered sufficient for the assessment of the Board of Directors and for effective internal control and risk management.







# Board of Directors



## Ivar Tollefsen

**Principal occupation:**  
Chairman of the Board at Fredensborg AS

**Elected:** 2005

**Position on the Board:**  
Chairman of the Board

**Own holdings and those of related parties:**  
Indirect holding of 13,204,000 ordinary shares  
and 200,000 preference shares

**Independent from company:** No

**Independent from main shareholder:** No

**Nationality:** Norwegian



## Magnus Nordholm

**Principal occupation:**  
Deputy CEO at Heimstaden AB

**Elected:** 2008

**Position on the Board:** Board Member

**Own holdings and those of related parties:**  
None

**Independent from company:** No

**Independent from main shareholder:** No

**Nationality:** Swedish



## Patrik Hall

**Principal occupation:** CEO at Heimstaden AB

**Elected:** 2005

**Position on the Board:** Board Member

**Own holdings and those of related parties:**  
Preference shares, 900

**Independent from company:** No

**Independent from main shareholder:** Yes

**Nationality:** Swedish



## John Giverholt

**Principal occupation:** Member of the Board at  
Fredensborg AS and Heimstaden Bostad AB. Chairman  
of the Board at Formica Capital AB.

**Elected:** 2018

**Position on the Board:** Board Member

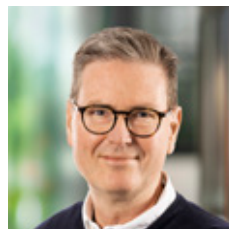
**Own holdings and those of related parties:** None

**Independent from company:** Yes

**Independent from main shareholder:** No

**Nationality:** Norwegian

# Senior Executives



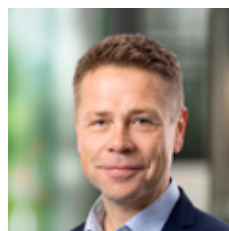
**Patrik Hall**

**Title:** Chief Executive Officer  
**Employed since:** 2001  
**In current position since:** 2003  
**Education:** Swedish Military Academy, Skövde and Stockholm  
**Previous experience:** Negotiation Manager, Swedish Union of Tenants, Professional military officer  
**Holdings of preference shares:** 900



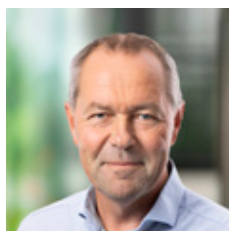
**Magnus Nordholm**

**Title:** Deputy Chief Executive Officer  
**Employed since:** 2008  
**In current position since:** 2018  
**Education:** MSc in Economics and Finance, Gothenburg School of Economics and Commercial Law  
**Previous experience:** Deputy Head of Nordic Real Estate Products & Head of Structured Real Estate Financing, HSH Nordbank AG, Business Manager, HSH Nordic Finance AB  
**Holdings of preference shares:** None



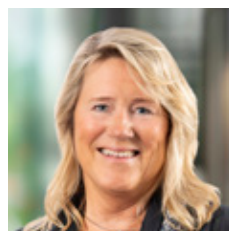
**Arve Regland**

**Title:** Chief Financial Officer  
**Employed since:** 2019  
**In current position since:** 2019  
**Education:** MSc in Business, BI Norwegian Business School and MBA/Authorised Public Accountant, Norwegian School of Economics  
**Previous experience:** CEO and CFO Entra ASA, Partner Corporate Finance ABG Sundal Collier, Manager EY  
**Holdings of preference shares:** None



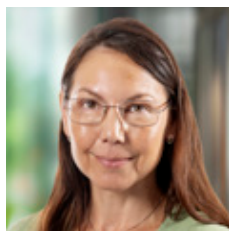
**Helge Krogsbøl**

**Title:** Chief Operating Officer  
**Employed since:** 2018  
**In current position since:** 2018  
**Education:** The Norwegian School of Marketing, Oslo  
**Previous experience:** SVP, Pandox AB GM / RDO, Benelux Thon Hotels, MP Room2Room, VPO / CEO First Hotels  
**Holdings of preference shares:** None



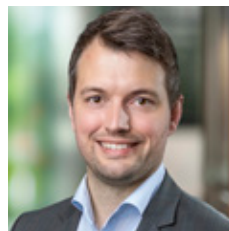
**Katarina Skalare**

**Title:** Chief Sustainability Officer  
**Employed since:** 2018  
**In current position since:** 2018  
**Education:** BA Social Science, Malmö University  
**Previous experience:** Founder, Hållbart by Skalare; Sustainability strategist, Kraftringen; Manager, Sustainable Business Solutions, PwC; Head of Corporate Responsibility, E.ON Nordic; Senior Communications Manager, AstraZeneca  
**Holdings of preference shares:** None



**Suzanna Malmgren**

**Title:** Chief Human Resources Officer  
**Employed since:** 2017  
**In current position since:** 2017  
**Education:** BSc Business Administration, Uppsala University  
**Previous experience:** Partner, Alumni and Impact Executives  
**Holdings of preference shares:** None



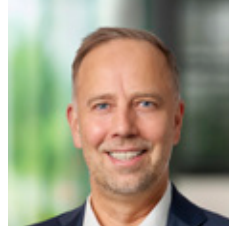
**Christian Fladeland**

**Title:** Co-Chief Investment Officer  
**Employed since:** 2019  
**In current position since:** 2019  
**Education:** MSc Economics, University of Copenhagen  
**Previous experience:** Partner, Colliers International Denmark  
**Holdings of preference shares:** None



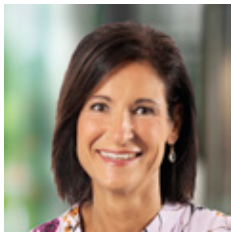
Søren  
Vendelbo  
Jacobsen

**Title:** Co-Chief Investment Officer  
**Employed since:** 2020  
**In current position since:** 2020  
**Education:** MSc Economics, University of Copenhagen  
**Previous experience:** Head of real estate & infrastructure, Sampension  
**Holdings of preference shares:** None



Christian  
Vammervold  
Dreyer

**Title:** Chief Communications Officer  
**Employed since:** 2020  
**In current position since:** 2020  
**Education:** Economy and real estate, BI Norwegian Business School  
**Previous experience:** Chief of communication and public affairs, Fredensborg Group; CEO, Real Estate Norway; CEO, Eie Eiendomsmegling; Chairman of the Board, NEF; Owner and CEO, In-Vest Eiendomsmegling AS  
**Holdings of preference shares:** None



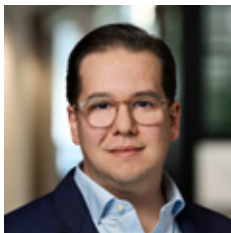
Karmen  
Mandic

**Title:** Chief Marketing Communications Officer  
**Employed since:** 2015  
**In current position since:** 2015  
**Education:** BSc Business Administration, Lund University  
**Previous experience:** Global Director, Marketing and Communications, OctoFrost Group; Head of Global Brand Licensing Partnerships and Global Marketing Activation manager, Sony Mobile; Head of Marketing, Western Union  
**Holdings of preference shares:** None



Roger  
Reksten Stølsnes

**Title:** Chief Risk Officer  
**Employed since:** 2021  
**In current position since:** 2021  
**Education:** PhD in Risk and Uncertainty Management, University of Stavanger, MSc in Offshore Technology, University of Stavanger, BSc in Building and Construction, Bergen University College.  
**Previous experience:** VP and Head of Enterprise Risk Management at Telenor Group, Head of Quality and Risk at Equinor, Investment Manager at Realkapital Partners and Advisor at Holte Consulting.  
**Holdings of preference shares:** None



Paul  
Spina

**Title:** Chief Asset Management and Development Officer  
**Employed since:** 2020  
**In current position since:** 2020  
**Education:** BA Economics, Fordham University  
**Previous experience:** Head of Project Delivery at WeWork International; Development Director, Tri-State at WeWork; Project Manager Van Wagner Sports & Entertainment  
**Holdings of preference shares:** None



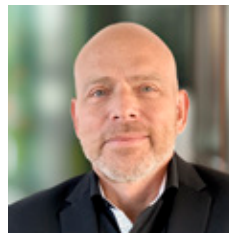
Rodin  
Lie

**Title:** Chief Technology Officer  
**Employed since:** 2020  
**In current position since:** 2020  
**Education:** Computer Science and Psychology, University of Bergen, Officers school, Norwegian Coast Artillery (now Navy)  
**Previous experience:** CDO Innovation Norway, Group CIO Lindorff (now Intrum), CTO Imarex-Nos (now a part of Nasdaq), Co-founder Conduct AS (now Nagarro Norway), Software Developer and IT Architect in various projects  
**Holdings of preference shares:** None



Erik  
Glæsel Gullestad

**Title:** Head of Business Development  
**Employed since:** 2020  
**In current position since:** 2020  
**Education:** MSc Finance, NHH Norwegian School of Economics  
**Previous experience:** Managing Director, Fredensborg investment team, Corporate Finance, Arctic Securities, Senior Associate, Arkwright  
**Holdings of preference shares:** None



Anders  
Thorsson

**Title:** Chief Procurement Officer  
**Employed since:** 2019  
**In current position since:** 2020  
**Education:** MSc, Civil Engineering, Lund University  
**Previous experience:** Strategic Sourcing Director Lindab, Commodity manager Traded Goods Lindab, Head of NCC Supply NCC AB, Chief Representative NCC Purchasing Group Shanghai, various purchasing manager services within NCC  
**Holdings of preference shares:** 125

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## Definitions and glossary<sup>1</sup>

### *Letting ratio, residential, %*

Units leased divided by total units.

### *Economic letting ratio, residential, %*

Net rental income divided by gross rental income plus estimated market rent for vacant apartments.

### *Real economic letting ratio, residential, %*

Net rental income divided by gross rental income plus estimated market rent for vacant apartments, adjusted for planned vacancies related to refurbishments.

### *Net operating income margin, %*

Net operating income as a share of rental income.

### *Residential area of the statement of financial position date, %*

Residential area divided by total area.

### *Interest coverage ratio (ICR), multiple*

Profit before financial items plus financial income divided by financial expenses attributable to interest-bearing liabilities.

### *Equity ratio, %*

Total equity as a share of total assets.

### *Net loan-to-value ratio (unsecured bonds covenant), %*

Net liabilities as a share of total assets.

### *Net loan-to-value ratio, secured loans, %*

Secured loans as a share of total assets.

### *Net liabilities*

Interest-bearing liabilities less financial assets and cash and cash equivalents.

### *Average interest rate, %*

Average interest rate as of the statement of financial position date for interest-bearing liabilities, with interest rate derivatives taken into account.

### *Return on equity, %*

Profit for the year divided by average equity.

### *Net asset value as of the statement of financial position date, SEK m*

Total equity plus deferred tax liability.

### *Debt/EBITDA, multiple*

12-month average interest-bearing liabilities divided by profit before financial items with reversal of depreciation.

### *Equity per ordinary share, SEK*

Equity at the end of the period, excluding hybrid bonds and preference capital, divided by the number of ordinary shares outstanding as of the statement of financial position date

### *Equity per preference share, SEK*

The rights of holders of preference shares of the liquidation value of the Company and the remaining entitlement to dividends.

### *Profit per ordinary share, SEK*

Profit for the year excluding the profit attributable to preference shares and hybrid bonds divided by the number of ordinary shares outstanding

### *Like-for-like rental growth, %*

Rental income adjusted for acquisitions and divestments.

Heimstaden presents certain alternative financial measures that are not defined in accordance with IFRS. Heimstaden believes that these measures provide valuable additional information to investors and management as they enable assessment of the company's performance. Since not all companies calculate financial measures in the same way, these are not always comparable to measurements used by other companies. Accordingly, these financial measures should not be considered as a replacement for measures defined in accordance with IFRS. Note **AK** presents the reconciliation of alternative financial measures with IFRS.

<sup>1</sup> Certain key ratios are calculated with particular regard to interest-bearing subordinated shareholder loans, which are reclassified and defined as equity given their financial structure.

## Five-Year Summary

Group in summary 2016–2020	2020	2019	2018	2017	2016
<b>Statement of Comprehensive Income</b>					
Rental income	6,992	4,863	3,393	2,013	1,057
Property expenses	-3,125	-2,138	-1,582	-986	-528
Corporate administrative expenses	-229	-172	-107	-85	-48
Other operating income and expenses	55	-20	-32	19	12
Share of results from investments in associated companies	56	196	20	12	67
<b>Profit before financial items</b>	<b>3,749</b>	<b>2,729</b>	<b>1,692</b>	<b>974</b>	<b>561</b>
Financial income	500	63	53	6	28
Financial expenses	-1,595	-1,500	-806	-465	-221
<b>Profit from property management</b>	<b>2,654</b>	<b>1,292</b>	<b>939</b>	<b>515</b>	<b>368</b>
Change in fair value of investment properties	8,165	6,517	2,744	2,202	2,316
Change in fair value of derivatives	-178	-107	11	24	36
Current tax	-395	-259	-145	-76	-56
Deferred tax	-1,892	-1,443	-396	-601	-449
<b>Profit for the year</b>	<b>8,353</b>	<b>6,001</b>	<b>3,153</b>	<b>2,064</b>	<b>2,215</b>
Other comprehensive income	-4,493	432	-255	99	15
<b>Comprehensive income for the year</b>	<b>3,860</b>	<b>6,433</b>	<b>2,949</b>	<b>2,163</b>	<b>2,230</b>
<b>Statement of Financial Position</b>					
Investment properties	144,428	113,719	76,249	50,285	26,330
Other non-current assets	2,185	1,914	432	402	53
Financial derivative instruments	0	0	18	0	0
Current assets	14,698	12,974	6,588	1,956	1,823
<b>Total assets</b>	<b>161,311</b>	<b>128,606</b>	<b>83,286</b>	<b>52,643</b>	<b>28,206</b>
Equity	76,166	59,942	33,936	18,807	8,975
Deferred tax	5,446	3,640	2,218	1,741	1,119
Interest-bearing subordinated shareholder loans	0	0	0	0	2,722
Interest-bearing liabilities	75,081	61,946	45,687	30,936	14,779
Derivative financial instruments	433	65	0	31	56
Non-interest-bearing liabilities	4,185	3,014	1,446	1,128	553
<b>Total liabilities</b>	<b>161,311</b>	<b>128,606</b>	<b>83,286</b>	<b>52,643</b>	<b>28,206</b>



Group in summary 2016–2020	2020	2019	2018	2017	2016
<b>Property-related key data</b>					
Lettable area as of the statement of financial position date, sqm	7,058,161	4,031,310	2,732,359	2,128,616	1,457,559
Number of apartments as of the statement of financial position date	103,345	54,863	39,006	30,549	19,797
Proportion living area on balance sheet date, %	93	91	89	90	88
Lettable time-weighted area, sqm thousands	6,461	3,562	1,700	1,701	965
Rental income per sqm, SEK	1,083	1,365	1,996	1,184	1,096
Operating costs per sqm, SEK	-484	-600	-931	-580	-547
Operating costs excluding administration and property tax, per sqm, SEK	-305	-94	-832	-482	-473
Letting ratio, housing (number), %	94.4	97.6	97.3	98.7	99.5
Net operating income, %	55.3	56.0	53.4	51.0	50.1
<b>Financial key data</b>					
Cash flow, SEK	546	5,863	3,489	-219	827
Interest coverage ratio (ICR), multiple <sup>1</sup>	2.8	2.4	2.5	2.6	3.2
Net loan-to-value ratio, % <sup>1</sup>	39.8	39.9	49.1	58.8	50.0
Equity ratio, % excluding shareholder loans in equity	47.2	46.6	40.7	35.7	31.8
Equity ratio, % including shareholder loans in equity <sup>1</sup>	47.2	46.6	40.7	35.7	41.5
Average interest rate, %	1.8	1.9	1.8	1.7	1.5
Average fixed-interest rate maturity including derivatives, number of years	2.8	2.6	2.1	1.2	1.3
Average loan tenor, number of years	10.1	10.1	8.0	7.8	9.5
Net asset value as of the statement of financial position date, SEK	81,611	63,582	36,154	20,548	10,095
DEBT/EBITDA, multiple	19.5	21.3	20.1	20.0	19.0
<b>Data per share</b>					
Profit per ordinary share, SEK	109	322	139	116	133
Equity per ordinary share, SEK	1,614	1,508	1,182	609	504
Equity per preference share, SEK	380	380	380	380	380
Number of ordinary shares outstanding at the end of the period	13,204,000	13,204,000	13,204,000	13,204,000	13,204,000
Number of preference shares outstanding at the end of the period	2,343,750	2,343,750	2,343,750	2,343,750	2,343,750
Average number of ordinary shares outstanding	13,204,000	13,204,000	13,204,000	13,204,000	13,204,000
Average number of preference shares outstanding	2,343,750	2,343,750	2,343,750	2,343,750	2,343,750

<sup>1</sup> Interest-bearing subordinated shareholder loans from non-controlling interests are classified as equity in calculating key data.

## Consolidated Statement of Comprehensive Income

Amounts in SEK million	Note	2020	2019
Rental income	IC 2	6,992	4,863
Property expenses	IC 3 IC 5	-3,125	-2,138
<b>Net operating income</b>		<b>3,867</b>	<b>2,725</b>
Corporate administrative expenses	IC 4 IC 5	-229	-172
Other operating income	IC 6	57	27
Other operating expenses	A 2	-2	-46
Share of results from investments in associated companies	GS 1	56	196
<b>Profit before financial items</b>		<b>3,749</b>	<b>2,729</b>
Financial income	F 7	99	57
Financial expenses – interest-bearing liabilities	F 7	-1,371	-1,152
Financial expenses - leases	A 3	-36	-29
Other financial items, net	F 7	-188	-180
Net foreign exchange gains (losses)	F 7	400	-133
<b>Profit from property management</b>		<b>2,657</b>	<b>1,293</b>
Change in fair value of investment properties	IC 7	8,165	6,517
Change in fair value of derivatives	F 5	-178	-107
<b>Profit before tax</b>		<b>10,640</b>	<b>7,703</b>
Current tax	T 1	-395	-259
Deferred tax	T 1 T 2	-1,892	-1,443
<b>Profit for the year</b>		<b>8,353</b>	<b>6,001</b>
Other comprehensive income, net (that may be reclassified to profit or loss in subsequent periods)	IC 8	-4,493	432
<b>Other comprehensive income for the year</b>		<b>-4,493</b>	<b>432</b>
<b>Comprehensive income for the year</b>		<b>3,860</b>	<b>6,433</b>
<i>Profit for the year attributable to:</i>			
The Parent Company's shareholders		4,431	4,099
Non-controlling interests		3,922	1,902
<i>Comprehensive income for the year attributable to:</i>			
Parent Company's ordinary shareholders		1,669	4,378
Parent Company's preference shareholders		47	47
Non-controlling interests		2,144	2,008
Average number of ordinary shares outstanding		13,204,000	13,204,000
Average number of preference shares outstanding	AK	2,343,750	2,343,750
Profit per ordinary share, SEK	AK	109	322
There is no dilution effect.			

**Rental income**

Rental income for the period amounted to SEK 6,992 million (4,863), which corresponds to an increase of 44 percent, primarily attributable to property acquisitions in the Netherlands and the Czech Republic. The comparable property portfolio had a 4 percent like-for-like rental growth over the period.

The economic letting ratio for residential was 96 percent (97) in the period. Adjusted for planned vacancies related to refurbishments, the real economic letting ratio was 97 percent (99).

**Property expenses**

Property expenses amounted to SEK 3,125 million (2,138). The change is mainly attributable to an increased property portfolio.

**Net operating income**

Net operating income amounted to SEK 3,867 million (2,275) for the period, corresponding to a net operating income margin of 55.3 percent (56.0).

**Corporate administrative expenses**

Expenses for corporate administration amounted to SEK 229 million (172). The increase is mainly attributable to an increase to an increasing organisation as a result of acquisitions made during the year.

**Financial expenses – interest-bearing liabilities**

Financial expenses of interest-bearing liabilities for the period were SEK 1,371 million (1,152), driven by an increase in the debt portfolio related to acquisitions. At the end of the period, Heimstaden interest rate hedging ratio was 80 percent (65). Despite this increase, the average interest rate as of the date of the Statement of Financial Position, including derivatives and charges for unutilised credits, decreased to 1.8 percent (1.9), driven by lower credit margins on bank loans and corporate bonds, as well as changed base rates. The interest coverage ratio for the last 12 months was 2.8 (2.4).

The interest rates on approximately 40 percent (49) of the loan portfolio will change within a year. All other things equal, an increase of one percent in the base rates (Euribor, Stibor, Cibor, Nibor), would increase Heimstaden's interest costs by approximately SEK 191 million (179) annually. A one percent decrease in the base rates would decrease interest costs by approximately SEK 70 million (-58).

The difference in sensitivity is due to interest rate hedging and several credit agreements containing interest rate floor clauses restricting negative base rates. Negative base rates can result in increased costs for the interest rate hedging portfolio as floating rate receiving cash flows become negative.

**Other financial items**

Other financial expenses pertain primarily to costs of a non-recurring nature related to new borrowings and redemption of loans.

**Net foreign exchange gains and losses**

Currency gains and losses amounted to a net gain of SEK 400 million (loss 133), and relate primarily to unrealised exchange rate differences on cash, liabilities and associated currency hedges.

**Profit from property management**

Profit from property management increased to SEK 2,654 million (1,293), mainly due to acquisitions. Excluding currency gains and losses, profit from property management increased by 58 percent compared with the preceding year, driven primarily by acquisitions and lower cost of debt.

**Change in fair value of investment properties**

After currency adjustments, the change in the fair value of properties amounted to SEK 8,165 million (6,517), whereof 7.977 (6.463) relates to investment properties and 188 (53) to development properties. This corresponds to a 5.9 percent increase over the year. The valuation yield requirement as of the statement of financial position date averaged 3.62 percent, compared with 3.63 percent at the end of 2019. Excluding the acquisition of the Czech portfolio, the yield requirement was 3.45 percent in the rest of the portfolio.

**Changes in fair value of derivatives**

In accordance with the established financial policy and interest rate hedging strategy, Heimstaden uses interest rate derivatives and cross currency swaps to manage interest rate and currency risks. The change in value related to interest-rate derivatives during the period amounted to a negative SEK 178 million (107). Currency effects related to currency hedging of unsecured bonds are reported on the line item Net foreign exchange gains (losses).

**Tax expense**

The positive value development of the property portfolio resulted in an increase of SEK 1,892 (1,443) million in deferred tax liabilities. Current tax amounted to SEK 395 million (259).

**Other comprehensive income**

Other comprehensive income consists of unrealised exchange rate differences from the consolidation of foreign subsidiaries, and intragroup loans treated as extended equity, and amounted to a negative SEK 4,493 million (positive 432), driven by a stronger SEK. The total amount may be reclassified to profit or loss in subsequent periods.

## Consolidated Statement of Financial Position

Amounts in SEK million	Note	2020	2019
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	A 2	74	72
Investment properties	A 1 CL 3	144,428	113,719
Right-of-use assets	A 3	749	895
Plant, machinery and equipment	A 4	60	30
Investments in associated companies and joint ventures	GS 1	370	333
Other financial non-current assets	F 6 GS 2 A 7	932	584
<b>Total non-current assets</b>		<b>146,613</b>	<b>115,633</b>
<b>Current assets</b>			
Inventory properties	A 5	1,292	865
Trade receivables	A 6	86	23
Other current receivables	A 8	2,106	1,062
Prepaid expenses and accrued income	A 9	308	337
Cash and cash equivalents	F 1 F 4	10,906	10,687
<b>Total current assets</b>		<b>14,698</b>	<b>12 974</b>
<b>TOTAL ASSETS</b>		<b>161,311</b>	<b>128 606</b>

### Investment properties

As of the date of the Statement of Financial Position, the fair value of Heimstaden's property portfolio was SEK 144,428 million, compared with SEK 113,719 million at the end of 2019. In 2020, properties were acquired for a value of SEK 25,634 million, most of which concerns the acquisition in the Czech Republic. The total change in the fair value of the properties for the year amounted to SEK 7,977 million, corresponding to a change of 5.8 per cent. SEK 1,866 million is attributable to the acquisition in the Czech Republic. The remaining change comprised investments in the existing portfolio and exchange rate effects. In addition, reversal of prior year impairments of inventory properties of a total of SEK 168 million was recognised on this line item in 2020.

For a more detailed description of Heimstaden's methodology for valuing properties, see pages 111-113.

### Right-of-use assets

Right-of-use assets are primarily attributable to land leaseholds.

### Investments in associated companies and joint ventures

Heimstaden holds shares in Rosengård Fastigheter and a number of minor development projects.

### Other financial non-current assets

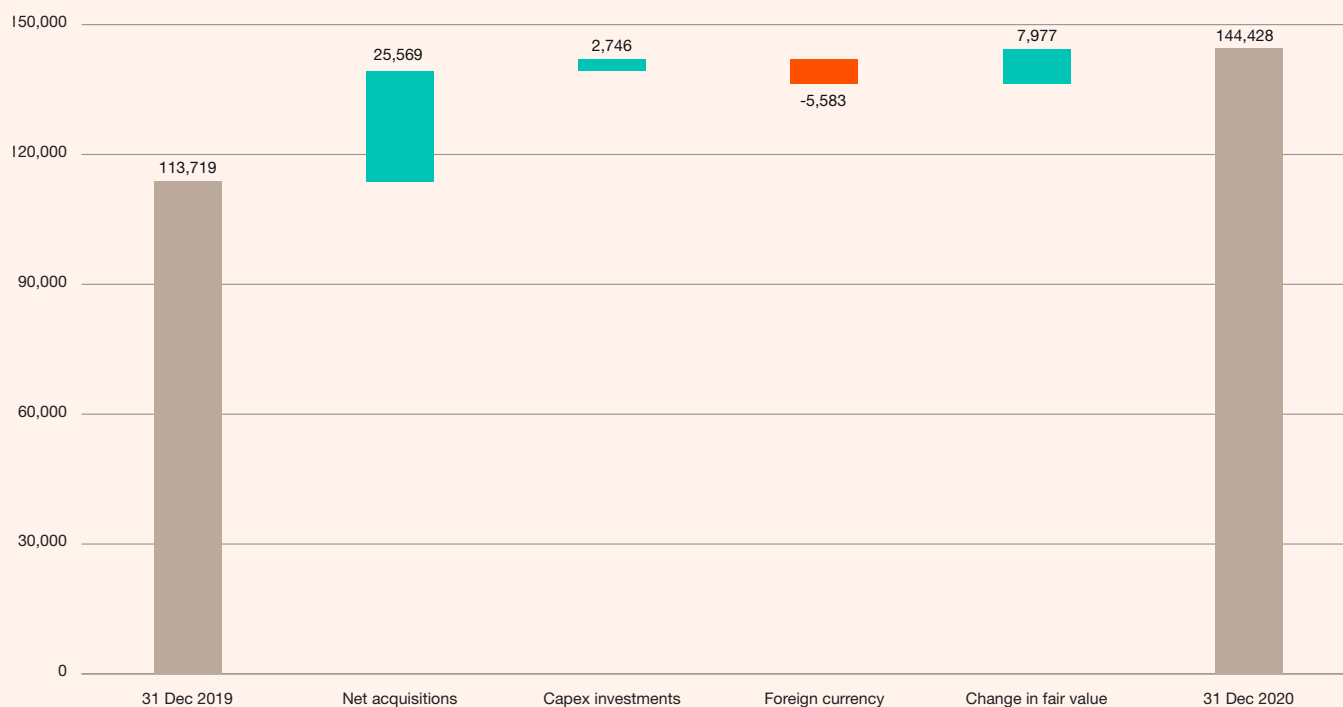
Other financial assets refer to loans provided to associated companies and joint ventures, as well as acquired, construction projects in progress to which Heimstaden has not yet gained access. These amounted to SEK 931 million (580) at the end of the period.

### Inventory properties

Inventory properties are build to sell assets and are primarily related to development projects in Norway as SEK 1,165 million (865), concerns the development of residential units in Oslo that are to be divested upon completion.

## Fair Value Development of Investment Properties

SEK million



## Consolidated Statement of Financial Position

Amounts in SEK million	Note	2020	2019
<b>EQUITY AND LIABILITIES</b>			
<b>Equity attributable to Parent Company shareholders</b>			
Share capital	E 1	78	78
Other capital contributions		6,466	6,466
Currency translation reserve		-2,380	326
Hybrid bonds		3,867	2,975
Retained earnings		18,166	13,963
<b>Total equity attributable to Parent Company shareholders</b>		<b>26,194</b>	<b>23,808</b>
Non-controlling interests		49,969	36,134
<b>Total equity</b>		<b>76,166</b>	<b>59,942</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Long-term interest-bearing liabilities	F 1 - 3	67,116	56,809
Lease liabilities, non-current portion	A 3	748	896
Derivative financial instruments	F 1	433	65
Deferred tax liability	T 2	5,446	3,640
<b>Total non-current liabilities</b>		<b>73,743</b>	<b>61,411</b>
<b>Current liabilities</b>			
Long-term interest-bearing liabilities, current portion	F 1 - 3	7,965	5,137
Derivate financial instruments	F 1	14	-
Trade payables	F 1	477	332
Current tax liabilities		237	202
Other current liabilities	CL 1	1,584	994
Accrued expenses and prepaid income	CL 2	1,125	589
<b>Total current liabilities</b>		<b>11,402</b>	<b>7,254</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>161,311</b>	<b>128,606</b>

## Consolidated Statement of Changes in Equity

Amounts in SEK million	Share capital	Other capital contributions	Hybrid bond	Currency translation reserve	Retained earnings	Attributable to Parent Company shareholders	Non-controlling interests	Total equity
<b>Opening balance, 1 Jan 2020</b>	<b>78</b>	<b>6,466</b>	<b>2,975</b>	<b>326</b>	<b>13,963</b>	<b>23,808</b>	<b>36,133</b>	<b>59,942</b>
Profit for the year	-	-	222	-	4,200	4,422	3,931	8,353
Other comprehensive income	-	-	-	-2,706	0	-2,706	-1,787	-4,493
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>222</b>	<b>- 2,706</b>	<b>4,200</b>	<b>-1,716</b>	<b>2,144</b>	<b>3,860</b>
Contributions from non-controlling interests	-	-	-	-	-	-	7,610	7,610
Dividend to non-controlling interest	-	-	-	-	-	-	-963	-963
Issue hybrid bonds	-	-	1,030	-	-	1,030	5,189	6,219
Premium, hybrid bonds	-	-	-30	-	30	0	0	0
Repurchase, hybrid bonds	-	-	-100	-	20	-80	0	-80
Issue costs	-	-	-8	-	-	-8	-146	-154
Dividend	-	-	-222	-	-47	-269	-	-269
<b>Total transactions with the company's owners</b>	<b>0</b>	<b>0</b>	<b>670</b>	<b>0</b>	<b>3</b>	<b>673</b>	<b>11,690</b>	<b>12,363</b>
<b>Closing balance, 31 Dec 2020</b>	<b>78</b>	<b>6,466</b>	<b>3,867</b>	<b>-2,380</b>	<b>18,166</b>	<b>26,197</b>	<b>49,967</b>	<b>76,165</b>
<b>Opening balance, 1 Jan 2019</b>	<b>78</b>	<b>6,466</b>	<b>-</b>	<b>4</b>	<b>9,952</b>	<b>16,500</b>	<b>17,436</b>	<b>33,936</b>
Profit for the year	-	-	45	-	4,054	4,099	1,902	6,001
Other comprehensive income	-	-	-	322	4	326	106	432
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>45</b>	<b>322</b>	<b>4,058</b>	<b>4,425</b>	<b>2,008</b>	<b>6,433</b>
Contributions from non-controlling interests	-	-	-	-	-	-	8,644	8,644
Dividend to non-controlling interest	-	-	-	-	-	-	-465	-465
Non-controlling interest	-	-	-	-	-	-	52	52
Issue hybrid bonds	-	-	3,000	-	-	3,000	8,523	11,523
Issue costs	-	-	-25	-	-	-25	-9	-34
Dividend	-	-	-45	-	-47	-92	-56	-147
<b>Total transactions with the company's owners</b>	<b>-</b>	<b>-</b>	<b>2,930</b>	<b>-</b>	<b>-47</b>	<b>2,883</b>	<b>16,689</b>	<b>19,573</b>
<b>Closing balance, 31 Dec 2019</b>	<b>78</b>	<b>6,466</b>	<b>2,975</b>	<b>326</b>	<b>13,963</b>	<b>23,808</b>	<b>36,133</b>	<b>59,942</b>

### Long-term interest-bearing liabilities

At the end of the period, Heimstaden's net loan-to-value ratio was 40 percent (40). Of the total interest-bearing liabilities, 54 percent (66) related to loans secured by property mortgages, resulting in a loan-to-value ratio for secured loans of 25 percent (23).

The total loan portfolio amounted to SEK 75,369 million (61,946) as of the date of the Statement of the Financial Position. Of this amount, 46 percent (34) consists of unsecured bonds, 28 percent (32) to mortgages loans and 26 percent (34) of traditional bank loans. There are also unutilised lines of credit of SEK 14,627 million (10,269).

The average loan tenor of Heimstaden's interest-bearing liabilities was 10.1 years (10.1). The largest proportion of loan maturities in an individual year occurs within 3 to 4 years and accounts for 13 percent (17) of the loan portfolio. The average period of fixed interest, including the effect of derivatives, amounts to 2.8 years (2.6).

### Derivative Financial instruments

Derivative financial instruments consist of derivative instruments for interest rate and currency which are used to economically hedge primarily unsecured bonds.

### Deferred tax liability

The positive change in fair value of Heimstaden's property portfolio resulted in an increased deferred tax liability, amounting to SEK 5,446 million (3,640) as of the date of the Statement of Financial Position.

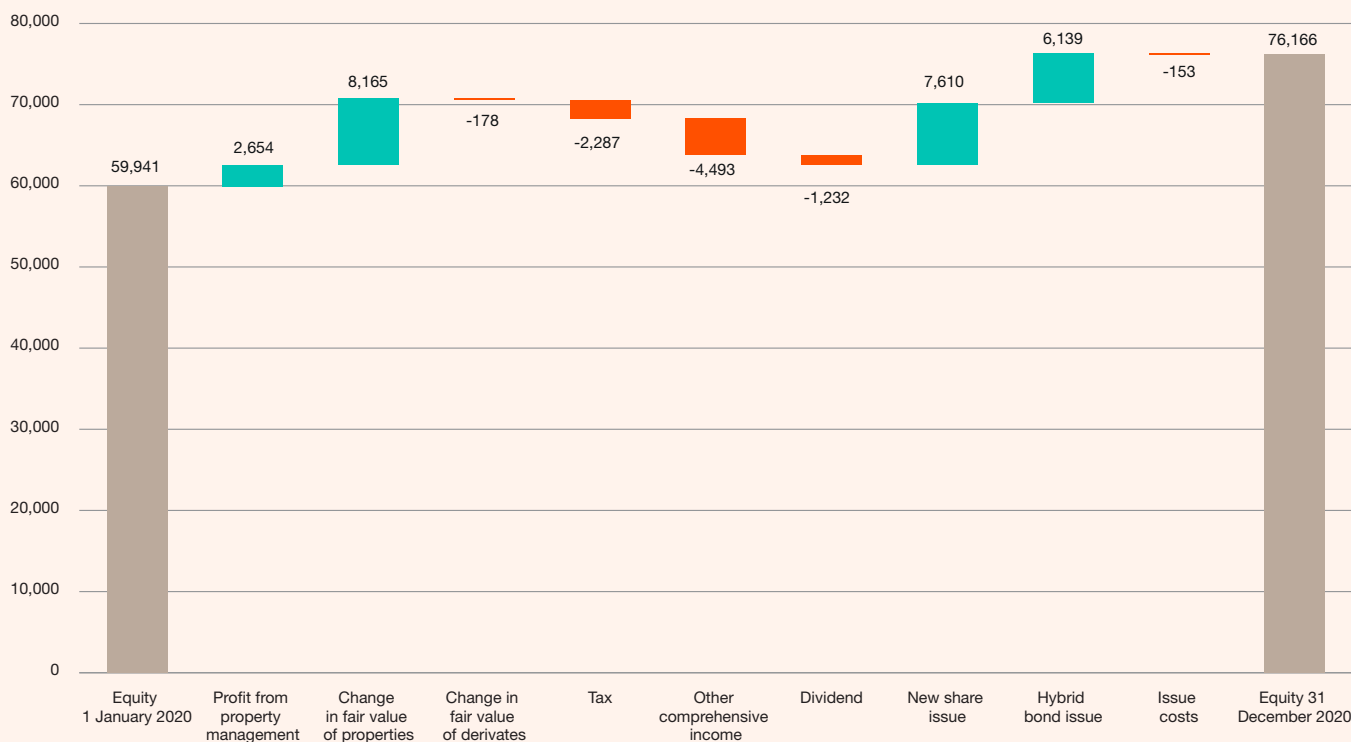
### Equity

Equity amounted to SEK 76,166 million (59,942), resulting in an equity ratio of 47 percent (47). The change in equity over the period is primarily attributable to a new share issue in the second quarter of 2020.

Heimstaden is exposed to currency risk in EUR, DKK, NOK and CZK. This risk is associated with the foreign operations and to financing denominated in EUR in the Parent Company. The Parent Company's unsecured bonds in EUR have largely been hedged through swaps to the same currency as the assets that the loans are intended to finance. The currency risk associated with the foreign operations is limited to net capital in each currency.

### Equity Development over The Year<sup>1</sup>

SEK million



<sup>1</sup> Share of results from investments in associated companies and joint ventures is allocated to the relevant item.



# Consolidated Statement of Cash Flows

Amounts in SEK million	Note	2020	2019
<b>Operating activities</b>			
Profit before tax		10,640	7,703
Adjustments for non-cash items			
– Change in fair value of investment properties	IC 7	-8,165	-6,517
– Change in fair value of derivatives	F 5	178	107
– Other non-cash items		-370	-51
Tax paid		-364	-159
<b>Cash flow from operating activities before changes in working capital</b>		<b>1,919</b>	<b>1,082</b>
<b>Change in working capital</b>			
Change in inventory properties	A 5	-293	-113
Change in current receivables		0	-62
Change in current liabilities		-92	360
<b>Cash flow from operating activities</b>		<b>1,534</b>	<b>1,267</b>
<b>Investing activities</b>			
Acquisition of investment properties	A 1	-12,894	-10,990
Capital expenditure on investment properties and development projects	A 1	-2,988	-2,607
Acquisitions of other non-current assets		0	-16
Deposits paid for acquisitions		-1,025	-536
Other investments		140	-4
Other receivables upcoming acquisitions		0	-231
Proceeds from property sales	A 1	0	14
Investments in subsidiaries		0	-72
Investments in associated companies and joint ventures	GS 1	-14	-14
Proceeds from loans and borrowings to associated companies and joint ventures		-401	-361
Repayment of loans and borrowings to associated companies and joint ventures		20	–
Change in financial assets		-28	-47
<b>Cash flow from investing activities</b>		<b>-17,190</b>	<b>-14,864</b>
<b>Financing activities</b>			
Contributions from non-controlling interests	F 8	7,610	8,644
Dividends paid to non-controlling interest		-894	-465
Dividends paid to the Company's shareholders, preference shares		-47	-47
Dividend to/contribution from Parent Company		-294	-100
Proceeds from hybrid bonds		6,139	11,523
Interest costs and issue costs from hybrid bonds		-153	-135
Proceeds from loans and borrowings		16,132	12,705
Repayment of loans and borrowings		-12,404	-12,764
Settlement of derivative financial instruments		113	–
<b>Cash flow from financing activities</b>		<b>16,202</b>	<b>19,461</b>
<b>Cash flow for the year</b>		<b>546</b>	<b>5,864</b>
Cash and cash equivalents at the beginning of the year		10,687	4,775
Net currency exchange effect in cash and cash equivalents		-327	48
<b>Cash and cash equivalents at the end of the year</b>		<b>10,906</b>	<b>10,687</b>
<b>Supplemental disclosures</b>			
Interest paid		1,194	577
Interest received		217	63

**Operating activities**

Cash flow from operating activities, before changes in working capital, amounted to SEK 1,920 million (1,082). The increase is primarily attributable to a larger property portfolio. After a reduction in working capital, cash flow from operating activities amounted to SEK 1,535 million (1,267).

**Investing activities**

Cash flow from investing activities was negative in the amount of SEK 17,189 million (14,864). Most of the negative cash flow from investing activities relates to the property acquisition in the Czech Republic.

**Financing activities**

Cash flow from financing activities amounted to SEK 16,201 million (19,461). The amount is attributable primarily to the new issue of a hybrid bond and to capital contributions from non-controlling interests.

**Cash flow for the year**

Cash flow for the period was SEK 546 million (5,863) and cash and cash equivalents amounted to SEK 10,906 million (10,687) at the statement of financial position date.

# Notes to the Consolidated Financial Statements

## G GENERAL INFORMATION AND GENERAL ACCOUNTING RULES

### G 1 General information

Heimstaden AB (publ), Corp. ID No. 556864-0873, is a limited liability company registered in Sweden with its registered office at Östra promenaden 7A, SE-211 28, Malmö, Sweden. Heimstaden's operations consist of owning, developing and managing residential properties.

The Annual Report and consolidated financial statements for the year ended 2020 have been approved for publication in accordance with a resolution by the Board of Directors on 17 March 2021. It is proposed that the Annual Report and consolidated accounts be approved by the Annual General Meeting on 8 April 2021.

### G 2 Preparation of the consolidated financial statements

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) and interpretations by the International Financial Interpretations Committee (IFRIC), as adopted by the EU. In addition, the consolidated financial statements have been prepared in accordance with Swedish law through the application of the Swedish Financial Reporting Board's recommendation RFR 1 Supplementary accounting rules for groups.

Due to rounding, numbers presented throughout this financial statements may not add up precisely to the totals provided and percentages may not precisely reflect the exact figures.

The consolidated financial statements have been prepared on a going concern basis, applying a historical cost convention, except for the measurement of investment property and derivative financial instruments at fair value.

Heimstaden presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period. The terms of the liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Heimstaden classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The accounting policies and methods of computation followed are consistent with those of the previous financial year.

### G 3 Property acquisitions and business combinations

Where property is acquired, via corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents the acquisition of a business (see accounting policy below). The basis of the judgement is set out in Note [G 6](#).

Where such acquisitions are not determined to be an acquisition of a business, the cost to acquire the corporate entity or assets and liabilities is allocated between the identifiable assets and liabilities of the entity based on their relative values at the acquisition date.

#### Accounting for business combinations

Heimstaden determines that it has acquired a business when the acquired set of activities and assets include an input and a substantive process that, together, significantly contribute to the ability to create outputs. The acquired process is considered substantive if it is critical to the ability to continue producing outputs, and the inputs acquired include an organised workforce with the necessary skills, knowledge, or experience to perform that process or it significantly contributes to the ability to continue producing outputs and is considered unique or scarce or cannot be replaced without significant cost, effort, or delay in the ability to continue producing outputs. When Heimstaden acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, Heimstaden re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, the gain is recognised in profit or loss. After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of Heimstaden's cash-generating units (CGUs) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU.

#### Accounting for asset acquisitions

For acquisition of a subsidiary not meeting the definition of a business, Heimstaden allocates the cost between the individual identifiable assets and liabilities in Heimstaden based on their relative fair values as at the date of acquisition. Such transactions or events do not give rise to goodwill.

## G 4 Consolidation

Subsidiaries are all entities over which Heimstaden has control. Heimstaden controls an entity when Heimstaden is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to Heimstaden. They are deconsolidated from the date control ceases. All Heimstaden's companies are set to have 31 December as their year-end. Newly acquired companies that have a different year-end are changed to year-end at 31 December at the earliest opportunity.

Consolidated financial statements are prepared using uniform accounting policies for like transactions. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by Heimstaden.

Inter-company transactions, balances and unrealised gains or losses on transactions between Group companies are eliminated, except where there are indications of impairment.

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions - that is, as transactions with the owners in their capacity as owners. The difference between the fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When Heimstaden ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in the carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if Heimstaden had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of financial position respectively.

### Associated companies and Joint ventures

Associated companies and Joint ventures are all entities over which Heimstaden has significant influence but not control or joint control. This is generally the case where Heimstaden holds between 20% and 50% of the voting rights. Investments in associated companies and joint ventures are accounted for using the equity method of accounting, after initially being recognised at cost. Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise Heimstaden's share of the post-acquisition profits or losses of the investee in profit or loss, and Heimstaden's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment. Where Heimstaden's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, Heimstaden does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity. Unrealised gains on transactions between Heimstaden and its associates and joint ventures are eliminated to the extent of Heimstaden's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity-accounted investees have been changed where necessary to ensure consistency with the policies adopted by Heimstaden. The carrying amount of equity-accounted investments is tested for impairment if objective evidence of impairment exists. The net investment is tested as one single asset under IAS 36, by comparing its carrying amount to the recoverable amount. Recoverable amount is the higher of value in use and fair value less costs to sell.

When Heimstaden ceases equity accounting for an investment because of a loss joint control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if Heimstaden had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss. If the ownership interest in a joint venture or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

## G 5 Foreign currency

The functional currency for the Parent Company is Swedish kronor, which is also the reporting currency for Heimstaden. The financial statements are presented in Swedish kronor rounded to the nearest SEK million, unless otherwise stated.

Transactions in foreign currencies are converted to the functional currency at the exchange rate prevailing on the transaction date. The functional currency is the currency used in the primary economic environments where the companies conduct their operations. Monetary assets and liabilities in foreign currency are translated into the functional currency at the exchange rate prevailing at the end of the reporting period. Non-monetary assets and liabilities that are recognised at historical cost are translated at the exchange rate prevailing on the transaction date. Non-monetary assets and liabilities that are recognised at fair value are translated into the functional currency at the rate prevailing on the date of fair value measurement.

Assets and liabilities in foreign operations are translated to Swedish kronor at the exchange rate prevailing at the end of the reporting period. Income and expenses in a foreign operation are translated into Swedish kronor at an average rate that represents an approximation of the prevailing exchange rates at the date of each transaction. The currency effect connected to cross currency swaps is recognised in the line item Net foreign exchange gains (losses), the currency effect on loans in foreign currency and the corresponding economic hedge is thus reported on the same line in the statement of profit and loss.

Translation differences arising on currency translation of foreign operations are recognised in other comprehensive income.

The exchange rates of the currencies relevant to Heimstaden has developed as follows.

Exchange rate used	Closing rate (Year-end rate)		Average rate	
	31 Dec. 2020	31 Dec. 2019	2020	2019
CZK	0.3824	-	0.3963	-
DKK	1.3484	1.3982	1.4064	1.4181
EUR	10.0338	10.4467	10.4838	10.5875
NOK	0.9583	1.0591	0.9779	1.0746

## G 6 Key assumptions and assessments

When preparing the financial statements in accordance with IFRS and generally accepted accounting principles, Management and the Board of Directors make a number of key assumptions and assessments that affect the application of the accounting principles and the reported values of assets, liabilities, income, costs and other disclosures. These assumptions and assessments are based on historical experience and other factors that appear reasonable under the existing circumstances. The result of these estimates and assumptions is subsequently used to estimate the carrying amounts of assets and liabilities that are not otherwise clear from other sources. The actual outcome may deviate from these estimates and assessments.

Estimates and assumptions are reviewed regularly. Changes in estimates are recognised in the period in which they arise if the change affects that period alone or, alternatively, in the period in which they arise and during future periods if the change affects both the period in question and future periods.

The assumptions and assessments deemed most significant mainly comprise valuations of investment properties. These valuations include estimates regarding future cash flows, return requirements, and changing conditions that could have a significant impact on Heimstaden's profit and financial position. To reflect the uncertainty that exists in the assumptions made, a range of uncertainties is usually stated in connection with property valuations.

At the time of the reporting, a best estimate is made of determining fair value. Further information on valuation documentation and valuation methods applicable to property valuation is presented in Note [A 1](#) Investment properties.

## G 7 Cash Flow Statements

Cash flow statements have been prepared in accordance with the indirect method in accordance with IAS 7, whereby profit or loss is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and items of income or expense associated with investing or financing cash flows.

## G 8 New accounting standards

In these Financial Statements, Heimstaden applies for the first time the new and amended standards and interpretations to be applied for financial years commencing 1 January 2020 or later. None of the new and amended standards and interpretations to be applied from 1 January 2020 have had significant impact on the financial statements of Heimstaden or Parent Company. No new or amended IFRS rule has been applied retrospectively.

### Amendments to IFRS 3: Definition of a Business

The amendments to IFRS 3 Business Combinations clarify that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that, together, significantly contribute to the ability to create output. Furthermore, they clarify that a business can exist without including all of the inputs and processes needed to create outputs. The other key amendments include:

- Removal of the assessment of whether market participants are capable of replacing any missing outputs or processes and continuing to produce outputs
- Adding guidance and illustrative examples to help entities assess whether a substantive process has been acquired
- Narrowing the definitions of business and outputs by focusing on goods or services provided to customers and by removing the reference to an ability to reduce costs
- Adding an optional concentration test that permits a simplified assessment of whether an acquired set of activities and assets is not a business.

The amendments must be applied to transactions that are either business combinations or asset acquisitions for which the acquisition date is on or after the first annual reporting period beginning on or after 1 January 2020. These amendments had no impact on the consolidated financial statements of Heimstaden, but may impact future periods should Heimstaden enter into any acquisition. Heimstaden expects that the amendments will reduce the number of transactions that are accounted for as a business combination.

### IFRS 16 Leasing (covid-19)

One effect of the covid-19 pandemic is that the IASB published a temporary amendment to IFRS 16 in May, due to the IASB's view that revaluation of rent discounts in accordance with IFRS 16 during the ongoing pandemic can be administratively difficult and expensive for lessees.

The temporary relief means that for reducing rent payments, which are received as a direct result of covid-19, lessees do not have to make new calculations of reported leasing debt and reported right of use but can instead handle the change as if it did not constitute a change in the leasing agreement. This means that in cases where there is an unconditional forgiveness of the debt, the debt is reduced at that time. If the relief is applied, this must be stated in the financial report. The relief refers to reduced rental payments with a due date of 30 June 2021 or earlier. Heimstaden has, as of the end of 2020, not recognised any rent reductions.

### IAS 1 Presentation of financial statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors

Since 1 January, 2020, Heimstaden has applied the clarification, in IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, regarding what information is material in the preparation of the financial statements. IAS 1 requires companies to disclose "significant" accounting principles. The IASB proposed that IAS 1 be supplemented with guidance to help companies understand what makes an accounting principle material; information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. As Heimstaden's information is considered to be adequate, the changes do not affect the accounting principles.

### IAS 20 Accounting for Government Grants and Disclosure of Government Assistance

In addition to the accounting principles specified in the Annual Report, IAS 20 Accounting for Government Grants and Disclosure of Government Assistance has also been applied. The company received some support primarily in the form of compensation for reduced rents. This assistance was paid by the government in the form of government grants, which is why this assistance is considered meeting the criteria in IAS 20. However, the total amount received in 2020 was insignificant for the consolidated financial statements.

### IFRS 7, IFRS 9 and IAS 39 Interest Rate Benchmark Reform

Payment flows in several different types of financial agreements and leasing agreements are often based on reference interest rates. Instruments with variable interest rates (short interest-bearing periods) such as bonds, corporate loans and interest rate swaps are often based on an IBOR (interbank offered rate) reference rate. Changes in reference interest rates give rise to a number of consequences in the accounts, which the IASB has addressed in a "two step process" with changes in IAS 39, IFRS 7, and IFRS 9. The first phase of changes is intended to address undesirable consequences that may arise in the interim while the reform is underway. These changes took effect on 1 January 2020.

#### Phase 1

The changes in Phase 1 mainly deal with issues within the framework of hedge accounting of interest rate risk. The implemented simplifications of the basic rules on hedge accounting make it possible for a company that applies hedge accounting for interest rate risk to start with the simplified assumption that the existing (and unreformed) reference rate will remain unchanged during the hedging period for existing hedges and/or until the reform is completed.

#### Phase 2

EFRAG (EU) has approved changes on 14 Jan 2021, with effect from 1 Jan 2021.

The changes can be summarised as having been implemented as follows:

Changes	Which IFRS is changed				
	IFRS 9	IAS 39	IFRS 7	IFRS 4	IFRS 16
A. Modification of contract terms	x			x	x
B. Easings in hedge accounting	x	x			
C. Disclosure requirements			x		

## G 9 Information about related parties

Related parties are both legal and physical and legal persons as defined in IAS 24. Transactions with related parties shall be conducted on commercial terms and conditions, just like other transactions. In connection with transactions, special attention shall also be paid to the guidelines on conflicts of interest.

The following are defined as related parties:

- All companies within the Heimstaden Group
- Board members and company management
- Close family members of Board members or company management
- Companies controlled by Board members or company management
- Shareholders in control of more than 10 percent of the shares or votes in the company

### Related-party transactions

The Group is under the controlling influence of Fredensborg AS, which holds 98,4 percent of the votes in the parent company Heimstaden AB. The parent company of the group in which Heimstaden AB is a part of, is Fredensborg 1994 AS. In addition to the related-party relationships specified for the Group, the Parent Company has a controlling influence over subsidiaries in accordance with Note PC-A 2 in the Parent Company's Statement of Financial Position.

### Summary of related-party relationships

Heimstaden AB's net receivables from subsidiaries amounted to SEK 0 million (0) at the end of the financial year.

During the year, Heimstaden AB and its subsidiaries has sold management and administrative services to the Group for SEK 964 million (614).

In 2020, Ivar Tollefsen and his family received SEK 13 million in total fees for ground rent (SEK 14 million).

### Associated companies and joint ventures

Apart from the related parties described above, the Heimstaden Group owns associated companies and joint ventures according to [GS 1](#). Investments in associated companies and joint ventures.

During the financial year Heimstaden AB has acquired 50% of Atriet A/S. The company is to develop student-housing projekt comprising a total of 208 student-housing units in Copenhagen.

### Transactions with key individuals in leading positions.

The company's Chairman of the Board and companies he owns control 98.4 percent of the votes in Heimstaden AB. The CEO and Deputy CEO hold shares in the subsidiary Heimstaden Bostad AB, and accordingly received dividends in 2020 and participated in the new share issue. Board member Stefan Attefall received compensation for consulting fees of SEK 1 million (1) during the year.

### Other

Transactions with related parties are carried out at market terms.

For information on the remuneration of board members and senior executives, see note [IC 5](#).

For details about intercompany interest income and interest expenses, see note [F 7](#).

No other transactions between related parties and Heimstaden have taken place during the year.

## G 10 Subsequent events

On 12 January 2021, Heimstaden subscribed for SEK 1.5 billion in a SEK 4 billion directed new share issue by Heimstaden Bostad AB. Existing institutional investors in Heimstaden Bostad AB; Alecta, Ericsson and Folksam Group, also participated in the share issue.

On 20 January 2021, Heimstaden completed the repurchase of SEK 896 million of its outstanding SEK 1,250 million senior unsecured bond maturing on 18 May 2021 and announced the early redemption the remaining amount.

On 20 January 2021, Heimstaden issued two SEK 700 million senior unsecured subsequent bonds with maturity dates 15 January 2024 and 15 October 2025. The proceeds were primarily used to finance the repurchase and early redemption of the SEK 1,250 million bond maturing on 18 May 2021.

On 28 January 2021, Heimstaden established a domestic medium term note programme (MTN Programme). Under the MTN programme, Heimstaden can issue medium term notes in an aggregate amount of up to SEK 10 billion in either SEK, EUR or NOK, with a minimum tenure of one year.

On 26 February 2021, Heimstaden issued its inaugural euro-denominated senior unsecured bond for EUR 350 million with a maturity of 5 years and an annual fixed rate coupon of 4.250%. The proceeds will be used for general corporate purposes and to participate in future equity issues in Heimstaden Bostad.

For information regarding acquisitions during 2021, see Note [A 1](#) Investment properties.

The financial statements form part of the Annual Report and were signed by the Board of Directors and the CEO on 17 March 2021.

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**IC** INCOME AND EXPENSES

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**Profit from property management**

IAS 1 prescribes what information is to be reported in the statement of profit and loss and how this information may be presented. A clear practice has emerged among property management companies whereby profit from property management is recognised in a section in the statement of profit and loss, with changes in the value of properties and derivatives in a separate section between profit from property management and profit before tax.

Taking into account that Heimstaden manages and assesses its operations based on profit from property management and in view of practices within the sector, the company has chosen to report changes in the value of investment properties and derivative financial instruments in its own section between profit from property management and profit before tax.

## IC 1 Segment reporting

### Accounting principles

Heimstaden organises and governs its activities based on geographical areas. These geographical areas form the basis of the definition of segments. Group management at Heimstaden monitors net operating income and changes in the value of managed properties in the identified segments; other statement of profit and loss items are not distributed per segment. On the asset side, investment properties and interest-bearing liabilities are monitored.

Heimstaden has identified seven segments consisting of the geographical areas of Sweden, Denmark, Norway, Netherlands, Germany and Czech Republic. In the segments' profits, assets and liabilities have included directly attributable items and items that can be allocated to the segments in a reasonable and reliable manner. Heimstaden's business concept is to own, develop and manage residential properties and this is why no segments other than the geographical areas have been identified.

	Sweden	Norway	Denmark	Germany	Netherlands	Czech Republic	Adjustment	Group in total
	2020	2020	2020	2020	2020	2020	2020	2020
<b>STATEMENT OF PROFIT AND LOSS</b>								
Rental income	2,502	668	1,485	101	1,028	1,208	–	6,992
Property expenses	-1,278	-213	-530	-69	-471	-563	–	-3,126
<b>Net operating income</b>	<b>1,224</b>	<b>455</b>	<b>956</b>	<b>32</b>	<b>557</b>	<b>645</b>	<b>0</b>	<b>3,867</b>
Corporate administrative expenses	–	–	–	–	–	–	–	-229
Other income and expenses	–	–	–	–	–	–	–	111
Financial income and expenses	793	-254	-390	-128	-342	-772	–	-1,094
<b>Profit from property management</b>	<b>2,016</b>	<b>201</b>	<b>566</b>	<b>-97</b>	<b>215</b>	<b>-128</b>	<b>0</b>	<b>2,654</b>
Change in fair value of investment properties	2,410	1,487	1,092	265	1,044	1,866	–	8,165
Change in fair value of derivatives	-74	-81	21	–	-44	–	–	-178
<b>Profit before tax</b>	<b>4,353</b>	<b>1,607</b>	<b>1,679</b>	<b>169</b>	<b>1,215</b>	<b>1,738</b>	<b>0</b>	<b>10,640</b>
<b>STATEMENT OF FINANCIAL POSITION</b>								
Goodwill, unallocated	–	–	–	–	–	–	–	74
Investment properties	50,312	17,008	36,200	3,716	23,365	13,826	–	144,428
Inventory properties	–	1,165	–	–	–	–	127	1,292
Assets, unallocated	–	–	–	–	–	–	–	15,517
<b>Total assets</b>	<b>50,312</b>	<b>18,173</b>	<b>36,200</b>	<b>3,716</b>	<b>23,365</b>	<b>13,826</b>	<b>127</b>	<b>161,311</b>
Equity, unallocated	–	–	–	–	–	–	–	76,166
Loans and borrowings, secured	15,477	479	19,015	580	9,213	–	–	44,764
Corporate bonds, unsecured	23,293	–	–	–	7,024	–	–	30,317
Other liabilities, unallocated	–	–	–	–	–	–	–	10,064
<b>Total equity and liabilities</b>	<b>38,711</b>	<b>479</b>	<b>19,015</b>	<b>580</b>	<b>16,237</b>	<b>0</b>	<b>0</b>	<b>161,311</b>
Investments in investment properties	1,654	20	538	27	199	309	–	2,745



	Sweden	Norway	Denmark	Germany	Netherlands	Czech Republic	Group in total
	2019	2019	2019	2019	2019	2019	2019
<b>STATEMENT OF PROFIT AND LOSS</b>							
Rental income	2,231	702	1,292	21	617	–	4,863
Property expenses	-1,146	-233	-467	-9	-283	–	-2,138
<b>Net operating income</b>	<b>1,084</b>	<b>469</b>	<b>825</b>	<b>12</b>	<b>334</b>	<b>–</b>	<b>2,725</b>
Corporate administrative expenses	–	–	–	–	–	–	-218
Other income and expenses	–	–	–	–	–	–	222
Financial income and expenses	-577	-415	-299	9	-154	–	-1,436
<b>Profit from property management</b>	<b>507</b>	<b>54</b>	<b>526</b>	<b>21</b>	<b>180</b>	<b>–</b>	<b>1,293</b>
Change in fair value of investment properties	2,222	487	1,463	250	2,092	–	6,517
Change in fair value of derivatives	80	15	-113	–	-89	–	-107
<b>Profit before tax</b>	<b>2,811</b>	<b>556</b>	<b>1,876</b>	<b>271</b>	<b>2,186</b>	<b>–</b>	<b>7,703</b>
<b>STATEMENT OF FINANCIAL POSITION</b>							
Goodwill, unallocated	–	–	–	–	–	–	72
Investment properties	41,630	17,372	34,643	2,292	17,781	–	113,719
Inventory properties	–	865	–	–	–	–	865
Assets, unallocated	–	–	–	–	–	–	13,936
<b>Total assets</b>	<b>41,630</b>	<b>18,237</b>	<b>34,643</b>	<b>2,292</b>	<b>17,781</b>	<b>–</b>	<b>128,606</b>
Equity, unallocated	–	–	–	–	–	–	59,942
Loans and borrowings, secured	12,565	823	17,809	382	9,301	–	40,880
Corporate bonds, unsecured	21,066	–	–	–	–	–	21,066
Other liabilities, unallocated	–	–	–	–	–	–	6,719
<b>Total equity and liabilities</b>	<b>36,631</b>	<b>823</b>	<b>17,809</b>	<b>382</b>	<b>9,301</b>	<b>–</b>	<b>128,606</b>
Investments in investment properties	1,444	239	901	13	10	–	2,607

**IC 2** Rental income**Accounting principles**

Heimstaden earns revenue consisting of virtually exclusively rental income from acting as a lessor in operating leases which do not transfer substantially all of the risks and rewards incidental to ownership of an investment property.

Rental income arising from operating leases on investment property is accounted for on a straight-line basis over the lease term and is included in revenue in the statement of profit or loss due to its operating nature, except for contingent rental income which is recognised when it arises.

No split is made between rental income and service charges to tenants, as the revenue from service charges to tenants are not significant. Service charges to tenants mainly comprise utility cost and digital services.

Lease contracts for residential units, which represent 92 percent (83) of the total contract value, are normally signed "until further notice", with a normal term of notice for the customer of three months.

Leases for commercial units are normally signed with a contract period of three to five years and are normally index-adjusted.

Rental income distributed by property category	2020	2019
Residential	6,432	4,401
Commercial	478	391
Parking	82	71
<b>Total</b>	<b>6,992</b>	<b>4,863</b>

Maturity, lease contracts	Contracted rent, SEK m	Proportion, %
2021	858	24
2022	263	7
2023	341	10
2024	52	1
2025 and thereafter	1,584	45
Commercial	343	10
Parking	7	2
<b>Total</b>	<b>3,511</b>	<b>100</b>

Letting rate	Rental value, SEK m	Rental value, SEK/sqm	Letting rate, %
Residential	6,343	1,059	96
Commercial	526	1,022	91
Parking	108	–	77
<b>Total</b>	<b>6,977</b>	<b>1,074</b>	<b>95</b>

**IC 3** Property expenses

Operating costs include expenses for facility management, utility and insurance. Repairs and maintenance comprise expenditure that keeps property in efficient operating condition and expenditure that restore properties to its previous condition.

All these expenses are expensed as incurred:

Property expenses	2020	2019
Operating costs	1,374	960
Repairs and maintenance	586	546
Property tax	291	202
<b>Direct property costs</b>	<b>2,251</b>	<b>1,708</b>
Property administration	863	422
Amortisation and depreciation	12	8
<b>Total</b>	<b>3,125</b>	<b>2,138</b>

Property expenses, SEK/m <sup>2</sup>	2020	2019
Operating costs	213	269
Repairs and maintenance	91	153
Property tax	45	57
<b>Direct property costs</b>	<b>348</b>	<b>479</b>
Property administration	134	118
Amortisation and depreciation	2	2
<b>Total</b>	<b>484</b>	<b>599</b>

Operating costs, SEK/sqm are calculated on time-weighted area.

## IC 4 Corporate administrative expenses

Corporate administrative expenses include costs at a Group-wide level that are not directly attributable to property management, such as costs for the Board of Directors, CEO, Group management and company costs pertaining to information to shareholders, for example, maintenance of the stock exchange listing and production of annual and quarterly reports. Costs for corporate administration also include remuneration to the auditors, in accordance with the table below:

EY	2020	2019
Audit	13	10
Other certification services	2	4
Tax consultancy	1	1
Other services	0	1
<b>Total</b>	<b>16</b>	<b>16</b>

Moore Stephens	2020	2019
Audit	2	3
Other certification services	0	0
Tax consultancy	–	–
Other services	–	–
<b>Total</b>	<b>2</b>	<b>3</b>

Total	2020	2019
Audit	15	13
Other certification services	2	4
Tax consultancy	1	1
Other services	0	1
<b>Total</b>	<b>18</b>	<b>19</b>

The audit assignment refers to the audit of the financial statements and accounting records. Other certification services primarily refer to the review of the quarterly financial statements and accounting records.

## IC 5 Personnel and senior executives

### Accounting principles

Employee benefits in the form of salaries, paid vacation, paid absence due to illness, etc. are reported as employees perform services in exchange for compensation. Pensions and other post-employment benefits may be classified as defined contribution plans or defined benefit plans. All of Heimstaden's pension obligations consist of defined contribution plans, which are met through ongoing payments to the independent authorities or organisations that administer the plans. Obligations regarding defined contribution plans are expensed in the Income Statement as they are incurred.

Average number of employees	31 Dec. 2020			31 Dec. 2019		
	Women	Men	Total	Women	Men	Total
Sweden	158	233	391	117	190	307
Norway	42	73	115	36	69	105
Denmark	48	72	120	34	45	79
Germany	10	13	23	–	–	–
Netherlands	40	64	104	5	13	18
Czech Republic	277	299	576	–	–	–
<b>Total</b>	<b>575</b>	<b>754</b>	<b>1,328</b>	<b>192</b>	<b>317</b>	<b>509</b>

At the end of 2020, the number of employees in the Group was 1 372 (571).

Salaries, remuneration, social security and pension costs have been paid as follows:

	2020	2019
<b>Chairman of the Board</b>	0	0
<b>CEO (Board Member)</b>		
Base salary	2	2
Benefits	0	0
Pension costs	1	1
<b>Total</b>	<b>3</b>	<b>3</b>
<b>Deputy CEO (Board Member)</b>		
Base salary	2	1
Benefits	0	0
Pension costs	1	1
<b>Total</b>	<b>3</b>	<b>2</b>
<b>Board Member, John Giverholt</b>		
Board fees, SEK thousands	–	–
	–	–
<b>Other senior executives:</b>		
Base salary	13	25
Benefits	1	1
Pension costs	1	2
<b>Total</b>	<b>15</b>	<b>28</b>

The remuneration to Heimstaden Bostads Chairman of the Board amounts to 0.5 MSEK. No other remuneration has been paid to the members of the Board during the current financial year or previous financial years.

<b>Other employees:</b>		
Salaries	396	270
Benefits	10	6
Pension costs	26	7
<b>Total</b>	<b>432</b>	<b>283</b>

Social security costs	117	49
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### Board Members and senior executives

Board Members	4	4
of whom, women	–	–
CEO and senior executives	15	12
of whom, women	4	4

### Remunerations

Between the company and the CEO, a mutual notice period of six months applies. In the event of termination by the company, severance pay corresponding to 18 months salary is to be paid. Between the company and Board Members, a mutual notice period of three months applies. For senior executives and other employees, the customary pension commitments within the framework of general pension plans apply. In addition to the customary pension, the company has taken out pension insurance for the CEO with annual premiums corresponding to 10 percent of gross salary.

The Board of Directors and company management are presented on pages 81–83.

**IC 6** Other operating income

	2020	2019
External property management assignments	57	27
Other operating income	0	–
<b>Total</b>	<b>57</b>	<b>27</b>

**IC 7** Change in fair value of investment properties

	2020	2019
Unrealised value change attributable to change in return requirement	5,429	4,152
Unrealised value change attributable to change in net operating income	2,548	2,312
<b>Total</b>	<b>7,977</b>	<b>6,464</b>

In 2020, SEK 188 million (53) in impairment reversals of inventory properties was also recognised on this line item.

**IC 8** Other comprehensive income

Other comprehensive income consists of foreign currency translation differences arising from the consolidation of the Group's foreign subsidiaries.

	2020	2019
Foreign currency translation difference	-4,493	432
<b>Total</b>	<b>-4,493</b>	<b>432</b>

**T** TAX**Accounting principles**

The tax expense for the period comprises current and deferred tax. Tax is recognised in the statement of profit and loss, except to the extent that it relates to items recognised directly in other comprehensive income or equity - in which case, the tax is also recognised in other comprehensive income or equity.

	2020	2019
Current tax	-395	-259
Deferred tax	-1,892	-1,443
<b>Total</b>	<b>-2,287</b>	<b>-1,702</b>

**T 1** Current tax**Accounting principles**

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the consolidated statement of financial position in the countries where Heimstaden operates. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

	2020	2019
Reported profit before tax	10,640	7,703
Tax according to current rate	-2,240	-1,681
Tax effect of:		
Non-taxable income	27	98
Non-deductible costs	-78	-69
Non-deductible interest net	-305	-121
Tax effect of hybrid bonds	-79	48
Tax on participations in profit of associated companies	7	42
Transaction in Other comprehensive income	417	-
Tax attributable to previous years	-44	-19
Other	8	-
<b>Total</b>	<b>-2,287</b>	<b>-1,702</b>

## T 2 Deferred tax

### Accounting principles

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the date of the consolidated statement of financial position and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. The carrying value of Heimstaden's investment property is assumed to be realised by sale at the end of use.

The capital gains tax rate applied is that which would apply on a direct sale of the property recorded in the consolidated statement of financial position regardless of whether Heimstaden would structure the sale via the disposal of the subsidiary holding the asset, to which a different tax rate may apply. The deferred tax is then calculated based on the respective temporary differences and tax consequences arising from recovery through sale. Deferred income tax is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary difference is controlled by Heimstaden and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity.

	2020		2019	
	Basis	Tax	Basis	Tax
<b>Deferred tax assets</b>				
At the beginning of the year	-1,429	-308	-1,548	-333
Corporate acquisitions	-	-	-	-
Changed tax rate	-	-	-	-
Change for the year	762	161	119	25
<b>At the end of the year</b>	<b>-667</b>	<b>-147</b>	<b>-1,429</b>	<b>-308</b>
<b>Deferred tax liability</b>				
At the beginning of the year	18,732	3,962	12,177	2,547
Corporate acquisitions	-	-	-154	-35
Depreciation for the year	136	31	192	51
Value change for the year	8,165	1,722	6,517	1,399
Changed tax rate	-263	-28	-	-
<b>At the end of the year</b>	<b>26,770</b>	<b>5,686</b>	<b>18,732</b>	<b>3,962</b>
<b>Derivative financial instruments</b>				
At the beginning of the year	-65	-15	18	3
Change for the year	-382	-80	-83	-18
<b>At the end of the year</b>	<b>-447</b>	<b>-95</b>	<b>-65</b>	<b>-15</b>
<b>Net deferred tax</b>				
At the beginning of the year	17,238	3,640	10,647	2,218
Corporate acquisitions	-	-	-154	-35
Revaluations, deferred tax, 20.6%	-263	-28	-	-
Change for the year	8,681	1,834	6,745	1,457
<b>At the end of the year</b>	<b>25,656</b>	<b>5,446</b>	<b>17,238</b>	<b>3,640</b>

In 2020, capitalised tax loss carryforward was SEK 667 million (1,429). In addition SEK 477 million in tax loss carried forward was not capitalised in 2020.

## A ASSETS

### A 1 Investment properties

#### Accounting principles

Investment property comprises completed property (standing assets), property under development (construction or re-development) and land and building rights, that is held, or to be held, to earn rentals or for capital appreciation or both.

Property held under a lease is classified as investment property when it is held to earn rentals or for capital appreciation or both, rather than for sale in the ordinary course of business or for use in production or administrative functions.

Investment property is measured initially at cost, including transaction costs. Transaction costs include transfer taxes, brokers fees and professional fees for legal services.

Borrowing costs that are directly attributable to the construction or re-development of assets that takes a substantial period of time to get ready for its intended use are capitalised.

Subsequent to initial recognition, investment property are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment property are included in profit or loss in the period in which they arise, including the corresponding tax effect.

Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed when incurred. When part of an investment property is replaced, the cost of the replacement is included in the carrying amount of the property, and the fair value is reassessed.

Investment property under construction is measured at fair value if the fair value is considered to be reliably determinable. Investment properties under construction for which the fair value cannot be determined reliably, but for which the Company expects the fair value of the property will be reliably determinable when construction is completed, are measured at cost less impairment until the fair value becomes reliably determinable or construction is completed - whichever is earlier.

It may sometimes be difficult to determine reliably the fair value of the investment property under construction. In order to evaluate whether the fair value of an investment property under construction can be determined reliably, management considers the following factors, among others:

- the provisions of the construction contract
- the stage of completion
- whether the project/property is standard or non-standard
- the level of reliability of cash inflows after completion
- the development risk specific to the property
- past experience with similar construction
- status of construction permits

Management has decided that investment properties under construction are eligible for fair value measurements once all three following criteria are fulfilled:

- Administrative authorisations needed to complete the project are obtained
- The construction has started and costs are committed toward the constructor
- Substantial uncertainty in future rental income has been eliminated.

Transfers are made to (or from) investment property only when there is evidence of a change in use. For a transfer from investment property to inventories, the deemed cost for subsequent accounting is the fair value at the date of change in use. If an inventory property becomes an investment property, the difference between the fair value of the property at the date of transfer and its previous carrying amount is recognised in profit or loss. The Company considers as evidence the commencement of development with a view to sale (or inception of an operating lease to another party).

Investment property is derecognised either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition.

	31 Dec. 2020	31 Dec. 2019
<b>Fair value at the beginning of the year</b>	113,719	76,249
Acquisitions	25,634	27,746
Investments	2,747	2,720
Disposals	-65	-14
Foreign currency translation	-5,583	554
Fair value gain	7,977	6,463
<b>Fair value at the end of the year</b>	<b>144,428</b>	<b>113,719</b>
<b>Breakdown by category</b>		
Standing assets	142,055	112,486
Development (build or redeveloped to rent)	2,075	1,152
Land and building rights	298	81
<b>Total</b>	<b>144,428</b>	<b>113,719</b>

#### External valuation

Heimstaden's investment properties were valued on individual basis as at 31 December 2020 by independent qualified appraisers who hold a recognised relevant professional qualification and have recent experience in the locations and segments of the investment properties valued.

Country	Valuer
Denmark	CBRE
Sweden	Newsec
Norway	Cuashman Wakefield, Nyverdi, Eie, Aktiv
Netherlands	Cuashman Wakefield, Nyverdi, Eie, Aktiv
Czech Republic	JLL
Germany	CBRE

#### Valuation assumptions

Valuations are based on 'highest-and-best use' meaning that the valuations are both prepared in a re-letting scenario and a divestment scenario, if possible.

Re-letting: The market value is based on a cash flow generated by re-letting the property at market rent upon tenant fluctuation.

Divestment: The market value is based on a cash flow generated by successively divesting the property units as owner-occupied units upon tenant fluctuation.

In general, valuations are determined by using unobservable inputs in a discounted cashflow model (DCF)

#### These inputs include:

**Future rental cash:** inflows based on the actual location, type and quality of the properties and supported by the terms of any existing lease, other contracts or external evidence such as current market rents for similar properties;

**Future sales prices of vacant positions (only divestment scenario):** inflows based on sales prices supported by terms of external evidence such as sales prices for similar unit of properties;

**Discount rates:** reflecting current market assessments of the uncertainty in the amount and timing of cash flows;

**Estimated vacancy rates** based on current and expected future market conditions after expiry of any current lease;

**Property costs including maintenance** including necessary investments to maintain functionality of the property for its expected useful life as well as fixed cost like property taxes, insurance etc. (Estimates of operating and maintenance costs are based on the historical cost of the property, investments made and the external appraiser's knowledge of costs for comparable items. The latter is an important part of the valuation, since active decisions and the owner's organization affect the reported cost. Consequently, the operating costs in a valuation may differ, either positively or negatively, from the reported cost);

**Capitalisation rates** based on actual location, size and quality of the properties and taking into account market data at the valuation date; and

**Terminal value** taking into account assumptions regarding maintenance costs, vacancy rates and market rents.

For Norwegian residential real estate assets with a total carrying amount of 17,008 million (2019 17,372 million), the valuation was determined using the sales comparison approach.

Properties valued using the sales comparison approach take into account comparable properties in close proximity. These values are adjusted for differences in key attributes such as property size and quality of interior fittings. The most significant input into this valuation approach is price per square metre.

There were no changes to the valuation techniques during the year.

For properties under construction or re-development, the valuation was based on a DCF model taking into account the following estimates (in addition to the inputs noted above except for capitalisation rates as the capitalisation rates applied for investment property under construction are adjusted for risks, and therefore includes a risk premium):

**Costs to complete** based on internal forecast and management's experience and knowledge of market conditions. Costs to complete also include a profit margin;

**Completion dates** properties under construction require approval or permits from oversight bodies at various points in the development process, including approval or permits in respect of initial design, zoning, commissioning, and compliance with environmental regulations. Based on management's experience with similar developments, all relevant permits and approvals are expected to be obtained. However, the completion date of the development may vary depending on, among other factors, the timeliness of obtaining approvals and any remedial action required by the Company.

#### Valuation hierarchy

The fair value of the majority of the property portfolio is based on level three input data (DCF) with exemption of Norwegian residential real estate assets, that are based on level two, under the valuation hierarchy in IFRS 13.

#### Information about fair value measurements using significant unobservable inputs

The table below presents the following for each class of the investment property:

1. The fair value measurements at the end of the reporting period
2. The level of the fair value hierarchy (e.g., Level 2 or Level 3) within which the fair value measurements are categorised in their entirety
3. Valuation technique applied
4. The inputs used in the fair value measurement
5. Quantitative information about the significant unobservable inputs used in the fair value measurement
6. Uncertainty interval and sensitivity analysis

The actual fair value of a property can only be determined when it is sold. Property valuations are estimates that build on accepted principles based on certain assumptions, as explained above. Accordingly, the valuation includes a degree of uncertainty in the assumptions made. The valuation is assured and uncertainty is minimised through ongoing valuation work and by evaluating completed sales in Heimstaden's property portfolios and those of others.

To reflect sensitivities linked to the above-mentioned significant assumptions regarding return requirements and net operating income, a quantitative sensitivity analysis is shown in the below table. Note that the sensitivity analysis has been prepared in accordance with the present value method and that the change in return requirement and net operating income is one for the year at hand

Segment	Valuation	Valuation technique	Fair value hierarchy level	Net rental income	Of which nonregulated	Of which regulated	Running yield	Estimate	Lower impact	Higher impact
Sweden	50,312	DCF	Level 3	1,786	0	100 %	3.59 %			
Denmark	36,200	DCF	Level 3	1,317	84 %	16 %	3.64 %			
Norway	17,009	Sale comparison	Level 2	517	100 %	0	3.04 %	Sales price pr. sqm +/- 10 %	-1,701	1,701
Germany	3,716	DCF	Level 3	70	0		1.90 %			
Netherlands	23,365	DCF	Level 3	831	40 %	60 %	3.56 %			
Czech Republic	13,826	DCF	Level 3	731	62 %	38 %	5.29 %			
	<b>144,428</b>			<b>5,252</b>			<b>3.65 %</b>			



Segment	Sensitivities in running yield, change in percentage point						Sensitivities in NOI					
	0.75 %	0.50 %	0.25 %	-0.25 %	-0.50 %	-0.75 %	-2.00 %	-1.50 %	-1.00 %	1.00 %	1.50 %	2.00 %
Sweden	-8,579	-6,068	-3,231	3,715	8,029	13,103	-994	-745	-497	497	745	994
Denmark	-6,185	-4,373	-2,327	2,670	5,765	9,396	-724	-543	-362	362	543	724
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Germany	-1,053	-775	-433	564	1,331	2,431	-74	-56	-37	37	56	74
Netherlands	-4,070	-2,881	-1,535	1,767	3,823	6,246	-467	-350	-234	234	350	467
Czech Republic	-1,718	-1,195	-624	686	1,444	2,286	-277	-207	-138	138	207	277

**Acquisitions after the statement of financial position date**

After the statement of financial position date, Heimstaden has agreed to acquire properties with possession date in coming or future years.

Segments	Anticipated date of acquisition	Agreed purchase price
Denmark	Q2-Q4 2021	709
Sweden	Q2 2021	931
Poland	Q3 2021	842
Germany	Q1 2021	146
Netherlands	2023	287
<b>Total</b>		<b>2,915</b>

**Total property value per segment**

The total property value, measured at fair value, amounts to SEK 144,427 million (113 719). This value includes unrealised value increase for 2020 of SEK 7,977 million (6,463). Expressed as a percentage, the unrealised increase in value is 5,5 percent (5.7) of the total property value before changes in value. The total property value per segment is shown below.

Change in market value of investment properties	Total	Sweden	Denmark	Norway	Germany	Netherlands	Czech Republic
<b>Market value of investment properties, 31 Dec 2019</b>	113,719	41,630	34,643	17,372	2,291	17,780	0
Sales during the period	-65	0	0	0	0	-65	0
Acquisitions during the period	25,634	4,618	1,279	0	1,272	5,480	12,985
Investments during the period	2,745	1,654	538	20	27	199	309
Foreign currency translation	-5,584	0	-1,354	-1,684	-140	1,073	-1,333
<b>Market value after transactions</b>	<b>136,450</b>	<b>47,901</b>	<b>35,108</b>	<b>15,708</b>	<b>3,449</b>	<b>22,322</b>	<b>11,960</b>
Unrealised value change	7,977	2,410	1,092	1,299	265	1,044	1,866
<b>Market value of investment properties, 31 Dec 2020</b>	<b>144,427</b>	<b>50,312</b>	<b>36,200</b>	<b>17,007</b>	<b>3,715</b>	<b>23,366</b>	<b>13,826</b>

Change in market value of investment properties	Total	Sweden	Denmark	Norway	Germany	Netherlands	Czech Republic
<b>Market value of investment properties, 31 Dec 2018</b>	76,249	36,005	23,782	15,521	703	236	0
Sales during the period	-14	-14	0	0	0	0	0
Acquisitions during the period	27,859	1,973	8,080	757	1,311	15,738	0
Investments during the period	2,607	1,444	901	239	13	10	0
Currency translation	554	0	417	421	14	-299	0
<b>Market value after transactions</b>	<b>107,256</b>	<b>39,408</b>	<b>33,180</b>	<b>16,938</b>	<b>2,041</b>	<b>15,685</b>	<b>0</b>
Unrealised value change	6,463	2,222	1,463	434	250	2,095	0
<b>Market value of investment properties, 31 Dec 2019</b>	<b>113,719</b>	<b>41,630</b>	<b>34,643</b>	<b>17,372</b>	<b>2,291</b>	<b>17,780</b>	<b>0</b>

## A 2 Intangible assets

### Accounting principles

Goodwill arising on the preparation of consolidated accounts, consists of the difference between the cost and the Group's share of fair value of acquired subsidiaries' identifiable net assets on the acquisition date. Goodwill recognised in the Group is attributable to the difference between nominal tax and the calculated tax applied. The company's goodwill is thus linked to the deferred tax. Goodwill is recognised at cost on the acquisition date and is subsequently valued at cost after any deductions for impairment.

Goodwill is tested at least annually for potential impairment, or more often when there is an indication that the carrying amount may not be recoverable.

**Licences:** Separately acquired licences are shown at historical cost. Licences acquired in a business combination are recognised at fair value at the acquisition date. They have a finite useful life and are subsequently carried at cost less accumulated amortisation and impairment losses.

Heimstaden amortises intangible assets with a limited useful life, using the straight-line method over 3-5 years.

	Goodwill	Licenses	Total
<b>Cost as of 1 January 2020</b>	72	–	72
Additions due to business combinations	–	37	37
Investments	–	4	4
Changes in value from currency translation	-6	-2	-8
<b>Cost as of 31 December 2020</b>	<b>66</b>	<b>39</b>	<b>105</b>
<b>Accumulated amortisation as of 1 January 2020</b>			
Additions due to business combinations	–	-29	-29
Amortisation in reporting year	–	-3	-3
Disposals	–	1	1
<b>Accumulated amortisation as of 31 December 2020</b>	<b>0</b>	<b>-31</b>	<b>-31</b>
<b>Carrying amount as of 31 December 2020</b>	<b>66</b>	<b>8</b>	<b>74</b>

## A 3 Leases

### Accounting principles

Heimstaden has a lease commitment for leasehold rights, premises and vehicles. Lessees report the commitment as a leasing liability in the statement of financial position, and the right to use the underlying asset during the leasing period is reported as an asset. Amortisation of the asset is recognised in the statement of comprehensive income, as is interest on the lease liability. Leasing fees paid are reported partly as payment of interest and partly as amortisation of the leasing debt. Lease payments are renegotiated at the end of the agreements to reflect market rents. The agreements mainly fall due for renegotiation in more than 5 years and amount to SEK 748 million.

From an IFRS 16 perspective, leasehold rights are recognised as perpetual lease agreements, these are reported at fair value and will thus not be depreciated, instead the value of the right-of-use asset remains until the next occasion on which the leasehold is renegotiated. The ground rent that is paid is recognised in its entirety as interest expense under Financial income and expenses, these agreements are considered perpetual agreements. In the financial statements 2020, a cost in Heimstaden of SEK 13 million is reported regarding ground rent

Premises and vehicles are reported at discounted values in the statement of financial position as a right-of-use asset and a lease liability. In the statement of comprehensive income, the right-of-use-asset is depreciated over the term of the agreement and payment made to the landlord / lessor is reported partly as amortisation of the lease liability and partly as interest expense in the statement of comprehensive income.

The lease undiscounted debt maturity breaks down as follows:

	2020	2019
Within one year	50	49
1–5 years	117	133
> 5 years	438	762
<b>Total</b>	<b>605</b>	<b>944</b>

The table below shows the rights of use per category:

	Leasehold rights	Premises	Vehicle	Other	Total
<b>Opening balance 1 Jan. 2020</b>	629	239	26	1	895
New contract	52	28	24	–	104
Acquisitions	–	17	2	–	19
Ended contracts	-25	–	-1	–	-26
Reclassifications	–	-169	-2	–	-171
Depreciation	–	-20	-15	-1	-36
Foreign currency translation	-31	-4	-1	–	-36
<b>Closing balance 31 Dec. 2020</b>	<b>625</b>	<b>91</b>	<b>33</b>	<b>–</b>	<b>749</b>

**A 4** Plant, machinery and equipment**Accounting principles**

Plant, machinery and equipment is recognised at cost less accumulated depreciation and impairment. Cost includes expenses directly attributable to the acquisition of the asset. Additional expenses are added to the asset's carrying amount or recognised as a separate asset only if it is likely that future economic benefits associated with the asset will be received by the Group and when the cost of the asset can be reliably calculated.

The useful life of computer equipment and of other machinery and equipment has been calculated at 3 years and 5 years, respectively. Depreciation is applied on a straight-line basis over the useful life and is recognised in the Statement of Comprehensive Income. The residual value of the assets and their useful life is reviewed every closing and adjusted when necessary.

Equipment	31 Dec. 2020	31 Dec. 2019
Opening balance cost	56	42
Corporate acquisitions for the year	31	11
Investments for the year	33	3
Foreign translation difference	-4	-
<b>Closing balance cost</b>	<b>116</b>	<b>56</b>
Opening accumulated depreciation	-26	-20
Corporate acquisitions for the year	-15	-
Depreciation for the year	-17	-6
Foreign translation difference	2	-
<b>Closing balance accumulated depreciation</b>	<b>-56</b>	<b>-26</b>
<b>Carrying amount</b>	<b>60</b>	<b>30</b>

Plant, machinery and equipment mainly comprises machinery, office and computer equipment.

**A 5** Inventory properties**Accounting principles**

Property acquired or being constructed or redeveloped for sale rather than to be held for rental or capital appreciation, is held as inventory property and is measured at the lower of cost and net realisable value. Principally, this is residential property that Heimstaden develops and intends to sell before, or on completion of, development.

Inventory property is solely related to the Norwegian portfolio in Oslo, where sales prices in some areas are all time high. Divestment of these assets are more attractive from a financial point of view than keeping them in the portfolio for letting purposes.

	31 Dec. 2020	31 Dec. 2019
Opening balance	865	680
Corporate acquisitions for the year	326	113
Currency translation	-86	19
Reversed impairment / Impairment	187	53
<b>Closing balance</b>	<b>1,292</b>	<b>865</b>

**A 6** Trade receivables**Accounting principles**

Trade receivables are recognised initially at fair value and subsequently are measured at amortised cost using the effective interest method, a provision for expected credit losses. Heimstaden holds the trade receivables with the objective to collect the contractual cash flows.

Trade receivables amounted to SEK 86 million (23) per 31 Dec. 2020. Heimstaden applies the simplified method for reserving expected loan losses for leases and trade receivables. This means that expected credit losses are reserved for the remaining term, which is expected to be less than one year for all receivables. Rent is invoiced in advance, meaning that all reported rent receivables and trade receivables have fallen due for payment. Heimstaden makes provisions for expected credit losses based on historical credit losses and forwardlooking information. Heimstaden's customers have similar risk profiles, which is why the credit risk is initially assessed collectively. Any major individual receivables are assessed per counterparty. Heimstaden writes off a receivable when there is no longer any expectation of receiving payment and when active measures to obtain payment have been discontinued.

Age distribution of trade receivables	2020	2019
-30 days	61	23
31-60 days	13	11
61 days -	29	24
<b>Total</b>	<b>103</b>	<b>58</b>
Credit loss provision	-17	-35
<b>Trade receivables, net</b>	<b>86</b>	<b>23</b>

**A 7** Receivables from associated companies and joint ventures

	31 Dec. 2020	31 Dec. 2019
Opening balance	504	122
Loans granted	401	382
Amortized loans	-39	-
<b>Closing balance</b>	<b>866</b>	<b>504</b>
<b>Company/Corp. ID No./Receivable</b>		
Gamlebro AB, 556791-3990	74	74
Upplands Bro Brogårds Etapp 2 AB, 559175-4915	172	114
Magnolia Projekt 5222 AB, 559175-4907	128	128
Slagteristræde A/S, 38632035	0	39
A place 2 A/S, 39754134	458	149
Atriet A/S, 41938927	35	0
<b>Total</b>	<b>866</b>	<b>504</b>

**A 8** Other current receivables

	31 Dec. 2020	31 Dec. 2019
Prepaid tax	23	11
Deposits, acquisition	1,830	910
Other receivables	253	140
<b>Total</b>	<b>2,106</b>	<b>1,062</b>

**A 9** Prepaid expenses and accrued income

	31 Dec. 2020	31 Dec. 2019
Prepaid insurance premium	42	5
Prepaid interest	–	118
Other accrued items	266	214
<b>Total</b>	<b>308</b>	<b>337</b>

**E** EQUITY**E 1** Equity**Development of share capital**

The share capital as of December 31, 2020, consisted of 13,204,000 ordinary shares and 2,343,750 preference shares with a quota value of SEK 5 per share. Each preference share holds one vote each, while each ordinary share has ten votes.

All shares are fully paid.

There are no restrictions regarding dividend or other types of repayment.

Date	Event	Number of shares	Quota value/share	Share capital, SEK
1 Jan. 2020	Beginning of the year	15,547,750	5	78
<b>31 Dec. 2020</b>	<b>Year end</b>	<b>15,547,750</b>	<b>5</b>	<b>78</b>

**Other capital contributions**

Other contributed capital refers to equity contributed by the owners as well as share premiums for issues of ordinary shares and preference shares.

**Hybrid bonds**

Heimstaden has issued hybrid bonds amounting to SEK 17,5 billion. The hybrid bonds have a perpetual maturity with a variable coupon rate. Heimstaden has the opportunity to redeem outstanding hybrid bonds as of the first possible redemption day, which is 2024 years from the issue date.

At the first reporting date, the assessment was made that the hybrid bond should be classified as an equity instrument and not as a financial liability. The assessment underlying the classification is that there is no explicit contractual obligation to settle the agreement by paying cash or another financial asset. Nor are there any other circumstances indicating that the agreement will be settled in cash or other financial asset. Heimstaden is entitled to postpone interest payments for an indefinite period in so far as hybrid bond holders are notified within the agreed period and the hybrid bond is subordinated to all other creditors.

**Currency translation reserve**

Currency translation differences arise as a result of the translation of foreign operations that have prepared their financial statements in a currency other than the currency in which Heimstaden's financial statements are presented.

**Retained earnings**

Retained earnings refer to earned profits in Heimstaden. This item also includes previous allocations to the reserve fund.

**Non-controlling interest**

Non-controlling interests consist of external ownership interests in subsidiaries and their subsidiaries. The majority of Heimstaden's businesses are wholly-owned.

Non-controlling interests' share of	2020	2019
Operating profit	1,624	583
Comprehensive income for the year	2,144	2,008
<b>Breakdown of non-controlling interests</b>		
Minority	36,021	27,611
Hybrid bonds	13,948	8,523
<b>Total non-controlling interests</b>	<b>49,969</b>	<b>36,134</b>

**CL** CURRENT LIABILITIES**CL 1** Other current liabilities

	31 Dec. 2020	31 Dec. 2019
Deposits from tenants	514	406
Resting trial costs	48	48
Debt real estate transactions	524	198
VAT construction project	105	57
Other items	393	285
<b>Total</b>	<b>1,584</b>	<b>994</b>

**CL 2** Accrued expenses and prepaid income

	31 Dec. 2020	31 Dec. 2019
Personnel costs	45	64
Accrued interest	244	67
Prepaid rent	444	318
Other items	392	545
<b>Total</b>	<b>1,125</b>	<b>994</b>

**CL 3** Pledged assets

	31 Dec. 2020	31 Dec. 2019
Mortgages <sup>1</sup>	52,586	48,131
Pledged shares in subsidiaries <sup>1</sup>	35,161	35,552
<b>Total</b>	<b>87,747</b>	<b>83,683</b>

<sup>1</sup> The collateral has been pledged interest-bearing loans from credit institutions.

**CL 4** Commitments and contingencies

A contingent liability is recognised if there is a possible obligation for which it has yet to be confirmed if the Group has an obligation that could lead to an outflow of resources, alternatively, if there is a present obligation that does not meet the criteria to be recognised in the Statement of Financial Position as a provision or other liability as it is not probable that an outflow of resources will be required to settle the obligation or as it is not possible to make a sufficiently reliable estimate of the amount.

In 2018, Heimstaden Bostad received a guarantee from its Parent Company, Fredensborg AS, for any losses related to the municipality's potential use of pre-emptive right to acquire nine properties from Heimstaden Bostad Invest 10 AS. Fredensborg AS disputed the fact that the municipality was entitled to use the pre-emptive rights in a lawsuit brought before the court regarding five of the properties, but in 2020 the district court in Oslo ruled in favor of the municipality. However, no final ruling on the valuation of the five properties is available at date. As of 31 December 2020, Heimstaden has not made any provisions related to this matter, based on the stated guarantee from Fredensborg AS.

**Commitments**

Heimstaden has signed property purchase agreements that are not closed at the Statement of Financial Position date.

Segments	Price in stated currency (million)	Quarter announced	Expected completion
Sweden	12,076	Q2 2020-Q4 2020	2021-2023
Denmark	18,140	Q4 2019-Q4 2020	2021
Germany	8,828	Q3 2020	2021
Poland	652	Q4 2020	2022-2023
<b>Total</b>	<b>39,696</b>		

As at 31 December 2020, Heimstaden had agreed construction contracts with third parties and is consequently committed to future capital expenditure in respect of investment property under development of SEK 4 458 million. In respect of inventory properties, committed future capital expenditure amounts SEK 90 million.

*Liability for contamination or environmental damage*

According to the Environmental Code, a property owner may be liable to defray measures resulting from a contamination incident or a serious case of environmental damage. Heimstaden conducts surveys and screening work ahead of property acquisitions and new projects in order to identify any potential environmental risks.

As of the statement of financial position date, Heimstaden has no knowledge of such contamination or environmental damage that could materially impact Heimstaden's financial position.

*Disputes*

From time to time Heimstaden is a party in legal processes and administrative proceedings related to letting, management and development of properties.

As of the statement of financial position date, Heimstaden is not a party to any ongoing process which may have a material impact on Heimstaden's financial position.

## F FINANCING AND CAPITAL STRUCTURE

### F 1 Financial instruments

#### Accounting principles

Financial assets are classified at initial recognition, and subsequently measured at amortised cost, fair value through other comprehensive income, or fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and Heimstaden's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which Heimstaden has applied the practical expedient, Heimstaden initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

As Heimstaden's rent and other trade receivables do not contain a significant financing component or for which Heimstaden has applied the practical expedient, they are measured at the transaction price determined under the IFRS 15 allocation guidance.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are 'solely payments of principal and interest' (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model. Heimstaden's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows.

For purposes of subsequent measurement, Heimstaden's financial assets are classified in two categories:

- Financial assets at fair value through profit or loss (derivative financial instruments)
- Financial assets at amortised cost (rent and other trade receivables, other receivables and cash and short-term deposits)

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss. This category includes derivative instruments which are further described below.

For purposes of subsequent measurement, Heimstaden measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows  
And
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

Since Heimstaden's financial assets (rent and other trade receivables, other receivables, cash and short-term deposits) meet these conditions, they are subsequently measured at amortised cost.

A financial asset is primarily derecognised when the rights to receive cash flows from the asset have expired or when Heimstaden has transferred its rights to receive cash flows from the asset and either Heimstaden has transferred substantially all the risks and rewards of the asset, or Heimstaden has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

#### Impairment

Heimstaden recognises an allowance for expected credit losses. For all debt instrument except those held at fair value through profit or loss.

Expected credit losses are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that Heimstaden expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

The valuation of expected credit losses is based on various methods. Other receivables and assets that are not under the scope of simplified method (see Note [A 6](#) Trade receivables), are impaired in accordance with a rating-based method using external credit rating. In accordance with the general method, the financial assets covered by provisions for expected credit losses are cash and cash equivalents, other non-current receivables and other receivables.

Expected credit losses are valued at the product of probability of default, loss given default and the exposure in the event of default. Heimstaden has defined default as when payment of the claim is overdue by 90 days or more, or if other factors indicate that payment is in default. For assets and receivables with deteriorated credit exposure, an individual assessment is made, taking into account historical, current and forward-looking data. The assessment of whether there is a significant increase in credit risk at the statement of financial position date for a receivable or asset is based on whether payment is overdue by 30 days or more, or if significant deterioration of rating occurs, entailing a rating below investment grade. In cases where the amounts are not deemed insignificant, a provision is made for expected credit losses for these financial instruments too. The valuation of expected credit losses takes into account any collateral and other credit enhancements in the form of guarantees.

Heimstaden considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, Heimstaden may also consider a financial asset to be in default when internal or external information indicates that Heimstaden is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by Heimstaden. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.



Valuation of financial assets and liabilities per 31 December 2020	Financial assets/liabilities measured at amortised cost	Financial liabilities measured at fair value through the Statement of profit and loss
<b>Financial assets</b>		
Trade receivables	86	–
Other financial receivables	2,106	–
Cash and cash equivalents	10,906	–
<b>Total</b>	<b>13,098</b>	<b>–</b>
<b>Financial liabilities</b>		
Long-term interest-bearing liabilities	67,116	–
Derivative financial instruments	–	447
Long-term interest-bearing liabilities, current portion	7,965	–
Trade payables	477	–
Other current liabilities	1,584	–
Accrued expenses and prepaid income	1,125	–
<b>Total</b>	<b>78,267</b>	<b>447</b>

Valuation of financial assets and liabilities per 31 December 2019	Financial assets/liabilities measured at amortised cost	Financial liabilities measured at fair value through the Statement of profit and loss
<b>Financial assets</b>		
Trade receivables	23	–
Other financial receivables	1,062	–
Cash and cash equivalents	10,687	–
<b>Total</b>	<b>11,772</b>	<b>–</b>
<b>Financial liabilities</b>		
Long-term interest-bearing liabilities	56,809	–
Derivative financial instruments	–	65
Long-term interest-bearing liabilities, current portion	5,137	–
Trade payables	332	–
Other current liabilities	994	–
Accrued expenses and prepaid income	589	–
<b>Total</b>	<b>63,861</b>	<b>65</b>

### Financial Liabilities

Heimstaden's financial liabilities comprise interest-bearing loans and borrowings, corporate bonds, lease liabilities, derivative financial instruments and trade and other payables. All financial liabilities are recognised initially at fair value and, with the exception of derivative financial instruments, net of directly attributable transaction costs. For the purposes of subsequent measurement, all financial liabilities, except derivative financial instruments, are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, as well as through the effective interest rate amortisation process. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included as finance costs in the statement of profit or loss.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### Derivative financial instruments

#### Accounting principles

Heimstaden does not apply hedge accounting in accordance with IFRS 9. Derivative financial assets and liabilities are classified as financial assets or liabilities at fair value through profit and loss. Derivative financial assets and liabilities comprise mainly interest rate swap and forward foreign exchange contracts for economic hedging purposes. Recognition of the derivative financial instruments takes place when the economic hedging contracts are entered into. They are measured initially and subsequently at fair value; transaction costs are included directly in finance costs. Gains or losses on derivatives are recognised in profit or loss in net change in fair value of financial instruments at fair value through profit and loss.

Maturity	Type	31 Dec. 2020			31 Dec. 2019		
		Nominal amount	Share, %	Average interest, % <sup>1</sup>	Nominal amount	Share, %	Average interest, % <sup>1</sup>
Within 1 year of the Statement of Financial Position date	Paying fixed	5,733	16 %	0.10 %	4,592	12%	0.10%
Within 1–5 years of the Statement of Financial Position date	Paying fixed	24,934	71 %	0.18 %	26,882	71%	0.20%
Later than 5 years from the Statement of Financial Position date	Paying fixed	4,646	13 %	0.22 %	6,231	17%	0.50%
<b>Total interest rate derivatives</b>		<b>35,313</b>	<b>100 %</b>	<b>0.17 %</b>	<b>37,705</b>	<b>100%</b>	<b>0.20%</b>
Within 1 year of the Statement of Financial Position date	Receives variable	5,167	51 %	1.90 %	5,223	42%	3.20%
Within 1–5 years of the Statement of Financial Position date	Receives variable	5,017	49 %	2.13 %	7,313	58%	2.80%
Later than 5 years from the Statement of Financial Position date	Receives variable	–	0 %	0.00 %	–	–	–
<b>Total cross currency swaps</b>		<b>10,184</b>	<b>100 %</b>	<b>2.01 %</b>	<b>12,536</b>	<b>100%</b>	<b>3.00%</b>

<sup>1</sup> The interest rate indicates the agreed average fixed interest in the contracts. A negative interest rate indicates that we receive fixed interest.

## F 2 Financial risk management

### Financial risk factors

Heimstaden Group is continuously exposed to a number of risk factors. Management and employees work actively to quantify and control these risks. Risk management is reported on and discussed regularly at Board meetings.

The overall objectives of the finance policy are summarised as follows:

- Safeguard Heimstaden's short and long-term capital supply through diversified borrowing in the capital market or with strong counterparties in the banking and financial sectors.
- The maturity structure of the period of fixed interest on the loans shall be well distributed over time.
- The period of fixed interest on the loans (including the effects of derivatives) shall be distributed over time.

### Capital Management

The choice of capital structure (i.e. the relationship between equity and borrowed capital) is of great importance to the operations. The access to long-term capital is fundamental for us to successfully acquire, develop and manage properties. Changes in the capital structure affect the operations' financial risk and earnings capacity, meaning we are continuously and proactively working to ensure an adequate structure. In order to achieve this, Heimstaden aims to ensure that it meets its financial policy which, among other obligations, includes an equity ratio of a minimum 25 percent. There have been no breaches of the financial policy in the current period.

Equit ratio, %	2020	2019
Equity	76,166	59,942
Total assets	161,311	128,606
<b>Equity ratio, %</b>	<b>47 %</b>	<b>47 %</b>

### Financial covenants

Heimstaden's loan agreements contain loan-to-value clauses as well as interest coverage clauses, which could require us to post additional collateral or prepay a portion of the outstanding borrowings should the value of the collateral under any such agreement decrease below required levels, or should the income on any pledged property fall below the required ratio to the interest costs on its loan. In addition, some of the loan agreements contain certain financial covenants, which may include a requirement to maintain a certain level of cash, or to maintain a minimum level of capital expenditure related to the pledged properties. Under our debt facilities, the outstanding debt amount shall never exceed 65% of the collateral amount in the respective contract, and the income on the collateralized property shall always exceed 1.4x the interest cost on the related debt. In addition, none of our property-owning subsidiaries may sell, transfer or otherwise dispose of their holding in the pledged property without the prior written consent of the applicable lenders unless, in the case of a property sale, the outstanding borrowings under the credit facility are repaid in full. Failure to comply with any of the covenants in the loan agreements could result in a cross-default, which would permit the lender to accelerate the maturity of the debt and to foreclose upon any collateral securing the debt. Under those circumstances, we might not have sufficient funds or other resources to satisfy Heimstadens' obligations.

As of December 31, 2020 and December 31, 2019, we were in compliance with our covenants.

### MARKET RISK

#### Currency risk

Heimstaden owns properties in Denmark with a value of SEK 36,200 million (34,643), Norway SEK 17,007 million (17,732), Germany SEK 3,715 million (2,291), the Netherlands SEK 23,366 million (17,781) and Czech republic 13,826 mkr (0), entailing currency risks.

The currency effect arises in Heimstaden's net assets when the foreign companies' statement of financial positions are consolidated. No hedging is currently performed for this currency risk.

*Sensitivity analysis for exchange rate fluctuation*

Currency	Net assets, SEK	Effect on net assets of a 10% stronger SEK	Effect on net assets of a 10% weaker SEK
CZK	9,128	-913	913
DKK	5,610	-561	561
EUR	10,958	-1,096	1,096
NOK	7,582	-758	758
<b>Total</b>	<b>33,278</b>	<b>-3,328</b>	<b>3,328</b>
+ 10 percent	-3,328		
- 10 percent	3,328		

*Price risk*

Price risk refers to the risk that the value of an asset will change unfavourably on fluctuations in asset prices. Heimstaden's price risk exposure is limited by the framework imposed by the finance policy and, in accordance with this, Heimstaden may only use bank accounts and short-term market-listed instruments for liquidity investments. There are no market-listed instruments with extended maturities within Heimstaden.

*Interest rate risk*

Interest rate risk refers to the risk that changes in market interest rates will affect Heimstaden's borrowing costs. Interest costs are mainly affected by the level of current market interest rates and the banks' margins, as well as the company's chosen strategy for periods of fixed interest. To manage the risk, Heimstaden uses

derivative instruments. Interest rates are fixed in accordance with the financial policy based on estimated interest rate trends, cash flow and capital structure and the prevalent market conditions at any given time.

**CREDIT RISK**

Credit risk refers to the risk that Heimstaden's counterparties are unable to meet their financial obligations towards the company. Credit risk in the financing activities arises when investing liquidity surpluses, on the subscription of interest rate agreements and issued on credit agreements. Heimstaden continuously evaluates all suppliers regarding the financial part of the business, to ensure that this credit risk is limited. Since the Heimstaden primarily invest in residential properties, rent is received in advance, eliminating a large part of the potential credit risk among end customers.

The assessment has been made that there has been no significant increase in credit risk for any of the Heimstaden's financial assets. The counterparties lack credit risk ratings, with the exception of cash and cash equivalents where the counterparties consist of Nordic banks with credit risk ratings in the interval A to AA-.

**LIQUIDITY RISK**

The risk of a company encountering difficulties in meeting obligations from financial liabilities to be settled with cash or another financial asset is liquidity risk. Heimstaden has an attractive property portfolio, a balanced Loan-to-value ratio, a positive forecast for future cash flows and a broad network of financial institutions that supply capital.

The following table shows the maturity structure of Heimstaden's financial liabilities. The figures are undiscounted cash flows based on contract dates and include both interest and nominal amounts.

Maturity 31 December, 2020	0–1 years	1–5 years	>5 years
Long-term interest-bearing liabilities	7,571	27,313	40,485
Leasing liabilities	50	117	438
Financial derivative instruments	5,733	24,934	4,646
Trade payables	477	–	–
Other liabilities	1,584	–	–
<b>Total</b>	<b>15,415</b>	<b>52,364</b>	<b>45,569</b>
Maturity 31 December, 2019	0–1 years	1–5 years	>5 years
Long-term interest-bearing liabilities	5,137	34,607	22,201
Leasing liabilities	49	133	762
Financial derivative instruments	4,592	26,882	6,231
Trade payables	332	–	–
Other liabilities	994	–	–
<b>Total</b>	<b>11,104</b>	<b>61,622</b>	<b>29,194</b>

For other risks, see pages 68–73.

**F 3** Long-term interest-bearing liabilities**Accounting principles**

Interest-bearing loans and borrowings are recognised at amortised cost and are initially valued at fair value, including transaction costs. After the initial accounting, they are valued at amortised cost using the effective interest method.

Interest-bearing liabilities per currency	2020		2019	
	SEK	Local currencies	SEK	Local currencies
SEK	21,355	–	20,565	–
NOK	1,725	1,800	1,353	1,277
EUR	33,274	3,316	22,220	2,127
DKK	19,015	14,101	17,809	12,737
<b>Total</b>	<b>75,369</b>		<b>61,947</b>	
<b>Deferred charges</b>	<b>-288</b>			
<b>Total</b>	<b>75,081</b>		<b>61,947</b>	

**Listed bonds**

Nominal value	Market value <sup>2</sup>	Maturity	Rating	Annual coupon	Identification number	Exchange
<b>Corporate bonds</b>						
800mSEK	808	2025-02-25	N/A	S3M +1,30%	XS2259800121	Euronext Dublin
400mSEK	403	2025-02-25	N/A	Fixed 1,368%	XS2259781230	Euronext Dublin
400mNOK	400	2025-02-25	N/A	Fixed 2,019%	NO0010906951	Oslo Börs
400mNOK	403	2025-02-25	N/A	N3M +1,35%	NO0010906944	Oslo Börs
700mEUR	735	2027-03-03	BBB	Fixed 1,375%	XS2225207468	Euronext Dublin
500mSEK	505	2022-12-29	N/A	S3M +1,30%	XS2194280736	Euronext Dublin
1200mSEK	1,219	2022-05-26	N/A	S3M +1,75%	XS2179086983	Euronext Dublin
50mEUR	62	2035-05-04	BBB	Fixed 2,8%	XS2168047087	Euronext Dublin
50mEUR	62	2035-05-04	N/A	Fixed 2,8%	XS2161838276	Euronext Dublin
500mEUR	517	2026-01-21	BBB	Fixed 1,125%	XS2105772201	Euronext Dublin
700mEUR	737	2023-09-05	BBB	Fixed 2,125%	XS1958655745	Euronext Dublin
500mNOK	522	2024-06-07	BBB	N3M +2,40%	NO0010838899	Oslo Börs
340mEUR	345	2021-12-07	BBB	Fixed 1,75%	XS1918007458	Euronext Dublin
1000mSEK	1,023	2022-09-07	BBB	S3M+2,00%	XS1918010833	Euronext Dublin
500mSEK	502	2025-10-15	N/A	S3M +4,00%	SE0014991352	Nasdaq Stockholm
500mSEK	502	2024-01-15	N/A	S3M +3,30%	SE0014991345	Nasdaq Stockholm
1750mSEK	1,754	2023-05-31	N/A	S3M +3,25%	SE0012622249	Nasdaq Stockholm
1250mSEK	1,254	2021-05-18	N/A	S3M +3,15%	SE0009895055	Nasdaq Stockholm
<b>Hybrid bonds<sup>1</sup></b>						
500mEUR	519	15.04.2026	BB+	Fixed 3,375%	XS2125121769	Euronext Dublin
800mEUR	822	19.02.2025	BB+	Fixed 3,248%	XS2010037765	Euronext Dublin
4000mSEK	4,025	11.10.2024	N/A	S3M +5,90%	SE0012455111	Nasdaq Stockholm

<sup>1</sup> Hybrid bonds are classified as equity in the statement of financial position.

<sup>2</sup> Based on quoted market prices as of the statement of financial position date.

## Maturity structure of interest-bearing liabilities

	Average loan tenor 31 Dec. 2020			Share, percent
	Secured loans and borrowings	Unsecured corporate bonds	Total loans and borrowings	
<b>Loan maturity</b>				
Within 1 year of the Statement of Financial Position date	1,218	6,354	7,571	10 %
Within 1–5 years of the Statement of Financial Position date	12,393	14,919	27,313	36 %
Later than 5 years from the Statement of Financial Position date	27,441	13,044	40,485	54 %
<b>Total</b>	<b>41,052</b>	<b>34,317</b>	<b>75,369</b>	<b>100 %</b>

	Average loan tenor 31 Dec. 2019			Share, percent
	Secured loans and borrowings	Unsecured corporate bonds	Total loans and borrowings	
<b>Loan maturity</b>				
Within 1 year of the Statement of Financial Position date	1,137	4,000	5,137	8%
Within 1–5 years of the Statement of Financial Position date	17,542	17,066	34,607	56%
Later than 5 years from the Statement of Financial Position date	22,201	–	22,201	36%
<b>Total</b>	<b>40,880</b>	<b>21,066</b>	<b>61,945</b>	<b>100</b>

	Fixed interest rates 31 Dec. 2020			Average interest rate, % incl. Margin	Share, percent
	Secured loans and borrowings	Unsecured corporate bonds	Total loans and borrowings		
<b>Interest maturity</b>					
Within 1 year of the Statement of Financial Position date	35,507	18,985	54,492	1.37	72 %
Within 1–5 years of the Statement of Financial Position date	3,367	7,807	11,174	2.25	15 %
Later than 5 years from the Statement of Financial Position date	2,178	7,525	9,704	1.49	13 %
<b>Total</b>	<b>41,052</b>	<b>34,317</b>	<b>75,369</b>	<b>1.52</b>	<b>100 %</b>

	Fixed interest rates 31 Dec. 2019			Average interest rate, % incl. Margin	Share, percent
	Secured loans and borrowings	Unsecured corporate bonds	Total loans and borrowings		
<b>Interest maturity</b>					
Within 1 year of the Statement of Financial Position date	30,586	21,066	51,652	1.61	83%
Within 1–5 years of the Statement of Financial Position date	9,800	–	9,800	3.08	16%
Later than 5 years from the Statement of Financial Position date	494	–	494	3.23	1%
<b>Total</b>	<b>40,880</b>	<b>21,066</b>	<b>61,946</b>	<b>1.86</b>	<b>100%</b>

The average remaining term of fixed interest in the loan portfolio as of 2020-12-31 amounts to: 1.63 years  
The average remaining term of fixed interest in the loan portfolio, including derivatives, as of 2020-12-31 amounts to: 2.89 years  
The average remaining loan tenor as of 2020-12-31 amounts to: 10.07 years

**F 4** Cash and cash equivalents

	31 Dec. 2020	31 Dec. 2019
Bank deposits and cash	10,906	10,687
<b>Total</b>	<b>10,906</b>	<b>10,687</b>

Cash and cash equivalents mainly include bank deposits. The change in cash and cash equivalents is shown in the consolidated statement of cash flows.

There are unutilised credit agreements of SEK 14,627 million (10,269), these are not included in cash and cash equivalents.

**F 5** Change in fair value of derivatives

	31 Dec. 2020	31 Dec. 2019
Realised value change	113	-146
Acquired derivatives	-	-
Unrealised value change	-291	39
<b>Total</b>	<b>-178</b>	<b>-107</b>

Interest rate derivatives are used to limit the impact of interest changes in interest rates. If the agreed interest rate deviates from the market rate, a surplus or deficit value on the interest rate derivatives arises and is reported above as an unrealised value change.

**F 6** Other non-current receivables

	31 Dec. 2020	31 Dec. 2019
Opening balance	76	13
Loans granted	-	63
Repayments on loans	-12	-
<b>Closing balance</b>	<b>64</b>	<b>76</b>

The item relates to loans granted to tenant-owner associations, promissory notes on property sales and loans in connection with new production.

## F 7 Financial income and expenses

### Accounting principles

Financial income, such as interest income on bank balances, is recognised in the statement of profit and loss in the period to which it relates. Financial expenses refer to interest and other borrowing costs and are recognised as expenses in the period to which they relate. Payments in accordance with interest rate derivative agreements, are also included in this item and are expensed in the period to which they relate. Adjustments in the fair value of interest rate derivatives to fair value are not included in this item but are reported as separate items in the statement of profit and loss.

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation. All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### Financial income and costs reported in the statement of profit and loss

	2020	2019
<i>Financial Assets and liabilities measured at fair value through the statement of profit and loss:</i>		
Net gains on derivatives	233	153
Net losses on derivatives	-412	-259
<b>Total reported in the statement of profit and loss (financial items)</b>	<b>-179</b>	<b>-107</b>
<i>Financial Assets and liabilities measured at amortised cost:</i>		
Interest income, promissory notes	27	–
Interest income, associated companies	62	16
Interest income, other financial assets	10	47
<b>Total interest income in accordance with effective interest method</b>	<b>99</b>	<b>63</b>
Interest costs, loans	-1,595	-1,367
<b>Total interest costs in accordance with the effective interest method</b>	<b>-1,595</b>	<b>-1,367</b>
Finance costs capitalised within investment property	26	–
Finance costs capitalised within inventories	–	–
<b>Total</b>	<b>26</b>	<b>0</b>
Exchange rate differences, financial items	400	-133
<b>Total</b>	<b>400</b>	<b>-133</b>
<b>Total reported in statement of profit and loss</b>	<b>-1,249</b>	<b>-1,544</b>

## F 8 Reconciliation of liabilities attributable to financing activities

	Bonds	Amounts due to bank	Lease liabilities	Other financial liabilities	Total
<b>Balance 31 Dec. 2019</b>	<b>21,066</b>	<b>40,880</b>	<b>896</b>	<b>–</b>	<b>62,842</b>
Cash changes	14,374	1,363	-33	–	–
Non-cash changes					
- Currency translation	-1,123	-1,191	-60	–	-2,374
- Other changes	–	-288	-55	–	-343
<b>Balance 31 Dec. 2020</b>	<b>34,317</b>	<b>40,764</b>	<b>748</b>	<b>–</b>	<b>60,125</b>

## AK ALTERNATIVE PERFORMANCE MEASURES

Definitions of the following measurements are presented on page 86.

<b>Letting ratio, residential (number), %</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Number of available/vacant units at the end of the period	5,787	1,336
Number of leased residential unit at the end of the period	97,558	53,527
Total number of residential units at the end of the period	103,345	54,863
Letting ratio, residential (number), %	94.4%	97.6%

<b>Proportion residential area at the end of the period (m<sup>2</sup>), %</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Residential sqm at the end of the period	6,546,148	3,660,839
Commercial sqm at the end of the period	512,013	370,471
Total area as at the end of the period	7,058,161	4,031,310
Proportion residential sqm at the end of the period, %	92.7%	90.8%

<b>Interest coverage ratio (ICR), multiple</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Profit from property management	2,654	1,293
Reversal:		
Financial expenses – loans and borrowings	1,371	1,471
Profit from property management plus financial costs	3,848	2,764
Interest coverage ratio (ICR), multiple	2.8	2.4

<b>Equity ratio, %</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Total equity	76,166	59,942
Total assets	161,310	128,606
Equity/assets ratio including shareholder loans, %	47.2%	46.6%

<b>Net liabilities</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Interest-bearing loans and borrowings	75,081	61,947
Cash and cash equivalents	-10,906	-10,687
Net liabilities	64,175	51,260

<b>Net loan-to-value ratio, %</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Net liabilities	64,175	51,260
Total assets	161,310	128,606
Net loan-to-value ratio, %	39.8%	39.9%

<b>Net asset value as of statement of financial position date, SEK m</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Total equity	76,166	59,942
Deferred tax liability	5,446	3,640
Net asset value	81,611	63,582

<b>DEBT/EBITDA, multiple</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
DEBT	73,426	58,399
Profit before financial items	3,749	2,729
Amortisation and depreciation	12	6
EBITDA	3,760	2,735
DEBT/EBITDA, multiple	19.5	21.3

<b>Equity per preference share, SEK</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Preferential rights of the preference shares upon liquidation of the company	375	375
Remaining entitlement to dividends	5	5
Equity per preference share	380	380

<b>Equity per ordinary share</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Equity attributable to Parent Company shareholders	26,197	23,808
Number of preference shares	2,343,750	2,343,750
Equity per preference share, SEK	380	380
Preference capital	891	891
Equity excluding preference capital	25,306	22,917
Average number of ordinary shares	13,204,000	13,204,000
Equity per ordinary share, SEK	1,614	1,508

<b>Profit per ordinary share, SEK</b>	<b>31 Dec. 2020</b>	<b>31 Dec. 2019</b>
Comprehensive income for the year attributable to holders of preference shares:		
Parent Company's ordinary shareholders, SEK million	1,668,864	4,378,184
Average number of ordinary shares	13,204,000	13,204,000
Profit per ordinary share, SEK	108	322



## GS GROUP STRUCTURE

### GS 1 Investments in associated companies and joint ventures

#### Accounting principles

Associated companies and joint ventures are reported in accordance with the equity method. Under the equity method, the investment in a joint venture is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in Heimstaden's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investment and is not tested for impairment separately.

The statement of profit or loss reflects Heimstaden's share of the results of operations of the joint ventures. Any change in Other comprehensive Income (OCI) of those investees is presented as part of Heimstaden's OCI. In addition, when there has been a change recognised directly in the equity of the joint ventures, Heimstaden recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between Heimstaden and the joint ventures are eliminated to the extent of the interest in the joint ventures.

The aggregate of Heimstaden's share of profit or loss of the joint ventures is shown on the face of the statement of profit or loss outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the joint venture.

The financial statements of the joint ventures are prepared for the same reporting period as that of Heimstaden. When necessary, adjustments are made to bring the accounting policies in line with those of Heimstaden.

After application of the equity method, Heimstaden determines whether it is necessary to recognise an impairment loss on its investment in each joint venture. At each reporting date, Heimstaden determines whether there is objective evidence that the investment in each joint venture is impaired. If there is such evidence, Heimstaden calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value, and then recognises the loss as 'Share of profit of joint ventures' in the statement of profit or loss.

Upon loss of joint control over a joint venture, Heimstaden measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the joint venture upon loss of joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

Investments in associated companies and joint ventures	31 Dec. 2020	31 Dec. 2019
Opening balance	333	123
Investment for the year	1	14
Dividend for the year	-20	-
Share of profit	56	196
<b>Closing balance</b>	<b>370</b>	<b>333</b>

#### Specifications of Heimstaden's investments in associated companies

Company	Corp. ID No	Reg. office	No. of shares	Share in %	Value of capital participation
Rosengård Fastighets AB	559085-4708	Malmö	25,000	25	195
Byggrätt Norr AB	559207-4859	Skellefteå	94	19	0
					<b>195</b>

#### Specifications of Heimstaden's investments in joint ventures

Company	Corp. ID No	Reg. office	No. of shares	Share in %	Value of capital participation
A Place 2 A/S	39754134	Charlottenlund	5,000	50	58
Utviklingsselskabet af 31. oktober AS	39104369	Herning	5,000	50	4
Atriet A/S	41938927	Herning	5,000	50	1
Gamlebro AB	556791-3990	Norrköping	500	50	15
Upplands Bro Brogårds Etapp 2 AB	559175-4915	Stockholm	500	50	97
Magnolia Projekt 5222 AB	559175-4907	Stockholm	500	50	0
					<b>175</b>

Statement of comprehensive Income	Total (100%)		Heimstaden's holding	
	2020	2019	2020	2019
Rental income	163	150	45	40
Property expenses	-116	-106	-33	-29
<b>Net operating income</b>	<b>47</b>	<b>44</b>	<b>12</b>	<b>11</b>
Financial items, net	-67	25	-31	15
Changes in value	172	185	49	46
Tax	-40	-45	-10	-11
<b>Profit for the year</b>	<b>112</b>	<b>207</b>	<b>20</b>	<b>61</b>

Statement of financial position	Total (100%)		Heimstaden's holding	
	2020	2019	2020	2019
Assets	2,861	2,545	1,062	904
Equity	899	873	291	278
Liabilities	1,962	1,672	771	626

## GS 2 Other non-current securities holdings

The item relates to 100 shares for SEK 0.5 million (0,5) in Kalmarsund Vind Ekonomisk Förening Corp. ID No. 769613-9661. 1 percent of the shares in Landskrona Stadsutveckling AB, 556918-1836, for SEK 1 million (1).

## Parent Company Statement of Comprehensive Income

Amounts in SEK million	Note	2020	2019
Income	PC-IC 1	262	147
Corporate administrative expenses	PC-IC 2 PC-IC 3 PC-A 1	-219	-135
<b>Operating profit (loss)</b>		<b>43</b>	<b>12</b>
Profit from investments in subsidiaries		–	1,539
Dividends from shares in subsidiaries	PC-IC 4	34	3,597
Impairment of Investments in subsidiaries	PC-IC 4	–	-3,396
Interest income	PC-IC 5	23	73
Interest expense	PC-IC 5	-378	-106
<b>Profit (loss) after financial items</b>		<b>-278</b>	<b>1,717</b>
Appropriations	PC-IC 6	–	-2
<b>Profit (loss) before tax</b>		<b>-278</b>	<b>1,714</b>
Tax	PC-T 1	–	–
<b>Profit (loss) for the year</b>		<b>-278</b>	<b>1,714</b>
Other comprehensive income		–	–
<b>Comprehensive income (loss) for the year</b>		<b>-278</b>	<b>1,714</b>

## Parent Company Statement of Financial Position

Amounts in SEK million	Note	31 Dec. 2020	31 Dec. 2019
<b>ASSETS</b>			
<b>Non-current assets</b>			
Fixed assets	PC-A 1	1	1
Investments in subsidiaries	PC-A 2	18,563	15,281
Long-term receivables, subsidiaries		322	200
Other financial non-current assets	PC-A 3	2	1
<b>Total non-current assets</b>		<b>18,888</b>	<b>15,483</b>
<b>Current assets</b>			
Current receivables, subsidiaries	PC-A 4	1,456	636
Other current receivables		28	16
Prepaid expenses and accrued income		74	63
Cash and cash equivalents	PC-FL 1	3,002	6,122
<b>Total current assets</b>		<b>4,560</b>	<b>6,837</b>
<b>TOTAL ASSETS</b>		<b>23,448</b>	<b>22,321</b>

# Parent Company Statement of Financial Position

Amounts in SEK million	Note	31 Dec. 2020	31 Dec. 2019
<b>EQUITY AND LIABILITIES</b>			
<b>Restricted equity</b>			
Share capital	PC-E 1	78	78
<b>Unrestricted equity</b>			
Share premium reserve		729	729
Hybrid bonds		3,867	2,975
Retained earnings		13,706	14,202
<b>Total unrestricted equity</b>		<b>18,302</b>	<b>17,906</b>
<b>Total equity</b>		<b>18,380</b>	<b>17,984</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Corporate bonds	PC-FL 2	3,986	3,000
Long-term interest-bearing liabilities	PC-FL 4	319	200
Non-current liabilities, subsidiaries	PC-FL 3	714	959
<b>Total non-current liabilities</b>		<b>5,019</b>	<b>4,159</b>
<b>Current liabilities</b>			
Current liabilities, subsidiaries	PC-CL 1	–	99
Trade payables		5	6
Current tax liabilities		–	47
Accrued expenses and prepaid income	PC-CL 2	44	26
<b>Total current liabilities</b>		<b>49</b>	<b>178</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>23,448</b>	<b>22,321</b>

## Parent Company Statement of Changes in Equity

Amounts in SEK million	Number of outstanding shares	Share capital	Share premium reserve	Hybrid bond	Retained earnings	Total equity
<b>Opening balance, 1 Jan 2020</b>	<b>15,547,750</b>	<b>78</b>	<b>729</b>	<b>2,975</b>	<b>14,202</b>	<b>17,984</b>
Total comprehensive income (loss)	-	-	-	222	-499	-278
Issue hybrid bonds	-	-	-	1,030	-	1,030
Premium, hybrid bonds	-	-	-	-30	30	0
Issue costs	-	-	-	-8	-	-8
Repurchase, hybrid bonds	-	-	-	-100	20	-80
Dividend	-	-	-	-222	-47	-269
<b>Total transactions with the company's owners</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>671</b>	<b>3</b>	<b>674</b>
<b>Closing balance, 31 Dec 2020</b>	<b>15,547,750</b>	<b>78</b>	<b>729</b>	<b>3,867</b>	<b>13,706</b>	<b>18,380</b>
<b>Opening balance, 1 Jan 2019</b>	<b>15,547,750</b>	<b>78</b>	<b>729</b>	<b>-</b>	<b>12,580</b>	<b>13,386</b>
Total comprehensive income (loss)	-	-	-	45	1,670	1,714
Issue of hybrid bonds	-	-	-	3,000	-	3,000
Issue costs	-	-	-	-25	-	-25
Dividend	-	-	-	-45	-47	-91
<b>Total transactions with the company's owners</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,930</b>	<b>-47</b>	<b>2,884</b>
<b>Closing balance, 31 Dec 2019</b>	<b>15,547,750</b>	<b>78</b>	<b>729</b>	<b>2,975</b>	<b>14,202</b>	<b>17,984</b>

## Parent Company Statement of Cash Flows

Amounts in SEK million	Note	2020	2019
<b>Operating activities</b>			
Profit (loss) after financial items		-311	1,717
Adjustments for non-cash items		222	-1,794
<b>Cash flow from operating activities before changes in working capital</b>		<b>-89</b>	<b>-77</b>
<b>Change in working capital</b>			
Change in current receivables		-23	108
Change in current liabilities		-17	59
<b>Cash flow from operating activities</b>		<b>-128</b>	<b>90</b>
<b>Investing activities</b>			
Acquisitions of subsidiaries		-	-72
Divestment of subsidiaries		-	7,619
<b>Cash flow from investing activities</b>		<b>-</b>	<b>7,547</b>
<b>Financing activities</b>			
Paid dividend		-47	-47
Proceeds from hybrid bonds		1,000	3,000
Interest costs and issue costs from hybrid bonds	PC-FL4	-280	-70
Loans paid to subsidiaries		-4,521	-5,804
Proceeds from interest bearing liabilities		1,107	700
Repayment of interest bearing liabilities		-2	-
<b>Cash flow from financing activities</b>		<b>-2,742</b>	<b>-2,221</b>
<b>Cash flow for the year</b>		<b>-2,870</b>	<b>5,416</b>
Cash and cash equivalents at the beginning of the year		6,122	706
Net currency change effect in cash and cash equivalents		-252	
<b>Cash and cash equivalents at the end of the year</b>		<b>3,000</b>	<b>6,122</b>
<b>Supplemental disclosures</b>			
Interest paid		112	97
Interest received		17	19

# Notes to the Parent Company Financial Statements

## PC-G GENERAL INFORMATION AND GENERAL ACCOUNTING RULES

### PC-G 1 General information

The Parent Company has prepared its Annual Report in accordance with the Annual Accounts Act and the Rådet för finansiell rapportering recommendation RFR 2 (Accounting for Legal Entities) and statements of the Swedish Financial Reporting Board. RFR 2 means that the Parent Company's Annual Report for the legal entity shall apply all IFRS and statements adopted by the EU as far as possible within the framework of the Annual Accounts Act and with regard to the relationship between accounting and taxation. The standard indicates what exceptions from, and additions to, IFRS are to be made.

### PC-G 2 Differences between the Group's and the Parent Company's accounting policies

The Parent Company applies the same accounting principles as the Group (see Note G.2 Preparation of the consolidated accounting in the consolidated financial statements), with the following exceptions and addition.

#### Investments in Group companies

Investments in Group companies are recognised at acquisition value less deductions for any impairments. The acquisition value includes acquisition-related costs and any contingent consideration. When there are indications that participations in Group companies have decreased in value, the recoverable amount is calculated. If this is lower than the carrying amount, the investment is impaired. Impairment is recognised under the item "Profit from investments in Group companies".

#### Financial instruments

Due to the connection between accounting and taxation, the rules regarding financial instruments in accordance with IFRS 9 are not applied in the Parent Company as a legal entity, and the Parent Company applies instead the cost method in accordance with the Annual Accounts Act. Accordingly, in the Parent Company, financial non-current assets are valued at cost and financial current assets in accordance with the principle of lowest value, applying impairment for expected loan losses in accordance with IFRS 9 regarding assets that are debt instruments. For other financial assets, impairment is based on market value. Derivative instruments with negative fair value are reported as a liability at the negative fair value with changes in value being recognised in the Statement of Comprehensive Income.

The Parent Company applies the exemption to not value financial guarantee agreements benefiting subsidiaries, associated companies and joint ventures in accordance with the rules in IFRS 9, applying instead the valuation principles in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

#### Impairment of financial assets that are debt instruments

The Parent Company applies the same impairment method as the Group for expected credit losses on current and non-current receivables from subsidiaries. The Parent Company judges that the subsidiaries currently have similar risk profiles and assessments are performed on a collective basis for similar transactions. As of the Statement of Financial Position date, no material increase in credit risk has been deemed to prevail for any intra-Group receivables, such assessment is based on whether payment is 30 days late or more. The Parent Company's receivables from its subsidiaries are subordinated external lenders' claims, for which the subsidiary's properties have been pledged as collateral. The Parent Company's expected loss in the event of default takes into account the average of the subsidiaries' loan-to-value ratios and their expected market value in the event of a forced sale. Based on the Parent Company's assessments in accordance with the aforementioned method, taking other known information and forward-looking factors into account, it is estimated that expected loan losses will not be significant and no provision has therefore been reported.

#### Group contributions and shareholder contributions

In Sweden, group contributions are deductible, unlike shareholder contributions. Group contributions paid and received are reported in the Statement of Comprehensive Income. Shareholder contributions are reported as an increase of participations in Group companies and tested for impairment.

#### Credit risk

The Company's maximum credit risk comprises the net of the carrying amounts of the financial assets. The Company has not received any pledged assets for the net financial assets.

The assessment has been made that there has been no significant increase in credit risk for any of the Parent Company's financial assets. The counterparties lack credit risk ratings, with the exception of cash and cash equivalents where the counterparties consist of Nordic banks with credit risk ratings in the interval A to AA-.

### PC-G 3 Presentation

For the Parent Company, the Income Statement and Other comprehensive income are reported in one report. For the Parent Company, the Statement of Comprehensive Income and Statement of Financial Position are prepared in accordance with the Annual Accounts Act's schedule while the Statement of Changes in Equity and the Cash Flow Statement are based on IAS 1 Presentation of Financial Statements and IAS 7 Statement of Cash Flows.

### PC-G 4 New accounting principles

In 2020, there were no new accounting standards that have had a significant impact on the financial statements of the Parent Company.

### PC-G 5 Group disclosures

Heimstaden AB (publ) is owned 86.21 percent by Fredensborg AS, Corp. ID No. 929 301 684, domiciled in Norway. Fredensborg AS is a subsidiary to Fredensborg 1994 AS, Corp. ID No. 943 582 815, domiciled in Norway. Fredensborg 1994 AS prepares consolidated financial statements for the largest group.

The foreign parent company's consolidated financial statements are available at Fredensborg 1994 AS, Stensberggata 27, 0170 NO-Oslo, Norway, e-mail: post@fredensborg.no

### PC-G 6 Related parties

#### Related-party transactions

The Group is under the controlling influence of Fredensborg AS, which holds 98.4 percent of the votes in the Parent Company, Heimstaden AB. The Parent Company in the largest group in which Heimstaden is included is Fredensborg 1994 AS. In addition to the related-party relationships specified for the Group, the Parent Company has a controlling influence over subsidiaries in accordance with PC-A.2 Shares in subsidiaries.

Transactions between the Parent Company and Group companies	2020	2019
Sale to subsidiaries	0	0
Purchasing from subsidiaries	71	17
Interest income from subsidiaries	6	1
Interest expenses to subsidiaries	0	7
Dividends from subsidiaries	34	3,597
Dividends to subsidiaries	0	0
Receivables from related parties (Group companies)	1,778	836
Liabilities to related parties (Group companies)	714	1,058



**Summary of related-party relationships**

Heimstaden AB's net receivables from subsidiaries amounted to SEK 1,064 million (0) at the end of the financial year.

During the year, properties valued at SEK 0 million (600) were acquired in Norway from Heimstaden's sister group Fredensborg Eiendomsselskap AS, which is controlled by the Chairman of the Board of the Company. The acquisition was conducted at market values audited by the company's auditors. The properties have been sold to the subsidiary Heimstaden AB, on the Board of which Heimstaden AB has no voting rights regarding internal acquisitions. Decision-making shareholders were Alecta and the Sandvik and Ericsson pension foundations.

**Transactions with key individuals in leading positions**

The Company's Chairman of the Board and companies he owns control 98.4 percent of the votes in Heimstaden AB. Regarding the Board of Directors, the CEO and other executives' salaries, as well as other remunerations, costs and agreements relating to pensions and similar benefits, as well as severance pay agreements, please see note PC-IC 3 Personnel and senior executives. The CEO and Deputy CEO hold shares in the subsidiary Heimstaden Bostad AB, and accordingly received dividends in 2019 and participated in the new share issue. Board member Stefan Attefall received compensation for consulting fees of SEK 1 million during the year (1).

**PC-IC INCOME AND EXPENSES****PC-IC 1** Income

The Parent Company contains only Group-wide functions and income consists essentially of intra-Group services.

**PC-IC 2** Corporate administrative expenses

Corporate administrative expenses include costs at the Group-wide level not directly attributable to property management, such as costs for Group management, property investments and finance. Costs for corporate administration include remuneration to the auditors as follows:

EY	2020	2019
Audit	2	2
Other certification services	0	0
Tax consultancy	1	1
Other services	0	0
<b>Total</b>	<b>3</b>	<b>3</b>

The audit assignment refers to the audit of the financial statements and accounting records. Other certification services primarily refer to the review of the quarterly financial statements and accounting records.

**PC-IC 3** Personnel and senior executives

	2020	2019
<b>Average number of employees</b>		
Average number of employees	46	33
of whom, women	21	15

Salaries, remuneration, social security and pension costs have been paid as follows:

**CEO (Board Member)**

Base salary	2	2
Benefits	0	0
Pension costs	1	1
<b>Total</b>	<b>3</b>	<b>3</b>

**Deputy CEO (Board Member)**

Base salary	2	1
Benefits	0	0
Pension costs	1	1
<b>Total</b>	<b>3</b>	<b>2</b>

**Board Member, John Giverholt**

Board fees (SEK thousands)	0	–
<b>Total</b>	<b>0</b>	<b>–</b>

**Other senior executives:**

Base salary	4	4
Benefits	0	0
Pension costs	1	1
<b>Total</b>	<b>5</b>	<b>5</b>

No other remuneration has been paid to the members of the Board during the current financial year or previous financial years.

**Other employees:**

Salaries and remunerations	37	20
Pension costs	4	1
<b>Total</b>	<b>41</b>	<b>21</b>

Social security costs	16	8
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**Board Members and senior executives**

Board Members	4	4
of whom, women	0	–
CEO and senior executives	6	6
of whom, women	3	3

**Remunerations**

Between the company and the CEO, a mutual notice period of six months applies. In the event of termination by the company, severance pay corresponding to 18 months salary is to be paid. Between the company and Board Members, a mutual notice period of three months applies. For senior executives and other employees, the customary pension commitments within the framework of general pension plans apply. For the CEO, the company has taken out pension insurance with annual premiums corresponding to 10 percent of gross salary.

**PC-IC 4** Profit from investments in Group companies**Accounting principles**

Investments in subsidiaries are reported at cost less any impairment. Cost includes acquisition-related costs. The carrying amount is continuously tested against the fair value of the subsidiary's assets and liabilities.

In cases where the carrying amount of the investments exceeds the subsidiary's fair value, impairment is recognised in the Statement of Comprehensive Income.

In cases where impairment is no longer justified, it is reversed.

	2020	2019
Dividend	34	3,597
Impairment	-	-3,396
<b>Total</b>	<b>34</b>	<b>201</b>

**PC-IC 5** Interest income and interest expense

Assets and liabilities measured at amortised cost:	2020	2019
Interest income, other financial assets	23	18
<b>Total interest income in accordance with effective interest method</b>	<b>23</b>	<b>18</b>
Interest expense, loans	-112	-96
Interest expense, other financial liabilities	-10	-10
<b>Total interest expense in accordance with the effective interest method</b>	<b>-122</b>	<b>-106</b>
Income from fees – costs	-	0
Exchange rate differences, financial items	-256	55
<b>Total</b>	<b>-256</b>	<b>55</b>
Total income (loss) from financial items	-355	-33

**PC-IC 6** Appropriations

	2020	2019
Group contributions received	-	-
Group contributions paid	-	-2
<b>Total</b>	<b>-</b>	<b>2</b>

**PC-T** TAX**PC-T 1** Tax**Accounting principles**

Deferred tax assets attributable to tax-loss carryforwards are recognised if it is likely that the tax-loss carryforwards will be offset against future tax surpluses.

	2020	2019
Deferred tax	-	-
<b>Total tax</b>	<b>-</b>	<b>-</b>
Reported profit (loss) before tax	-278	1,715
Tax according to current rate	59	-367
Tax effect of:		
Non-deductible costs	-	-726
Non-taxable income	7	1,099
Non-deductible interest net	-109	-21
Tax effect of hybrid bonds	43	15
<b>Total tax</b>	<b>0</b>	<b>0</b>

**PC-A** ASSETS**PC-A 1** Fixed assets

Equipment	31 Dec. 2020	31 Dec. 2019
Opening balance cost	8	8
Investments for the year	1	–
<b>Closing balance cost</b>	<b>9</b>	<b>8</b>
Opening balance accumulated depreciation	-7	-5
Depreciation for the year	-1	-2
<b>Closing balance accumulated depreciation</b>	<b>-8</b>	<b>-7</b>
<b>Residual value</b>	<b>1</b>	<b>1</b>

**PC-A 2** Shares in subsidiaries**Accounting principles**

Investments in subsidiaries are reported at cost less any impairment. Cost includes acquisition-related costs. The carrying amount is continuously tested against the fair value of the subsidiary's assets and liabilities. In cases where the carrying amount of the investments exceeds the subsidiary's fair value, impairment is recognised in the Statement of Comprehensive Income. Impairment for the prior year in Heimstaden pertains to the fair value in the company Heimstaden Denmark AS, following payment of dividends from that company. In cases where impairment is no longer justified, it is reversed.

	2020	2019
Opening balance	15,281	3,339
Acquisitions for the year	0	72
Sales for the year	0	-6,050
Contributions paid	3,281	21,317
Impairment	0	-3,396
<b>Closing balance</b>	<b>18,563</b>	<b>15,281</b>

**Specifications of the Parent Company's shareholdings in subsidiaries**

Subsidiary	Corp. ID No.	Reg. office	No. of shares	Shares in %	Book value
Heimstaden Exploatering AB	556485-9014	Malmö	1,000	100	2
Heimstaden i Skåne AB	556694-5753	Malmö	1,000	100	0
Heimstaden Fastighets AB	556564-7913	Malmö	100,000	100	10
Heimstaden Bostadsfinansiering AB	556618-3256	Malmö	20,000	100	3
Heimstaden Förvaltnings AB	556615-4497	Malmö	1,000	100	-
Heimstaden Bostadsproduktion AB	559022-9877	Malmö	1,000	100	0
Heimstaden Investment AB	556788-1205	Malmö	1,000	100	18,397
Heimstaden Ängen AB	556969-3921	Malmö	500	100	0
Heimstaden i Göteborg AB	556514-2584	Malmö	1,000	100	0
Heimstaden Passagen AB	556985-5033	Malmö	500	100	0
Heimstaden Fastigheter AB	559063-8580	Malmö	500	100	0
Heimstaden Danmark Ejendomme A/S	35852093	Köpenhamn	500,000	100	0
Heimstaden Danmark A/S	35524525	Köpenhamn	500,000	100	43
Heimstaden Investment A/S	41639768	Köpenhamn	500,000	100	15
Heimstaden AS	934,631,005	Oslo	106,505	100	2
Heimstaden Invest AS	819,499,632	Oslo	1,000	100	1
Heimstaden Nederland B.V.	60,625,449	Amsterdam	100	100	72
Heimstaden GmbH	HRB211632	Berlin	25,000	100	14
Heimstaden Investment CEE s.r.o	8,824,410	Prag	1	100	5
<b>Total</b>					<b>18,563</b>

**PC-A 3** Other non-current securities holdings

The item refers to 1 percent of the shares in Landskrona Stadsutveckling AB, Corp. ID No. 556918-1836.

**PC-A 4** Current receivables, subsidiaries

	31 Dec. 2020	31 Dec. 2019
Opening balance	636	15,058
Change for the year	820	-14,422
<b>Closing balance</b>	<b>1,456</b>	<b>636</b>

Receivables from Group companies refer to current settlements between parent and subsidiaries.

**PC-E** EQUITY**PC-E 1** Equity

	Share capital	Unrestricted equity	Total equity
Opening balance	78	17,906	17,984
Hybrid bonds	-	721	721
Dividend, preference shares	-	-47	-47
Profit (loss) for the year	-	-278	-278
<b>Closing balance</b>	<b>78</b>	<b>18,302</b>	<b>18,380</b>

Number of ordinary shares	13,204,000
Quota value, SEK	5
Number of preference shares	2,343,750
Quota value, SEK	5

**Proposed appropriation of accumulated profit**

Dividend existing shareholders, SEK	1,046,875,000
Dividend new shareholders, SEK	80,000,000
Share premium reserve, SEK	728,649,810
Hybrid bonds, SEK	3,920,000,000
Balanced profit, SEK	12,526,496,175
<b>Total</b>	<b>18,302,020,985</b>

It is proposed that the funds at the disposal of the Annual General Meeting, SEK 18,302,020,985, be appropriated such that dividends are to be paid with SEK 75.73462587 per ordinary share, totalling SEK 1,000,000,000, and, in accordance with the Articles of Association, SEK 20 per preference share (or SEK 2.00 per preference share if the annual general meeting resolves pursuant to the board of directors' proposal on share split), totalling SEK 46,875,000. It is also proposed that dividends are to be paid with SEK 20 per preference share (or SEK 2.00 per preference share if the annual general meeting resolves pursuant to the board of directors' proposal on share split) in regards to those preference shares, a maximum of 40,000,000, that may be issued by the board of directors on the basis of the authorisation proposed to the annual general meeting by the board of directors, totalling SEK 80,000,000.

The proposals above entail that a maximum of SEK 1,126,875,000 of the means at the disposal of the annual general meeting, SEK 18,302,020,985, shall be distributed to the shareholders. The remaining amount, SEK 17,175,145,985 is to be carried forward to a new account.

Dividends to preference shareholders are to be paid quarterly, in the amount of SEK 5 per payment date (or SEK 0.50 per payment date if the annual general meeting resolves pursuant to the board of directors' proposal on share split). In accordance with the Articles of Association, the record dates for the dividend payments shall be 5 July 2021, 5 October 2021, 5 January 2022 and 5 April 2022. In the event that a record date, as stated above, is not a banking day, the record date shall be the immediately preceding banking day. Dividends are to be paid out on the third banking day following the record date.

**Statement by the Board of Directors regarding the proposed dividend**

In the view of the Board of Directors, the proposed dividend is justifiable taking into account the requirements that the nature, scope and risks of the operations place on the company's and the Group's equity, consolidation needs, liquidity and positions in other regards.

**PC-CL** CURRENT LIABILITIES**PC-CL 1** Current liabilities, subsidiaries**Accounting principles**

Balances on accounts included in a corporate account structure are reported as bank balances in the Parent Company since the Parent Company is the bank's counterparty. Subsidiaries included in the structure then report their positive or negative balances on sub-accounts as receivables or liabilities from or to the Parent Company.

The amount consists of a negative bank balance associated with Heimstaden AB's Group account.

**PC-CL 2** Accrued expenses and prepaid income

	31 Dec. 2020	31 Dec. 2019
Personnel costs	14	16
Accrued interest	2	2
Other items	28	9
<b>Total</b>	<b>44</b>	<b>26</b>

**PC-CL 3** Pledged assets and contingent liabilities

	31 Dec. 2020	31 Dec. 2019
Issued financial guarantees	-	4,126
<b>Total</b>	<b>0</b>	<b>4,126</b>

Refers mainly to issued financial guarantees for subsidiaries. There are no pledged assets.

**PC-FL** FINANCING AND CAPITAL STRUCTURE**PC-FL 1** Cash and cash equivalents

	31 Dec. 2020	31 Dec. 2019
Bank deposits and cash	3,002	6,122
<b>Total</b>	<b>3,002</b>	<b>6,122</b>

Cash and cash equivalents mainly include bank deposits. The change in cash and cash equivalents is shown in the consolidated statement of cash flows.

There are unutilised credit agreements of SEK 0 million (0).

**PC-FL 2** Corporate bonds

	31 Dec. 2020	31 Dec. 2019
<b>Loan maturity</b>		
Within 1 year of the Statement of Financial Position date	1,250	–
Within 1–5 years of the Statement of Financial Position date	2,750	3,200
Deferred charges	-14	–
<b>Total</b>	<b>3,986</b>	<b>3,200</b>

**PC-FL 3** Liabilities to subsidiaries

All liabilities fall due for payment within 2 to 5 years.

**PC-FL 4** Reconciliation of liabilities attributable to financing activities

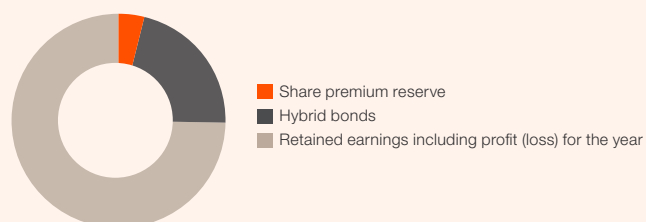
	31 Dec. 2019	Cash flow	Change in exchange rate	31 Dec. 2020
Corporate bonds	3,000	867	–	3,867
Interest-bearing liabilities	200	119	–	319
<b>Total</b>	<b>3,000</b>	<b>986</b>	<b>–</b>	<b>4,186</b>

	31 Dec. 2018	Cash flow	Change in exchange rate	31 Dec. 2019
Corporate bonds	2,500	500	–	3,000
Interest-bearing liabilities	–	200	–	200
<b>Total</b>	<b>2,500</b>	<b>700</b>	<b>–</b>	<b>3,200</b>

## Proposed appropriation of accumulated profit

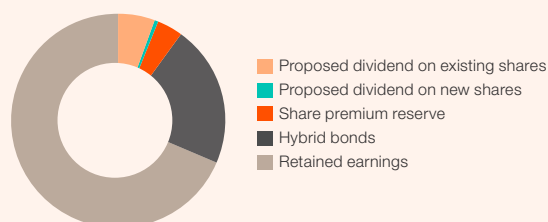
According to the Parent Company's Statement on Financial Position, the following earnings are at the disposal of the Annual General Meeting:

SEK	
Share premium reserve	728,649,810
Hybrid bonds	3,920,000,000
Retained earnings	13,930,985,671
Profit (loss) for the year	-277,614,496
<b>Total</b>	<b>18,302,020,985</b>



The Board of Directors proposes that dividends be paid to shareholders as follows:

SEK	
Proposed dividend on existing shares	1,046,875,000
Proposed dividend on new shares	80,000,000
Share premium reserve	728,649,810
Hybrid bonds	3,920,000,000
Retained earnings	12,526,496,175
<b>Total</b>	<b>18,302,020,985</b>



### Proposal on dividends

It is proposed that the funds at the disposal of the Annual General Meeting, SEK 18,302,020,985, be appropriated such that dividends are to be paid with SEK 75.73462587 per ordinary share, totalling SEK 1,000,000,000, and, in accordance with the Articles of Association, SEK 20 per preference share (or SEK 2.00 per preference share if the annual general meeting resolves pursuant to the board of directors' proposal on share split), totalling SEK 46,875,000. It is also proposed that dividends are to be paid with SEK 20 per preference share (or SEK 2.00 per preference share if the annual general meeting resolves pursuant to the board of directors' proposal on share split) in regards to those preference shares, a maximum of 40,000,000, that may be issued by the board of directors on the basis of the authorisation proposed to the annual general meeting by the board of directors, totalling SEK 80,000,000.

The proposals above entail that a maximum of SEK 1,126,875,000 of the means at the disposal of the annual general meeting, SEK 18,302,020,985, shall be distributed to the shareholders. The remaining amount, SEK 17,175,145,985 is to be carried forward to a new account.

Dividends to preference shareholders are to be paid quarterly, in the amount of SEK 5 per payment date (or SEK 0.50 per payment date if the annual general meeting resolves pursuant to the board of directors' proposal on share split). In accordance with the Articles of Association, the record dates for the dividend payments shall be 5 July 2021, 5 October 2021, 5 January 2022 and 5 April 2022. In the event that a record date, as stated above, is not a banking day, the record date shall be the immediately preceding banking day. Dividends are to be paid out on the third banking day following the record date.

**The board of directors' statement in accordance with Chapter 18, Section 4 of the Swedish Companies Act**

This statement has been prepared in accordance with Chapter 18, Section 4 of the Swedish Companies Act and constitutes the board of directors' assessment of whether the proposed dividend is justified according to Chapter 17, Section 3, second and third paragraph of the Swedish Companies Act.

The board of directors proposes distribution of a dividend amounting to SEK 75.73462587 per ordinary share. The board of directors further proposes distribution of a dividend of SEK 20 per preference share (or SEK 2.00 per preference share if the annual general meeting resolves pursuant to the board of directors' proposal on share split), amounting to a total of SEK 46,875,000. The board of directors also proposes that dividend shall be distributed by SEK 20 per share (or SEK 2.00 per preference share if the annual general meeting resolves pursuant to the board of directors' proposal on share split) in regards to those preference shares that may be issued by the board on the basis of the authorisation pursuant to the boards' proposal to the annual general meeting. The dividend in total amounts to no more than SEK 1,126,875,000, which is circa 13.5 per cent of the group's result for the financial year of 2020. The proposed dividend reduces the company's equity ratio from circa 78.4 per cent to circa 77.3 per cent and the group's equity ratio from circa 47.2 per cent to circa 46.8 per cent. The equity ratio is satisfactory both in short and long term.

The company's and the group's financial positions as of 31 December 2020 are stated in the 2020 annual report. As of 31 December 2020 the unrestricted equity of the company amounted to SEK 18,302,020,985. No assets or liabilities have been valued at fair value in accordance with Chapter 4, Section 14 a of the Swedish Annual Accounts Act (1995:1554).

The operations conducted by the company and the group do not pose any risks beyond what is occurring or what can be presumed to occur in the industry or the risks associated with the course of business operations. The board of directors have taken into account the company's and the group's need for consolidation through a comprehensive assessment of the company's and group's financial position, as well as the company's and the group's capability to comply with its undertakings in the long run. The company's and group's financial position does not indicate anything other than that the company and the group will be able to continue their operations and are expected to be able to comply with all of their obligations in the short and long term and to be able to make necessary investments. The board of directors' assessment is that the amount of the company's equity, even after the proposed dividends, is in a reasonable proportion to the extent of the operations conducted by the company and the group as well as the risks associated with the course of the business' operations.

In light of, and taking the above into account, it is the board of directors' assessment that the proposed dividends are justified according to Chapter 17, Section 3, second and third paragraph of the Swedish Companies Act regarding the requirements on the company's equity, the company's and group's need for consolidation, liquidity and position in general as determined by the nature of business, scope and risk.

## Signatures

The undersigned provide their assurance that the consolidated financial statements have been prepared in accordance with the International Accounting Standards (IFRS), as adopted by the EU, as well as the Swedish Financial Reporting Board's recommendation RFR 1 and that the Annual Report has been prepared in accordance with the Annual Accounts Act and the recommendation RFR2 of the Swedish Financial Reporting Board. The consolidated and annual financial statements have been prepared in accordance with good accounting practices, and provide a fair view of the Group's and the Parent Company's financial position and profit, and that the Administration Report provides a fair overview of the development of the operations, position and results of the Group and the company, as well as describing significant risks and uncertainty factors facing the companies within the Group.

Malmö, 17 March 2021

Patrik Hall  
CEO

Ivar Tollefsen  
Chairman of the Board

Magnus Nordholm  
Board Member

John Giverholt  
Board Member

Our Audit Report was submitted on 17 March 2021  
Ernst & Young AB

Peter von Knorring  
Authorised Public Accountant

Ingemar Rindstig  
Authorised Public Accountant



# Audit Report

To the general meeting of the shareholders of Heimstaden AB (publ), corporate identity number 556670-0455

## Report on the annual accounts and consolidated accounts

### Opinions

We have audited the annual accounts and consolidated accounts of Heimstaden AB (publ) except for the corporate governance statement on pages 76–83 and the statutory sustainability report on pages 149–175 for the year 2020. The annual accounts and consolidated accounts of the company are included on pages 8–9, 44–47, 62–65, 68–73 and 90–143 in this document.

In our opinion, the annual accounts have been prepared in accordance with the Annual Accounts Act and present fairly, in all material respects, the financial position of the parent company as of 31st December 2020 and its financial performance and cash flow for the year then ended in accordance with the Annual Accounts Act. The consolidated accounts have been prepared in accordance with the Annual Accounts Act and present fairly, in all material respects, the financial position of the group as of 31st December 2019 and their financial performance and cash flow for the year then ended in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU, and the Annual Accounts Act. Our opinions do not cover the corporate governance statement on pages 76–83 and the statutory sustainability report on pages 149–175. The statutory administration report is consistent with the other parts of the annual accounts and consolidated accounts.

We therefore recommend that the general meeting of shareholders adopts the income statement and balance sheet for the parent company and the consolidated statement of comprehensive income and the consolidated statement of financial position for the group.

Our opinions in this report on the annual accounts and consolidated accounts are consistent with the content of the additional report that has been submitted to the parent company's audit committee in accordance with the Audit Regulation (537/2014) Article 11.

### Basis for Opinions

We conducted our audit in accordance with International Standards on Auditing (ISA) and generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements. This includes that, based on the best of our knowledge and belief, no prohibited services referred to in the Audit Regulation (537/2014) Article 5.1 have been provided to the audited company or, where applicable, its parent company or its controlled companies within the EU.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

### Key Audit Matters

Key audit matters of the audit are those matters that, in our professional judgment, were of most significance in our audit of the annual accounts and consolidated accounts of the current period. These matters were addressed in the context of our audit of, and in forming our opinion thereon, the annual accounts and consolidated accounts as a whole, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Description

The fair value of the Group's investment properties reported in the Statement of Financial Position per 31 December 2020 amounted to SEK 144,428 million. The valuations are made through a combination of local price analyses and market simulations of future cash flows. The properties were valued externally per 31 December 2020. The properties' direct return requirements are assessed on the basis of each property's unique risk and transactions made in the market for objects of a similar nature. In view of the many assumptions and assessments made in connection with the valuation of investment properties, we believe that this area is to be considered of particular importance in our audit. A description of the valuation of the property holdings is shown in the Annual Report under Note A1.

#### How our audit addressed this key audit matter

In our audit, we have evaluated and examined the external property valuation process by, among other things, evaluating the valuation method. With the support of our internal property valuation specialists, we have examined a sample of the external property valuations and assessed the reasonableness of assumptions made, such as direct return requirements, vacancy rates, rental income and operating costs. We have made comparisons with available market data. For a selection of investment properties, we have examined inputs on revenue and operating expenses and calculations in the external valuations at the property level. We have evaluated the external valuers' competence and objectivity. We have reviewed supplementary disclosures made in the Annual Report.

**Other Information than the annual accounts and consolidated accounts**

This document also contains other information than the annual accounts and consolidated accounts and is found on pages 3–7, 11–43, 48–61, 66–67 and 84–89. The Board of Directors and the Managing Director are responsible for this other information.

Our opinion on the annual accounts and consolidated accounts does not cover this other information and we do not express any form of assurance conclusion regarding this other information.

In connection with our audit of the annual accounts and consolidated accounts, our responsibility is to read the information identified above and consider whether the information is materially inconsistent with the annual accounts and consolidated accounts. In this procedure we also take into account our knowledge otherwise obtained in the audit and assess whether the information otherwise appears to be materially misstated.

If we, based on the work performed concerning this information, conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of the Board of Directors and the Managing Director**

The Board of Directors and the Managing Director are responsible for the preparation of the annual accounts and consolidated accounts and that they give a fair presentation in accordance with the Annual Accounts Act and, concerning the consolidated accounts, in accordance with IFRS as adopted by the EU. The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of annual accounts and consolidated accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts and consolidated accounts, The Board of Directors and the Managing Director are responsible for the assessment of the company's and the group's ability to continue as a going concern. They disclose, as applicable, matters related to going concern and using the going concern basis of accounting. The going concern basis of accounting is however not applied if the Board of Directors and the Managing Director intends to liquidate the company, to cease operations, or has no realistic alternative but to do so.

The Audit Committee shall, without prejudice to the Board of Director's responsibilities and tasks in general, among other things oversee the company's financial reporting process.

**Auditor's responsibility**

Our objectives are to obtain reasonable assurance about whether the annual accounts and consolidated accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and generally accepted auditing standards in Sweden will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual accounts and consolidated accounts.

A further description of our responsibilities for the audit of the annual accounts and the consolidated accounts is located at Revisorsinspektionen's (the Swedish Inspectorate of Auditors) website at: [http://www.revisorsinspektionen.se/rn/showdocument/documents/rev\\_dok/revisors\\_ansvar.pdf](http://www.revisorsinspektionen.se/rn/showdocument/documents/rev_dok/revisors_ansvar.pdf). This description forms part of our auditor's report.

## Report on other legal and regulatory requirements

### Opinions

In addition to our audit of the annual accounts and consolidated accounts, we have also audited the administration of the Board of Directors and the Managing Director of Heimstaden AB (publ) for the year 2020 and the proposed appropriations of the company's profit or loss.

We recommend to the general meeting of shareholders that the profit be appropriated in accordance with the proposal in the statutory administration report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

### Basis for opinions

We conducted the audit in accordance with generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

### Responsibilities of the Board of Directors and the Managing Director

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss. At the proposal of a dividend, this includes an assessment of whether the dividend is justifiable considering the requirements which the company's and the group's type of operations, size and risks place on the size of the parent company's and the group's equity, consolidation requirements, liquidity and position in general.

The Board of Directors is responsible for the company's organization and the administration of the company's affairs. This includes among other things continuous assessment of the company's and the group's financial situation and ensuring that the company's organization is designed so that the accounting, management of assets and the company's financial affairs otherwise are controlled in a reassuring manner. The Managing Director shall manage the ongoing administration according to the Board of Directors' guidelines and instructions and among other matters take measures that are necessary to fulfill the company's accounting in accordance with law and handle the management of assets in a reassuring manner.

### Auditor's responsibility

Our objective concerning the audit of the administration, and thereby our opinion about discharge from liability, is to obtain audit evidence to assess with a reasonable degree of assurance whether any member of the Board of Directors or the Managing Director in any material respect:

- has undertaken any action or been guilty of any omission which can give rise to liability to the company, or
- in any other way has acted in contravention of the Companies Act, the Annual Accounts Act or the Articles of Association.

Our objective concerning the audit of the proposed appropriations of the company's profit or loss, and thereby our opinion about this, is to assess with reasonable degree of assurance whether the proposal is in accordance with the Companies Act.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in Sweden will always detect actions or omissions that can give rise to liability to the company, or that the proposed appropriations of the company's profit or loss are not in accordance with the Companies Act.

A further description of our responsibilities for the audit of the administration is located at at Revisorsinspektionen's (the Swedish Inspectorate of Auditors) website at: [http://www.revisorsinspektionen.se/rn/showdocument/documents/rev\\_dok/revisors\\_ansvar.pdf](http://www.revisorsinspektionen.se/rn/showdocument/documents/rev_dok/revisors_ansvar.pdf). This description forms part of our auditor's report.

### The auditor's examination of the corporate governance statement

The Board of Directors is responsible for that the corporate governance statement on pages 76–83 has been prepared in accordance with the Annual Accounts Act.

Our examination of the corporate governance statement is conducted in accordance with FAR's auditing standard RevR 16 The auditor's examination of the corporate governance statement. This means that our examination of the corporate governance statement is different and substantially less in scope than an audit conducted in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. We believe that the examination has provided us with sufficient basis for our opinions.

A corporate governance statement has been prepared. Disclosures in accordance with chapter 6 section 6 the second paragraph points 2–6 of the Annual Accounts Act and chapter 7 section 31 the second paragraph the same law are consistent with the other parts of the annual accounts and consolidated accounts and are in accordance with the Annual Accounts Act.

### The auditor's opinion regarding the statutory sustainability report

The Board of Directors is responsible for the statutory sustainability report on 149–175, and that it is prepared in accordance with the Annual Accounts Act.

My (Our) examination has been conducted in accordance with FAR's auditing standard RevR 12 The auditor's opinion regarding the statutory sustainability report. This means that our examination of the statutory sustainability report is different and substantially less in scope than an audit conducted in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. We believe that the examination has provided us with sufficient basis for our opinion.

### A statutory sustainability report has been prepared.

Ernst & Young AB, P.O Box 7850, 103 99 Stockholm, was appointed auditor of Heimstaden AB (publ) by the general meeting of the shareholders on the 28th of May 2020 has been the company's auditor since the 15th of April 2015.

Norrköping the 17th of March 2021  
Ernst & Young AB

Peter von Knorring                      Ingemar Rindstig  
Authorised Public Accountant      Authorised Public Accountant



# Sustainability Report 2020

Material areas of sustainability have been reported in accordance with the GRI Standards Core. The GRI index provides references to where the information is in the Annual Report. Certain exceptions, where it has not been possible to fully report the data required by the GRI framework, are indicated in the GRI index on pages 159–160.

Details regarding materiality and boundaries, management approach and evaluation for each material area of sustainability can be found in the sustainability notes on pages 161–175. An overview of Heimstaden's material risks and risk management can be found on pages 68–73.

Data are detailed in accordance with GRI Standard 103 and all the standards applied were published in 2016, except for GRI 303: Water and Effluents and GRI 403: Occupational Health and Safety, which were published in 2018 and GRI 306: Waste, which was published in 2020. Unless otherwise stated, the data reported pertain to the entire Group. The Sustainability Report is produced annually. This is Heimstaden's fourth sustainability report and the second based on GRI Standards. The data have not been reviewed by an external auditor. We have, however, consulted an external expert, with specific expertise in GRI, to review the GRI content prior to publication.

Some of the data to be submitted in accordance with the Swedish Annual Accounts Act (ÅRL 6:11) are detailed in other parts of the Annual Report. A description of the company's business model can be found on pages 5–6 and 14–19, information on Heimstaden's risks and risk management can be found on pages 68–73.

## CDP

Heimstaden Bostad AB recently submitted its first CDP report, covering FY 2019. The CDP report earned a place on the CDP's Climate C List. CDP's annual environmental disclosure and scoring process is recognised as the gold standard of corporate environmental transparency. By participating, companies provide investors with an objective overview on how well they are dealing with climate change. An important part of Heimstaden's overall strategy is to contribute, inspire and enrich society with sustainable actions, solutions and communication and we think it is important to be transparent by disclosing our environmental impact. As a first step in the CDP reporting, Heimstaden Bostad also conducted its first Scope 3 emissions assessment covering 2019, which can be found on page 166.

## Climate-related disclosures

For the first time, Heimstaden presents its climate-related disclosures using the TCFD recommendations, which can be found on pages 154–157.

## EU Taxonomy

During 2020, Heimstaden started preparations to be able to report on its EU Taxonomy alignment for FY 2021, both in terms of assessments of the taxonomy requirements, the status of our property portfolio in relation to the taxonomy criteria and thresholds, and by taking a more strategic approach and prioritising our property investments.

## UN Global Compact

In 2019, Heimstaden signed the UN Global Compact and committed to following its 10 principles in the areas of human rights, labour practice, environment and anti-corruption. This Sustainability Report represents our Communication on Progress report to the UN and the GRI index includes references to where the data are presented in the report.

## Sustainability strategy

Sustainable Mindset is one of Heimstaden's four strategic pillars, supported by an underlying sustainability strategy and Group-wide sustainability targets. We have an ongoing process to develop new climate goals, a complex task due to our strong growth in new markets. We have committed to the Science-Based Targets initiative (SBTi) and we will send our new climate targets to the SBTi for validation as soon as they are finalised. The goals are expected to be completed and approved by our Board of Directors in early 2021. Our climate targets will cover Scope 1, 2 and 3. We have a strong focus on sustainability, and we are working strategically and holistically in these areas. Accordingly, financial, environmental and social factors constitute the basis for our long-term business and operational development. Although Heimstaden works with various aspects of sustainability daily, our sustainability strategy was developed to clarify and review our efforts. The strategy acts as a tool in our transition to even more responsible operations and

builds on Heimstaden's strategic pillars, our values, Codes of Conduct and policies, while also adhering to external guidelines and frameworks for sustainability. Sustainability forms an integral part of our business strategy and operations, and to clarify this, we have developed a division of responsibilities that extends throughout the organisation, from the Board of Directors and senior executives to line managers and to individual employees. For more information about our sustainability governance, targets and outcomes, see sustainability notes on pages 161–175.

### **Building capacity for sustainability**

Heimstaden is continuously building its capacity for sustainability, organisation and reporting ability. We have a strong focus on strategy implementation and to deliver on our Group targets. During 2020 we filled several new roles at the Group level: Head of Group Energy Management, Group Environmental Manager, Group Sustainability Controller and Group Sustainability Reporting Manager. To ensure consistent work throughout our organisation, we also appointed Sustainability Managers in our larger country organisations.

### **Sustainable Financial Initiatives**

During 2019, Heimstaden developed a Green Bond Framework for Heimstaden Bostad. Heimstaden Bostad's Green Bond Framework is aligned with the Green Bond Principles. CICERO Shades of Green has provided an independent second opinion with a Medium green rating and Heimstaden Bostad received an overall green bond governance structure rating of Excellent. In November 2020, Heimstaden Bostad AB successfully priced its inaugural green senior unsecured bond ("Green bond") with a notional amount of SEK 1,200 million, to mobilise debt capital for environmentally sustainable purposes.

### **Stakeholder engagement**

We map and analyse our stakeholders' expectations of Heimstaden's operations, a prerequisite for achieving our targets and generating value that is sustainable in the long term. Therefore, we maintain an ongoing dialogue with our most important stakeholders. In our approach for identifying stakeholders to engage with, we have focused on those that we have long-term relationships with and who are affected by, and/or

have an impact on, our operations. The principal stakeholders we have identified are customers, suppliers, lenders and investors, employees, public bodies and shareholders. We have selected key stakeholders to participate in dialogues based on their availability and interest in participating.

In interviews with stakeholders, we asked each of them to highlight the areas of sustainability that they consider to be Heimstaden's highest priority. By compiling and assessing data from dialogues conducted in 2017–2020, we have been able to highlight areas that our stakeholders consider important. We supplement this with data from external analyses, current legislation, risk assessments and our sustainability targets and corporate governance, etc. Internally, we also involve key individuals with specific knowledge from different parts of the company. This has resulted in a large body of data that we have evaluated qualitatively, in accordance with the GRI principles, to highlight the issues on which it is most important to report. We have evaluated the degree to which the issues affect stakeholders and how material they are for Heimstaden, in order to identify the most important issues. In the process of setting priorities, Heimstaden's actual impact on people, environment, climate, economy and society was included, as well as Heimstaden's vision and business strategy.

As a result of the process described above, we have identified the following material GRI areas to report on: financial results, anti-corruption, energy, greenhouse gas emissions, employment and occupational health and safety, waste and local community. Waste and local community were identified as material GRI areas in 2020. On pages 161–175 we describe the materiality of each area. The prioritised sustainability areas have subsequently been validated by senior executives.

In addition to the sustainability areas that have been prioritised as material from a GRI perspective, Heimstaden applies a structured and long-term approach regarding water and human rights.

Contact point for the sustainability report: Katarina Skalare, Chief Sustainability Officer.



## Governance for sustainability

Our sustainability efforts permeate all operations and are governed by joint policies, guidelines, overall measurable objectives and detailed action plans. Heimstaden follows the precautionary principle, which is integrated into Heimstaden's environmental policy and will be monitored via the coming environmental management system. Activities are followed up annually and are regularly reported to Group Management and the Board. Heimstaden's CEO is ultimately responsible for all sustainability work, the Chief Sustaina-

bility Officer is responsible for conducting and developing the sustainability efforts of the Group in close cooperation with Group Energy Management and Group Controlling. Heimstaden is continuously building its sustainability capacity, organisation and reporting ability. We have a strong focus on strategy implementation and delivering on our group targets. To ensure consistent work throughout our organisation, we also appoint Sustainability Managers in our larger country organisations.

### External regulations and undertakings

- Swedish Annual Accounts Act
- Environmental legislation
- Work environment legislation
- Discrimination legislation
- Building regulations
- Other applicable laws and regulations
- The UN Sustainable Development Goals
- The UN Global Compact
- Environmental certification (Sweden Green Building Council's "Miljöbyggnad Silver" certification)

### Internal governance documents

- Business Strategy
- Sustainability Strategy
- Green Bond Framework
- Our Culture
- Code of Conduct for Employees
- Code of Conduct for Business Partners
- Goes Without Saying Policy
- Equal Rights Policy
- Work Health and Safety Policy
- Environmental Policy
- Whistleblower Policy
- Purchasing Policy
- Sanctions Policy

# Stakeholder engagement and expectations

## Dialogue opportunities

Customers	<ul style="list-style-type: none"> <li>• Customer service and ongoing dialogues regarding property management</li> <li>• Customer satisfaction surveys</li> <li>• Local events and happenings</li> </ul>		
Suppliers	<ul style="list-style-type: none"> <li>• In connection with procurement processes for framework agreements, when placing orders and in meetings with suppliers</li> <li>• When reviewing sustainability efforts in connection with renegotiation/renewal of agreements</li> </ul>		
Lenders and investors	<ul style="list-style-type: none"> <li>• Individual meetings with banks and investors</li> <li>• Financial statements</li> <li>• Capital market presentations</li> <li>• Green Bond issuance</li> </ul>		
Employees	<ul style="list-style-type: none"> <li>• Personal development plan (PDP) discussion</li> <li>• Leadership development</li> <li>• Employee surveys</li> </ul>	<ul style="list-style-type: none"> <li>• Working environment groups</li> <li>• Operational planning</li> <li>• Internal conferences and meetings</li> </ul>	
Public bodies	<p><b>PUBLIC SECTOR</b></p> <ul style="list-style-type: none"> <li>• Dialogue forums regarding urban planning and dialogues with developers</li> <li>• Dialogue forums on social aspects – safe neighbourhoods, crime prevention and environment in the local community</li> <li>• Dialogues with municipalities</li> <li>• Dialogues when entering new markets</li> </ul>	<p><b>NOT-FOR-PROFIT SECTOR</b></p> <ul style="list-style-type: none"> <li>• Engagement and attendance at meetings with special interest and industry organisations</li> <li>• Network meetings</li> </ul>	<p><b>UNIVERSITIES AND COLLEGES</b></p> <ul style="list-style-type: none"> <li>• Career fairs</li> <li>• Company presentations for students</li> <li>• Project/thesis assignments</li> <li>• Internships</li> </ul>
Shareholders	<ul style="list-style-type: none"> <li>• Owner dialogues and meetings</li> <li>• Board meetings</li> <li>• Annual General Meeting</li> <li>• Meetings with shareholder representatives</li> </ul>		



**Important issues:**

**Our actions**

- Pleasant and safe living environment
- Affordable apartments
- Good service
- Access to public transport and local services

- Continuous improvement work
- A wide portfolio of apartments in different price ranges
- Reporting area Local communities on page 167–169

- Material usage
- Specifications concerning the supplier’s work conditions, work environment and environmental work
- Collaboration for increased sustainability

- Continuous improvement work
- Tools to track performance
- Supply chain reporting on pages 156 and 166

- Long-term and stable financial management
- Customer satisfaction
- Energy usage
- Greenhouse gas emissions
- Climate change
- Alignment with Paris Agreement and the EU Taxonomy

- Improved Standard & Poor’s rating to BBB
- Continuous improvements regarding sustainability performance
- Improved climate strategy and reporting capacity (CDP, TCFD), pages 143–145, 148–151

- Responsible and ethical business practices
- Stable and long-term employer that offers good employment terms and work environment
- Leadership presence
- Local community engagement

- High ethical standard
- High focus on leadership, employee development and working conditions
- Reported on pages 162–165

- Community engagement and social responsibility
- Safe and secure neighbourhoods
- Greenhouse gas emissions
- Climate change
- Material usage
- Transport and emissions
- Job opportunities
- Biodiversity and ecosystem services
- Sharing Economy
- Internship opportunities

- Heimstaden contributes to a more sustainable housing market
- Heimstaden has a focus on building sustainable, safe and inclusive neighbourhoods and local communities
- Heimstaden offers internships and summer jobs to students
- Reported on pages 167–169

- Community engagement and social responsibility
- Customer satisfaction
- A long-term stable profit where consideration is given to people, ethics and the environment
- Sustainable growth
- Transparent reporting

- Heimstaden has a strong focus on environment, social responsibility and governance
- By ensuring operational efficiency, customer experience and an evergreen perspective on properties, Heimstaden generates long-term value for the shareholders
- Reported on pages 167–169

## Climate actions in 2020

Heimstaden runs its sustainability work through a strong internal organisation with the right skills, tools and resources in the right place for follow-up, control and improvement of performance. In connection with our European expansion increasing sharply in 2019–2020, a Group-wide sustainability organisation was established, and the work of building up local sustainability competence in our countries took place in step with our entry into markets around Europe. At the Group level, the sustainability organisation consists of a Sustainability function with five roles of which two are ongoing recruitments; a Sustainability Controller at Group Controlling; and a Head of Energy Management at Group Operations. At the country level, Heimstaden has recruited Sustainability Managers in the Netherlands, the Czech Republic and Sweden.

In 2020, we took a huge step forward by conducting a Scope 3 assessment and submitting our first CDP report which resulted in a score of C. Heimstaden's ambition is to increase the CDP score over time, but the current result shows that Heimstaden has come a long way in a short period of time. In addition, we integrated the sustainability strategy and climate focus into our recently acquired operations in the Czech Republic. A successful job that resulted in long-term ambitious plans to phase out coal dependence, by fuel switches to more sustainable alternatives such as heat pumps, systems for heat recovery and by influencing energy providers to improve the energy mix in district heating.

### TCFD recommendations

In 2017, the TCFD<sup>1</sup> released their recommendations which are directed at both companies and investors. The aim is to provide investors with information about the risks and opportunities that a transition to a society with lower carbon emissions and a changing climate entails. TCFD's recommendations are categorised into four areas: governance, strategy, risk- and opportunities management as well as metrics and targets. This is the first time Heimstaden's climate agenda is described based on the TCFD recommendations.

### Governance towards climate neutrality

The Board of Directors has overall responsibility for managing climate-related risks and opportunities and establishing a strategic agenda for the company annually. We hold a life-long perspective on our properties, the strategic plan includes climate strategy and targets that form the basis for the operations in a long-term perspective (2030–2050) and short-term (2–5 years). The Board of Directors conduct an annual review of the companies work to reduce operational impact on climate, and climate change adaptation.

Strict requirements from the owners mean that the returns must be stable in the long-term and generated with consideration for people and the environment. They also expect climate issues to be an integrated part of operations. The progress report to owners is made by owner representatives on the Board of Directors as well as through ongoing dialogues with the sustainability departments at the owner organisations. Sustainability strategy and targets have up to FY 2020 been handled on the Board's agenda annually, supplemented with dialogues with sustainability representatives in the owner organisations. An ongoing project on corporate governance and risk management is currently reviewing and refining future governance, risk management and follow-up of sustainability goals and results. The CEO is responsible for presenting, anchoring and following up on sustainability at board meetings.

Responsibility for daily operations with climate issues such as planning, governance and monitoring follows the organisational structure, with a clear delegation of responsibilities and mandates. Climate-related issues are included as part of the business plans developed for the underlying units as well as for the company in its entirety and include the targets set for both the short- and long-term. The targets are monitored on a regular basis by management and the Board of Directors.

### Strategy towards low carbon housing

As a pan-European residential company, Heimstaden supports the EU target of being climate neutral in 2050, but locally we also consider sharper targets in line with targets set in the countries in which we operate. To ensure that efforts to reduce our climate impact are sufficient and in line with the requirements specified by the Paris agreement to limit global warming to well below two degrees, we have committed to the Science-Based Targets initiative (SBTi) and we will send our new climate targets to the SBTi for validation as soon as they are finalised.

Heimstaden has a long-term evergreen philosophy. It is therefore important that the company's strategy also monitors areas that have a significant effect in the long run, including the climate. Therefore, sustainable mindset is one of the strategic pillars, supported by an underlying sustainability strategic plan. The strategic plan is determined annually and includes operating environment factors that have the most impact on the company and the strategies assessed as appropriate for new conditions. The company is currently reviewing the long-term climate and energy efficiency targets due to entering markets outside the Nordic regions. We will set ambitious climate targets that affect our own decisions as well as those of our tenants, suppliers and business partners. Climate-related projects are a central part of Heimstaden's investment categories. The

<sup>1</sup> Task Force on Climate-related Financial Disclosures

existing (and future) portfolio will continuously be reviewed and adapted based on climate impact.

Strategic topics of regulatory nature that have a major impact, for example, the company's management of the EU taxonomy, is decided upon by the owners. The company's sustainability strategy and targets are decided by the Board. Heimstaden's strong strategic approach to sustainability and climate the last two years has led to a much more mature organisation and has strengthened the governance, strategy, and risk management both in terms of ability, competence and performance.

### Opportunities

The transition to a low-carbon society also means opportunities for Heimstaden. By switching to renewable energy sources, investing in renewable electricity generation and continuing to work on energy efficiency and biodiversity measures, Heimstaden will reduce its greenhouse gas emissions and in many cases operating costs while at the same time increasing the number of energy efficient buildings and adapting to climate change.

Those results are important for us to achieve our goals, as well as attract investors. In property development projects, an increased focus on the materials, recycling of building materials and on waste management will lead to emissions reduction, positive financial effects, as well as reduced water use.

There will be many opportunities to seek public funding to meet climate and energy objectives and support the transition to clean energy since the EU provides support schemes and various initiatives to accelerate energy efficiency investments. Heimstaden will assess the opportunities

to seek funding for transition projects such as testing new technologies and for the development of new products and customer services through innovation.

### Challenges on our path

Heimstaden is transparent about our status and acknowledges that there is more to do to fully address and manage climate challenges, not least in view of our rapid growth in European countries. According to Eurostat, households accounted for approximately 26 percent of final energy usage in the European Union in 2018. About three quarters of European buildings are considered energy inefficient. In Sweden, renewable energy accounted for over 42 percent of gross inland energy usage in 2017, while the Czech Republic stands out on the other side of the scale; the share of solid fossil fuels (hard coal, brown coal and other coal products) in gross inland energy usage was the second highest in the EU (36.5 percent). How household energy use changes during the Covid-19 pandemic is yet to be seen.

### Climate actions

Heimstaden addresses climate change through sustainable energy solutions, energy and water efficiency and biodiversity measures. The company holds a life-long perspective on properties, valuing and preserving older properties by carefully upgrading them. In 2020, a central Group Energy Management function was established, and the work of building up local internal technical competence for optimised energy use in our countries was started. Today Heimstaden has a fully established technical organisation with follow-up tools and processes in the energy area in Sweden and Norway. We are currently building capacity in all countries, the aim is to spread best practices between the countries regarding tech-

## Heimstaden's focus:

- Improve Energy Performance Certificates (EPC)
- Energy-efficiency measures
- Optimisation & technical investments
- Transition to fossil-free energy solutions
- Investments in photovoltaics & e-mobility
- Biodiversity measures
- Various partnerships
- Customer nudging projects

## New construction:

- CO<sub>2</sub>-intensity
- Primary energy demand 20 percent better than national net zero-energy building (NZEB) requirements
- Environmental Product Declaration
- Life Cycle Assessments
- Biodiversity measures

nical investments and local energy solutions to optimise energy use and reduce carbon dioxide emissions. This approach is optimal for achieving results, as we combine local knowledge of each market’s conditions and day-to-day operations with a group-wide specialist competence where knowledge of the most effective solutions is shared between the countries. In addition to technical operational efficiencies, this organisation also works to investigate in each market the possibilities for increased use of fossil-free energy, both by investing and by trying to actively influence energy companies around Europe to switch their production where possible.

Heimstaden calculates its Scope 1, Scope 2 and Scope 3 emissions. Greenhouse gas emissions have been calculated in line with the Greenhouse Gas Protocol’s (GHG Protocol) methodology. A compilation of Heimstaden’s greenhouse gas emissions in Scope 1 and Scope 2 for 2020, and Scope 3 for 2019 can be found in the sustainability notes 305-1 to 305-3 on pages 165-166. There you will also find key figures for carbon footprints in tonnes of carbon dioxide equivalents per million kronor (SEK) in revenue. A description of environmental and climate-related projects for 2021 is presented on page 33.

**Climate Risk Management**

Assessing and managing climate-related risks is an integral part of Heimstaden’s annual general risk management process. The climate-related risk management process includes choosing strategic priorities and if necessary, updating their importance depending on factors such as technical progress, organisational growth, properties in new geographic areas or new legislation and guidelines. Understanding the risks by actively stress testing the business’s climate resilience going forward is an important part of maintaining financial stability and capturing future business opportunities that the transition entails. The Group Management team has prepared guidelines, instructions and allocated responsibilities that are followed up on an ongoing basis. They assess the risks based on likelihood and impact. Material risks are then presented to the Board of Directors.

Heimstaden follows TCFD’s recommendations and divides climate-related risks into two main categories: transition risks and physical risks. By using concrete subcategories, Heimstaden visualises the identified risks and opportunities for all stakeholders and ensures a relevant risk management

process. Transition risks refers to the political, regulatory and technological risks that a transition to a society with lower carbon emissions can entail. The physical risks can be acute or chronic and can include direct damage to assets or indirect damage such as interruptions to the supply chain.

Heimstaden has identified and analysed both the physical and the transition risks by using different climate scenarios. The risks have been processed by a related risk team including experts from all business functions.

Heimstaden’s material climate-related risks are presented on page 71. The company has an ongoing risk management improvement project covering all relevant risk areas. Part of the process is to develop financial key metrics that will be used to measure and manage climate-related risks and opportunities.

**Scenario planning**

Heimstaden’s strategy to identify relevant climate-related risks and opportunities is based on data from the UN’s Intergovernmental Panel on Climate Change’s (IPCC) scenario RCP 2.6 and RCP 8.5, both in a short-term (2040) and long-term (2100) perspective. An RCP of 2.6 represents a strong climate policy with reduced emissions, negative emissions by 2100 and a global temperature increase of 0.5–1.5 degrees. An RCP of 8.5 represents instead a weak climate policy, continued high emissions and a global temperature increase of 3.5–5.0 degrees. The analysis also included other factors, such as rainfall patterns and rising sea levels. Results of the study will be integrated into the different processes of operations and management, projects and portfolio planning.

To support the risk management process, Heimstaden has used data from the European Commission and the European Summary Data from the Swedish Meteorological and Hydrological Institute covering elevated average temperatures, rising sea levels, extreme heat and heavy rains with both RCP scenarios in Heimstaden’s overall portfolio.

**Focus going forward**

During 2021, Heimstaden plans to further assess climate-related physical risks and financial effects at the local level in all our markets.

**Long-term potential climate effect in markets where Heimstaden owns properties:**

- Central Europe – more frequent heat waves, forest fires and droughts.
- Northern Europe – getting significantly wetter, and winter floods could become common.
- Urban areas – exposed to heat waves, flooding or rising sea levels

Source: <https://ec.europa.eu/clima/change/consequences>

## Initial scenario analysis

In 2020, Heimstaden conducted a first desk-top estimate and analysis of the effects of climate change. The analysis is based on the IPCC's RPC 2.6 and RPC 8.5 scenario and has been mapped against the results of regional climate modelling system RCA3<sup>1</sup> and RCA4<sup>1</sup>, both in IPCC time perspective short-term (2040) and long-term (2100). The next step will be together with climate experts, to enhance the analysis and its results by analysing our property portfolio more locally in the different countries, and calculating financial consequences. The result of the next step will form the basis for further development of Heimstaden's climate strategies, targets, actions and measures.

	Short-term 2040		Short-term 2040		Long-term 2100		Long-term 2100	
RPC	2.6		8.5		2.6		8.5	
	Regulatory	Technological	Market	Reputation	Acute	Systematic		
Elevated average temperature	the value of financial assets is affected	energy efficient technical solutions	increased cost of CO <sub>2</sub> emissions affects costs for services and goods	energy requirements in environmental certifications	deteriorating human health	increased demand for property maintenance		
	costs for CO <sub>2</sub> emissions	fossil-free heating systems	changed market price for services and goods	poorer housing	threatened ecosystems	deteriorating water quality		
	increased tax and insurance costs				less products and timber from forestry			
Rising sea level	impossible to insure affected properties	increased demand for damage control systems	some properties might be unable to rent out	pricing of land and properties affected	property-related damage	some locations become uninhabitable		
Extreme heat	legislation on heat control in relation to customers' health	increased need for cooling systems		customer satisfaction decline	forest fires	health problems, increased mortality, drought and water scarcity		
Heavy rain	legislation on property flooding control	demand for water and storm-resistant technical solutions		customers' personal assets are destroyed	momentary floods	recurring floods that destroy assets and customers' belongings		
					strong flows			

Heimstaden's categorisation and analysis of scenarios has been made possible by using the Rosby Centre's climate scenarios performed by SMHI and estimated climate scenarios performed by SMHI.

Source: <http://www.smhi.se/klimat/framtidens-klimat/klimatscenarioer>

<sup>1</sup> The Rosby Centre regional atmospheric climate model



On pages 161–175 we have linked our material sustainability areas to the Sustainable Development Goals and their sub-targets.

## UN Global Compact

In 2019, Heimstaden joined the UN Global Compact initiative for responsible business, thereby undertaking to following its ten principles in the areas of human rights, labour, the environment and anti-corruption.



## Memberships and undertakings

- The UN Global Compact
- Public Housing Sweden
- Sweden Green Building Council
- Fastighetsägarna (Swedish organisation for real estate companies)
- Norsk Eiendom (Norwegian organisation for real estate companies)
- Ejendom Danmark (Danish organisation for real estate companies)
- Association of Real Estate Agents, Czech Republic
- Rental Housing Association, Czech Republic
- Association for the Development of the Moravian-Silesian Region, Czech Republic
- Association for Real Estate Market Development, Czech Republic
- Chamber of Commerce of the Moravian-Silesian Region, Czech Republic
- IVBN (Dutch organisation for real estate companies)
- BeBo – Swedish Energy Agency’s network for residential property owners committed to energy efficiency
- Studentbostadsföretagen (Swedish student housing association)
- LFM 2030 (Local path chart towards a climate-neutral construction and property management sector in Malmö, Sweden by 2030)
- Joint task force for a sound construction sector, Sweden
- The Rotterdam Climate Agreement, Netherlands

GRI standards	Comment/information outstanding	Principles of the Global Compact	Page
<b>GRI 102: General disclosures 2016</b>			
102-1 Name of the organisation			2
102-2 Activities, brands, products, and services			14-19
102-3 Location of headquarters			2
102-4 Location of operations			48
102-5 Ownership and legal form			3
102-6 Markets served			48-61
102-7 Scale of the organisation			7-11, 103-108
102-8 Employees			25
102-9 Supply chain			31, 172
102-10 Significant changes to the organisation and its supply chain			8-9
102-11 Precautionary principle or approach		7	151
102-12 External initiatives		7	175
102-13 Membership of associations			158
102-14 Statement from senior decision-maker			12-13
102-16 Values, principles, standards, and norms of behaviour		1-10	5, 14-19
102-18 Governance structure			76-83
102-40 List of stakeholder groups			151-152
102-41 Collective bargaining agreements		3	171
102-42 Identifying and selecting stakeholders			150
102-43 Approach to stakeholder engagement			150
102-44 Key topics and concerns raised			151-152
102-45 Entities included in the consolidated financial statements			99
102-46 Defining report content and topic boundaries			150
102-47 List of material topics			150
102-48 Restatements of information			150
102-49 Changes in reporting			150
102-50 Reporting period			149
102-51 Date of most recent report	2020-04-09 for FY 2019		
102-52 Reporting cycle			149
102-53 Contact point for questions regarding the report			150
102-54 Claims of reporting in accordance with the GRI Standards			149
102-55 GRI content index			159-160
102-56 External assurance	Not externally assured		
103-1 Explanation of the material topic and its boundary			161-175
103-2 The management approach and its components			161-175
103-3 Evaluation of the management approach			161-175

GRI standards	Indicator	Comment/information outstanding	Principles of the Global Compact	Page
<b>Economy</b>				
Economic performance	201-1 Direct economic value generated and distributed			161
Anti-corruption	205-3 Confirmed incidents of corruption		2, 6, 10	162
<b>Environment</b>				
Energy	302-1 Energy consumption within the organisation		8-9	163-164
	302-3 Energy intensity		8-9	163-164
Water	303-5 Water consumption			171
Greenhouse gas emissions	305-1 Direct (Scope 1) GHG emissions		8-9	165-166
	305-2 Energy indirect (Scope 2) GHG emissions		8-9	165-166
	305-3 Other indirect (Scope 3) GHG emissions		8-9	165-166
	305-4 GHG emissions intensity			165-166
Waste	306-3 Waste generated			167
<b>Social</b>				
Employment	401-1 New employee hires and employee turnover		3-6	168-169
Occupational health and safety	403-1 Occupational health and safety management system			170
	403-2 Hazard identification, risk assessment, and incident investigation			170
	403-3 Occupational health services			170
	403-4 Worker participation, consultation, and communication on occupational health and safety			170
	403-5 Worker training on occupational health and safety			171
	403-6 Promotion of worker health			171
	403-7 Prevention and mitigation of occupational health and safety impacts directly linked by business relationships			171
	403-9 Work-related injuries			171
Human rights	406-1 Incidents of discrimination			
	414-1 New suppliers that were screened using social criteria		1-10	172
Local community	413-1 Operations with local community engagement, impact assessments, and development programmes			173-175



## Economic performance

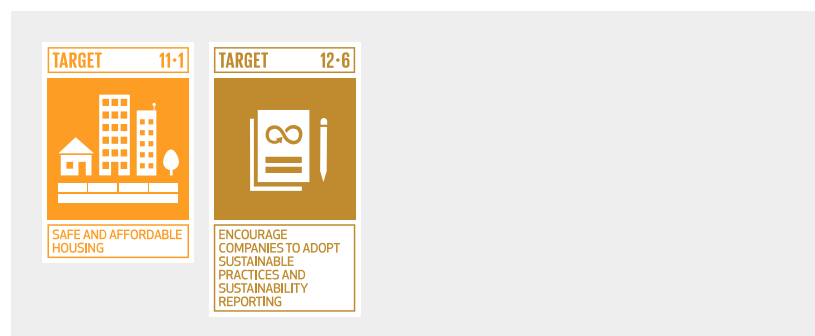
201-1 Direct economic value generated and distributed

### Materiality and boundary

Through long-term, profitable growth generated with consideration for people and planet, we build trust among Heimstaden's employees, customers, shareholders, suppliers, and banks and credit rating agencies. Their trust in us is crucial for our continued growth. As a Pan-European housing company, we have a large impact on society and people's access to affordable housing throughout life. Our vision is to enrich and simplify lives through Friendly Homes. Our mission is to acquire, develop and manage properties through a fully integrated value chain. We seek to safeguard the involvement, satisfaction, and well-being of our employees and customers. A competitive offering to employees is critical for our success. Heimstaden makes contributions to the local societies in all relevant markets through corporate tax, VAT and social security payments. Our co-owners in Heimstaden Bostad consist of institutional investors and a large part of our profit is re-invested in people's future pensions.

### Management approach

Our strategy is to acquire, construct, develop and manage properties over the long term, therefore investment decisions are built on existing population



growth and positive economic development, generating long-term demand for residential properties in the locations in which we operate. During 2020, we continued our efforts to build sustainability perspectives into our governance, strategy and operations in all parts of the organisation and focusing our efforts where we can make the greatest difference.

### Evaluation

We continuously measure and assess the effectiveness of our financial governance and review our financial goals as part of our ongoing business.

### DIRECT ECONOMIC VALUE GENERATED AND DISTRIBUTED (GRI 201-1)

Economic flow to and from different stakeholders

SEK Million	2020	2019	2018
<b>DIRECT ECONOMIC VALUE GENERATED</b>			
<b>Tenants</b>			
Rental income	6,992	4,863	3,393
<b>Economic value generated from rental income</b>	<b>6,992</b>	<b>4,863</b>	<b>3,393</b>
<b>ECONOMIC VALUE DISTRIBUTED</b>			
<b>Employees</b>			
Salaries (incl. social costs and pensions)	569	365	275
<b>Cost for employees</b>	<b>569</b>	<b>365</b>	<b>275</b>
<b>Society</b>			
Suppliers (incl. VAT)	3,769	3,205	2,129
Corporate tax (current tax)	395	259	145
Deferred tax	1,892	1,443	396
<b>Economic value to society</b>	<b>6,056</b>	<b>4,907</b>	<b>2,670</b>
<b>Owners</b>			
Dividends (payout year)	1,232	647	123
New share issue	13,596	20,167	12,300
<b>Transactions with the shareholders</b>	<b>14,828</b>	<b>20,841</b>	<b>12,423</b>
<b>ECONOMIC VALUE RETAINED</b>	<b>12,731</b>	<b>19,111</b>	<b>12,626</b>

The calculation is based on reported financials in the annual report and is in accordance with GRI's guidelines. The intention is to show in a basic way how Heimstaden creates value for its stakeholders and in the economic systems within which the organisation works. The table provides an overview of the directly measurable monetary value Heimstaden adds to stakeholders and how the company thereby contributes to the development of society.

# Anti-corruption

205-3 Confirmed incidents of corruption and actions taken

## Materiality and boundary

For us, it is crucial to conduct our operations responsibly based on our values and with a high level of business ethics. By that, we contribute to a democratic and sustainable society in which operations are conducted on equal terms. This is also a prerequisite for building trust among our stakeholders in general and more specifically among our shareholders, banks and investors.

## Management approach

Heimstaden has strong governance with a clear stance on transparency, fair business practices and zero tolerance for corruption and other unethical behaviour in our entire value chain. This requires that we impose demands, not only on our own organisation, but also on our partners. In accordance with our UN Global Compact commitment, we work actively on anti-corruption measures. Our Code of Conduct for Employees, Goes Without Saying Policy, Code of Conduct for Business Partners and Sanctions Policy form the basis of our anti-corruption efforts, both internally and along our value chain. HR is responsible for educating employees on our Code of Conduct for Employees. The purchasing function and internal clients are responsible for setting demands on suppliers and contractors, as well as for monitoring compliance with the Code of Conduct for Business Partners. For this purpose, we have implemented a self-assessment in our procurement system.



Heimstaden has a whistleblower function where employees and external stakeholders can report any irregularities and violations of the Code of Conduct. Our whistleblower policy specifies how reported cases are to be processed, followed up and communicated.

## Evaluation

### ANTI-CORRUPTION (GROUP LEVEL) (GRI 205-3)

	2020	2019
Number of reported cases	0	2
Number of confirmed cases	0	0

During the year, 0 cases were reported through the whistleblower function.

# Energy

302-1 Energy usage within the organisation

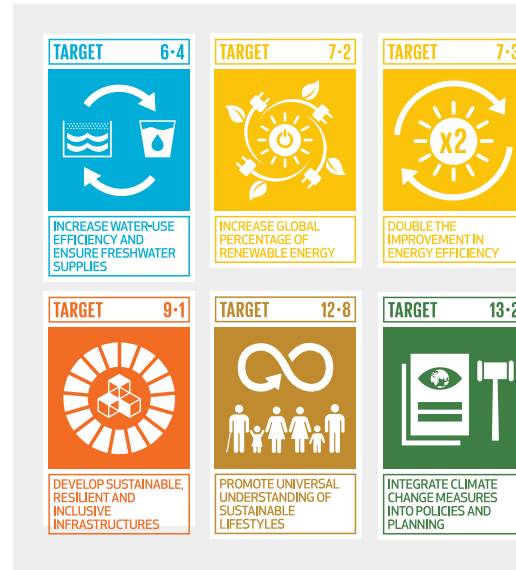
302-3 Energy intensity

## Materiality and boundary

In EU member states, the property sector accounts for about 40 percent of the energy usage. Heimstaden has a strong focus on sustainable energy solutions and on reducing energy use. Energy efficiency measures and fossil-free energy are also considered important for our stakeholders, and they affect our customers' possibility of living sustainably. We use energy for heating and electricity in our properties. This report only covers energy purchased by Heimstaden; we are unable to access energy data in cases where our customers have their own contract with the energy supplier. In general, this report covers electricity used in the common areas and only to a minor extent electricity used in the apartments. The energy use for heating is often procured by Heimstaden and is therefore included in the reporting for Sweden, Germany, Norway, the Czech Republic and for large parts of our properties in Denmark. In the Netherlands, our customers usually have their own energy contracts with the supplier, therefore we lack access to such data for most of the properties and for this reason, our reporting includes heating data for only a limited subset of our properties in the Netherlands.

## Management approach

Our energy focus is based on Heimstaden's business strategy and underlying sustainability strategy and environmental policy. On pages 149–151 you can read about our climate governance and strategy. In 2020 we recruited a Head of Group Energy Management who plays an important role in ensuring consistent energy management in all countries, and in achieving Heimstaden's energy-related targets. We have an ongoing process to develop new climate goals, a complex task due to our strong growth in new markets. We have committed to the Science-Based Targets initiative (SBTi) and we will send our new climate targets to the SBTi for validation as soon as they are finalised. We have a target of reducing the amount of energy purchased by 10 percent per square metre by 2025 (in comparable property portfolios). We are reducing the amount of purchased energy usage by, for example, installing intelligent control systems, using structural engineering measures to mitigate heat loss and by making demands in connection with new construction and by investing in photovoltaic cells. The property management organisation is responsible for managing energy usage and the selection of energy sources. For several years now, we have compiled monthly energy statistics for the Swedish properties, which we analyse continuously. At the end of 2020, we implemented a similar system in Norway and the Nether-



lands. We work continuously with energy efficiency improvements throughout our organisation in all countries and train our staff in energy-efficient operations. Read more about our new Group Energy Management function on pages 35 and 155.

In Sweden, all our new construction projects will be certified in accordance with Sweden Green Building Council's "Miljöbyggnad Silver" certification; in Denmark, we construct energy class A buildings, with some of them also getting environmentally certified. In our Swedish, Norwegian and Dutch properties, we only use origin labelled renewable electricity in our existing portfolio. During 2021, we will shift to purchasing 100 percent origin labelled renewable electricity in Denmark, the Czech Republic and Germany as well. We have a group target to install photovoltaic cells on all new construction projects (when applicable).

## Evaluation

One percent of our properties are certified with SGBC's "Miljöbyggnad Silver", "Miljöbyggnad Brons" certification or "BREEAM, very good" as of 31 December 2020.

In Denmark, the Czech Republic and Germany, heating statistics are compiled once a year, meaning that energy consumption figures for full-year 2020 are not available for all the properties in the table on page 164. In these cases, the 2019 figures for energy consumption are used.

## ENERGY CONSUMPTION IN THE PROPERTIES IN MWh (GRI 302-1)

	Total		Sweden		Norway		Denmark		Netherlands		Germany		Czech Republic
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020
<b>Heating (Non-renewable)</b>													
Fossil district heating	351,156	30,620	21,065	17,948	0	1,440	12,110	11,232	0	0	1,804	0	316,176
Natural gas	6,711	2,600	0	1,231	0	0	527	536	3,022	833	2,514	0	648
Oil	492	521	38	80	0	113	0	0	124	0	330	328	0
Total non-renewable	358,359	33,741	21,103	19,259	0	1,553	12,638	11,768	3,146	833	4,648	328	316,824
Of which non-renewable fuel (natural gas, oil)	7,203	3,121	38	1,311	0	113	527	536	3,146	833	2,844	328	648
<b>Heating (Renewable)</b>													
Renewable and recycled district heating	277,246	267,735	218,474	228,988	12,477	12,956	28,811	25,791	0	0	196	0	17,288
Biogas	1,917	1,414	1,917	1,414	0	0	0	0	0	0	0	0	0
Total renewable	279,163	269,149	220,390	230,402	12,477	12,956	28,811	25,791	0	0	196	0	17,288
Of which renewable fuel (biogas)	1,917	1,414	1,917	1,414	0	0	0	0	0	0	0	0	0
<b>Total heating</b>	<b>637,522</b>	<b>302,890</b>	<b>241,493</b>	<b>249,661</b>	<b>12,477</b>	<b>14,509</b>	<b>41,449</b>	<b>37,559</b>	<b>3,146</b>	<b>833</b>	<b>4,844</b>	<b>328</b>	<b>334,112</b>
<b>Cooling</b>													
District cooling	203	224	203	224	0	0	0	0	0	0	0	0	0
<b>Electricity</b>													
Electricity consumption	71,536	69,390	50,844	51,429	13,659	14,523	3,647	2,934	1,155	444	60	60	2,171
Of which renewable electricity	68,240	68,247	50,844	51,429	13,659	14,523	2,339	1,894	1,155	369	32	32	211
<b>Total energy usage</b>	<b>709,261</b>	<b>372,504</b>	<b>292,540</b>	<b>301,314</b>	<b>26,136</b>	<b>29,032</b>	<b>45,096</b>	<b>40,493</b>	<b>4,302</b>	<b>1,277</b>	<b>4,904</b>	<b>388</b>	<b>336,283</b>
<b>Electricity produced (Solar power)</b>													
Installed capacity (PV), kW	374	329	374	329	0	0	0	0	0	0	0	0	0
Amount produced, MWh	456	28	394	0	0	0	62	28	0	0	0	0	0

The data for 2020 includes the purchased energy by Heimstaden in Sweden, Norway and partly Denmark in year 2020. For the other properties the energy consumption from year 2020 is not available yet and therefore energy consumption figures from 2019 are used for the Netherlands, the Czech Republic, Germany and partly Denmark. In Germany the energy data includes purchased heating for 25 out of 50 properties and purchased electricity for one property, because Heimstaden did not own the properties in 2019 and therefore could not obtain the energy data for all properties. Properties where tenants have their own energy contract are not included, because it is not possible for Heimstaden to obtain the energy data in those cases. In 2020 the total energy consumption has increased due to new acquisitions, for instance the Czech portfolio in 2020.

ENERGY PERFORMANCE IN kWh/m<sup>2</sup> (GRI 302-3)

	2020	2019
Energy performance in kWh/m <sup>2</sup>	145	150

The Energy performance is based on the energy consumption within Heimstaden properties which is stated in the table "Energy consumption in the properties in MWh". The denominator consists of the net leasable area of those properties where Heimstaden has the energy contract and the numerator consists of energy use for an entire year. Properties where tenants have their own energy contract are not included, because it is not possible for Heimstaden to obtain the energy data in those cases. Also properties that lack energy data for an entire year are excluded from the intensity figures. The energy use per square meter has decreased between the years 2019 and 2020 partly due to energy efficiency measures and partly because it has been a warm year.

## Greenhouse gas emissions

- 305-1 Direct (Scope 1) GHG emissions
- 305-2 Energy indirect (Scope 2) GHG emissions
- 305-3 Other indirect (Scope 3) GHG emissions
- 305-4 GHG emissions intensity

### Materiality and boundary

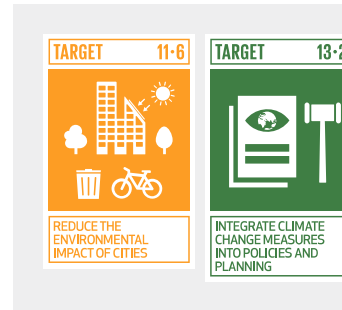
In EU member states, the property sector accounts for about 36 percent of greenhouse gas emissions. Climate change is one of the greatest societal challenges of our time. The topic is high on the agendas of the UN, the EU and its member states, the financial sector and society at large. Greenhouse gas emissions have a negative impact on climate change, and by that on the living conditions and environment of communities, citizens and our customers. Focusing on reducing emissions is the only way forward, and in addition enhances trust in us among municipalities, banks and institutional investors and increases our opportunities for external financing.

Greenhouse gas emissions occur throughout the entire value chain, from suppliers, contractors and customers, for example. Most emissions are generated by energy usage in our properties, and are related to new construction, reconstruction and renovation. By choosing renewable energy and focusing on energy efficient properties we can reduce greenhouse gas emissions. However, in the Netherlands, Denmark and Norway, our influence over the type of energy chosen is limited, because many of the apartments are part of a housing owner association, meaning that Heimstaden only owns certain apartments in the property. The housing owner association is responsible for the building's energy system and common areas.

### Management approach

Our environmental work is based on Heimstaden's strategic pillars and underlying sustainability strategy and environmental policy. On pages 149-151 you can read about our climate governance and strategy.

Heimstaden has a greenhouse gas reduction programme. We have an ongoing process to develop new climate goals, a complex task due to our strong growth in new markets. We have committed to the Science-Based Targets initiative (SBTi) and we will send our new climate targets to the SBTi for validation as soon as they are finalised. The goals are expected to be completed and approved by our Board of Directors in early 2021. We have a group sub-target to have 100 percent origin-certified renewable electricity by 2021 in the existing portfolio, which has already been achieved in Sweden, Norway and the Netherlands. During 2021, we will shift to purchasing 100 percent origin-labelled renewable electricity in Denmark, the Czech Republic and Germany as well. Our Operations organ-



isation is responsible to follow up on energy usage in our properties and has responsibility for implementing measures to reduce our emissions of greenhouse gases. In 2020, the oil boiler in Spandau in Germany was converted to a gas boiler and in Sweden two oil boilers were converted to district heating.

New buildings are mainly developed in Sweden, and they are certified with Sweden Green Building Councils Environmental label Miljöbyggnad, Silver level. Miljöbyggnad cover three main areas, Energy, Indoor Environment and Materials and the Silver level ensures that the buildings energy consumption is at least 20 % less than Sweden's NZEB, in line with the requirements in the EU Taxonomy. In compliance with Miljöbyggnad, Heimstaden conducts Life Cycle Assessments with generic values (LCA) in new production. LCAs are also conducted in the evaluation of technical installations and energy performance measures. In 2021, Heimstaden will start requesting Environmental Product Declarations (EPD) from manufacturers to be able to calculate specific CO<sub>2</sub>e equivalent (CO<sub>2</sub>e) emissions to create a baseline. The baseline will be the base to identify and reduce our CO<sub>2</sub>e emissions in the production of buildings. In 2019, we joined the local programme "Lokal Färdplan Malmö", a pilot project aimed at realigning the construction and management of properties to climate-neutral alternatives by 2030. In 2020 we joined The Rotterdam Climate Initiative, focusing on reducing CO<sub>2</sub> emissions in the Rotterdam area by 50 percent from base year 1990, encouraging the development of carbon capture and storage.

### Evaluation

In 2020 Heimstaden Bostad made a Scope 3 assessment covering FY 2019 and submitted our first CDP report. Heimstaden Bostad's CDP report received a score of C by the CDP organisation. In 2021, we will conduct a Scope 3 assessment for FY 2020.

The table on page 166 shows Heimstaden's greenhouse gas emissions for Scope 1 and Scope 2 per country based on energy usage in the properties.

## GHG EMISSIONS SCOPE 1&amp;2 (GRI 305-1, 305-2, 305-4)

	Total		Sweden		Norway		Denmark		Netherlands		Germany		Czech Republic
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020
Scope 1 in tonnes CO <sub>2</sub> e	1,508	673	10	274	0	30	108	110	653	171	604	88	133
Scope 2 Market based in tonnes CO <sub>2</sub> e	120,857	24,055	16,255	20,250	75	86	4,572	3,656	0	43	529	20	99,426
Scope 2 Location based in tonnes CO <sub>2</sub> e	121,367	27,533	16,859	23,335	228	958	3,808	3,096	432	124	532	20	99,508
Scope 1&2 emissions in tonnes CO <sub>2</sub> / SEK million (market based)	18	5											
Scope 1&2 emissions in kg CO <sub>2</sub> e/m <sup>2</sup>	25	10											

Heimstaden's greenhouse gas emissions for Scope 1 and Scope 2 are based on the purchased energy (see table "Energy consumption in the properties in MWh" on page 158) by Heimstaden within Heimstaden properties. Heimstaden's greenhouse gas emissions increased due to many new acquisitions during 2020. Greenhouse gas emissions in Scope 1 come from natural gas and oil for heating. Scope 2 covers district heating and consumption of electricity in the properties. As we have most of our properties in the Czech Republic and Sweden, those countries account for most of the greenhouse gas emissions. The calculations have been performed in accordance with the GHG protocol, applying the financial control approach. For the year 2020, emission factors from 2019 are used and have been obtained from the relevant energy supplier. Gases included in the calculations are mostly CO<sub>2</sub>, but can also include CH<sub>4</sub>, N<sub>2</sub>O and refrigerants used in the production of district heating. Compared to last year, the CO<sub>2</sub> emissions per square metre increased due to the acquisition of the Czech portfolio, where the energy mix is dominated by fossil fuels. The denominator consists of the lettable area in the properties where Heimstaden signs the energy agreement and the numerator consists of greenhouse gas emissions during a whole year. Properties that lack data for an entire year are excluded from the intensity figures.

In our Scope 3 assessment we covered the categories described in the table below. In most cases we used emission factors based on standard values due to lack of measured data. Purchased goods are, for example, based on the size and type of the new construction. We have the ambition to step by step replace those assumptions with measured data through our suppliers and contractors. It is Heimstaden's first Scope 3 assessment and therefore the year 2019 will be our base year.

SCOPE 3 EMISSIONS PER COUNTRY YEAR 2019, IN TONNES CO<sub>2</sub>e (GRI 305-3)

Category	Total	Sweden	Norway	Denmark	Germany	Netherlands
1. Purchased goods and services (related to new construction, reconstruction, and property management, etc)	193,529	112,957	6,838	69,627	4,044	63
2. Capital goods (acquired new builds)	25,520	0	0	25,520	0	0
3. Energy- and fuel-related emissions (upstream emissions from electricity, heating and fuels)	1,995	1,680	134	167	7	7
4. Upstream transportation and distribution (service cars used by Heimstaden AB)	384	249	27	104	3	1
5. Waste management (transport and management)	1,280	829	91	347	11	2
6. Business travel (travel by car, air, train, taxi)	172	79	24	47	0	22
7. Commuting (employee trips to and from work)	293	164	34	52	0	43
8. Leased assets – leased by Heimstaden (leased offices, rental cars or other machines)	119	63	0	16	0	40
11. Use of sold products (no sold real estates 2019)	0	0	0	0	0	0
12. End-of-life of sold products (waste from demolishing of buildings sold 2019)	0	0	0	0	0	0
13. Leased assets – by tenants (energy and waste from tenants)	15,455	7,227	1,677	5,985	413	153
<b>Total</b>	<b>238,747</b>	<b>123,248</b>	<b>8,825</b>	<b>101,865</b>	<b>4,478</b>	<b>331</b>

Category 9 Outbound transports, category 10 Processing of sold products, category 14 Franchise and category 15 Investments are not part of our organisation and therefore not included in Heimstaden's Scope 3 emissions. All acquired properties during 2020 should, according to the GHG protocol, be included in category 2, Capital Goods. However, we have chosen to only include acquired new builds in this category, which is in line with the UK GBC, Guide to Scope 3 Reporting in Commercial Real Estate. In the Netherlands and Germany only one property is included in the assessment. The Czech Republic is not included, because we acquired the properties in 2020. Calculations have been performed in accordance with the GHG protocol, applying the financial control approach. We used external consultants as supervisors in this assessment, they also performed the calculations.

# Waste

306-3 Waste generated

## Materiality and boundary

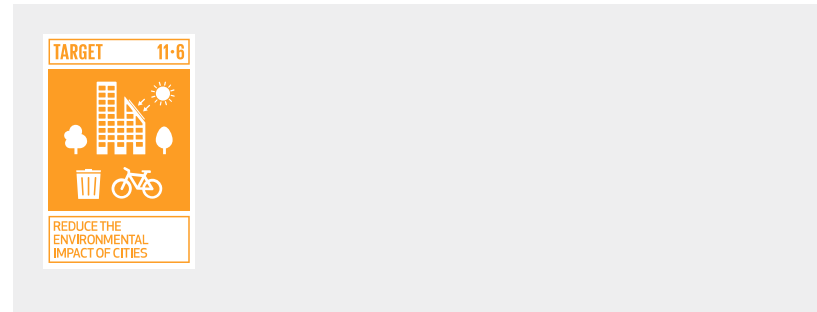
During the last century, a dramatic increase in annual global resource extraction has occurred. By reducing usage, reusing, and recycling materials, society can conserve natural resources, protect the environment, and become more eco-friendly and environmentally conscious. In our organisation, waste is generated in new construction, reconstruction, renovation projects and property management. By making demands on contractors, Heimstaden will lower the amount of waste produced in the projects and our operations. In addition, our tenants produce waste. By offering several waste sorting bins, the amount of unsorted waste will be reduced and recycling and reuse will increase.

## Management approach

Our environmental work is based on Heimstaden's strategic pillars and underlying sustainability strategy and environmental policy.

To make recycling easier for our tenants, we decided that all Swedish new construction projects starting 2021 include space for at least four waste sorting bins in the kitchen.

We are currently sharpening our specific requirements for contractors who carry out new construction and major renovation projects for Heimstaden. The requirements for new construction will enter into force during



the second quarter of 2021 and include, for example, demands on reduced packaging, return systems for pallets, recycled filling mass and that all waste must be sorted at the construction site, and at least 80 percent of the waste must be recycled. Heimstaden also requires a report of how the contractor has planned purchasing and production to reduce the generation of waste. The requirements will be implemented in all countries after being adapted to country-specific circumstances.

## Evaluation

For the year 2019, we have collected data based on different assumptions. Our ambition is to collect this data directly from contractors and waste management companies in the future.

## WASTE GENERATED IN 2019, IN TONNES

	Total	Sweden	Norway	Denmark	Germany	Netherlands
Total weight of waste generated by the tenants	39,066	25,554	2,267	10,992	197	56

The data reflect 2019 and include the following properties: Sweden: 29,283 apartments (about 2,012,000 m<sup>2</sup>), Denmark: 9,469 apartments (about 843,000 m<sup>2</sup>), Norway: 4,582 apartments (about 222,000 m<sup>2</sup>), the Netherlands: 131 apartments (about 5,000 m<sup>2</sup>), and Germany: 484 apartments (about 28,000 m<sup>2</sup>). Exclusions: 50 properties in Germany acquired late December 2019, 536 properties acquired in the Netherlands during 2019. Data for the Czech Republic is not included in data for 2019; we acquired the Czech portfolio in 2020. Weight of waste generated by tenants is calculated based on standard values in relation to the number of apartments. Waste generated by entrepreneurs in new construction and reconstruction is not included. Construction projects finalised during 2019 were 100,000 m<sup>2</sup> of new construction and 5,000 m<sup>2</sup> of reconstruction.

# Employment

401-1 New employee hires and employee turnover

## Materiality and boundary

At Heimstaden we seek to provide excellence in life quality at work through the engagement, involvement, satisfaction and general well-being of our people. These efforts help ensure that we are an attractive employer, able to recruit and retain skilled personnel that deliver on our pledges to customers and other stakeholders. A safe, good, challenging, fun workplace where people can contribute and grow in combination with a competitive talent offering is critical for us to succeed.

## Management approach

Heimstaden has joined the UN Global Compact and, in accordance with our commitment, we work actively to establish favourable terms of employment. The People & Culture function is responsible for developing policies addressing Heimstaden's relations, as an employer, with our people and the external talent market with people interested in a position with us. Alongside the People & Culture function, managers and employees are jointly responsible for these being kept top of mind and adhered to. Our group policies implemented are: Code of Conduct for Employees, Code of Conduct for Business Partners, Goes Without Saying, Our Culture, Work Health & Safety Policy, Equal Rights Policy, Hiring Interns and Temporary Staff Policy, Information Policy, Whistleblowing Policy and Whistleblowing Function, and Sanctions Policy. The policies apply throughout the Group and in all of our markets. Specific additional policy documents exist regarding our fulfilment of legal and compliance requirements in each market. As legislation is amended and new requirements are added, efforts to set out, revise and maintain policies are performed annually, with employee participation being invited at least once a year with a particular emphasis on our Code of Conduct for Employees and



Goes without Saying policy. Due to Covid-19, our Culture, Values and Ethics workshop was put on hold, instead a group-wide e-learning course, partly addressing these topics, will be launched in Q1 2021. In addition, a pilot concept called Leadership on the Go was launched in 2020. Every 6 weeks, managers in Sweden and Norway are invited to learn more about and discuss a current topic. This year we have covered salary setting, recruitment, distance leadership, personal development discussion and how to present and discuss results, both good and bad, from the monthly employee engagement survey.

## Evaluation

We conduct a monthly people survey in our countries, Sweden, Norway, Denmark, Netherlands and the Czech Republic, using the digital survey tool Winningtemp. Germany was introduced to this in Q3 2020 as we now have 10+ employees there. We measure the Group's temperature in terms of leadership and job satisfaction, as well as its total temperature, in terms of management, job satisfaction, meaningfulness, autonomy, work situation, participation, personal development, team spirit, commitment, equal rights/treatment and security.



## WINNINGTEMP SURVEY

	Target (by 2023)	2020	2019
Temperature (management, job satisfaction and overall temperature)	8.5 (scale 1 to 10)	7.8	7.0
eNPS (employee Net Promoter Score)	65 (scale -100 to +100)	34	40

A governance gap that has been identified is that we have occasionally experienced a low response rate in our Winningtemp surveys. In 2020 the average response rate has been 65 percent (69 percent in 2019). We are working hard to improve this by, for example, encouraging more feedback in our work teams and by actively responding to comments submitted using the tool. A challenge in reaching the overall goals is when we move into new markets where we start from scratch. We have seen the numbers fall in 2020 with our entry into new markets and this has given us a very good idea on what areas to start working with in 2021.

## NEW EMPLOYEE HIRES, BY AGE GROUP, GENDER AND COUNTRY

	2020		2019	
	Women	Men	Women	Men
<b>Number of new employees</b>				
<b>Sweden</b>				
under 30	15	7	7	12
30–50	29	31	22	22
over 50	5	7	5	11
<b>Norway</b>				
under 30	6	13	5	6
30–50	10	11	2	8
over 50	0	1	1	0
<b>Denmark</b>				
under 30	8	8	7	13
30–50	11	15	14	20
over 50	5	8	2	10
<b>Netherlands</b>				
under 30	12	5	0	2
30–50	22	28	1	8
over 50	7	9	0	0
<b>Germany</b>				
under 30	1	1	0	0
30–50	5	7	0	0
over 50	0	0	0	0
<b>Czech Republic</b>				
under 30	16	37	0	0
30–50	31	40	0	0
over 50	8	14	0	0
<b>Total</b>				
under 30	58	71	19	33
30–50	108	132	39	58
over 50	25	39	8	21

## TOTAL NUMBER OF EMPLOYEE TURNOVER, BY AGE GROUP, GENDER AND COUNTRY

	2020		2019	
	Women	Men	Women	Men
<b>Number of employee turnover</b>				
<b>Sweden</b>				
under 30	5	3	4	3
30–50	8	16	11	11
over 50	10	7	4	10
<b>Norway</b>				
under 30	2	8	1	4
30–50	0	4	2	7
over 50	1	1	0	2
<b>Denmark</b>				
under 30	7	5	3	4
30–50	5	5	4	2
over 50	1	7	0	0
<b>Netherlands</b>				
under 30	0	0	0	2
30–50	1	4	2	4
over 50	0	1	0	0
<b>Germany</b>				
under 30	0	0	0	0
30–50	1	2	0	0
over 50	0	2	0	0
<b>Czech Republic</b>				
under 30	5	17	0	0
30–50	19	18	0	0
over 50	5	7	0	0
<b>Total</b>				
under 30	19	33	8	13
30–50	34	49	19	24
over 50	17	25	4	12

Data regarding employees pertain to employees of both Heimstaden Bostad AB and Heimstaden AB. In 2020 we doubled the number of employees, due to the acquisition of the Czech portfolio. During 2020 we have recruited more employees in other countries as well.

# Occupational health and safety

- 403-1 Occupational health and safety management system
- 403-2 Hazard identification, risk assessment, and incident investigation
- 403-3 Occupational health services
- 403-4 Worker participation, consultation, and communication on occupational health and safety
- 403-5 Worker training on occupational health and safety
- 403-6 Promotion of worker health
- 403-7 Prevention and mitigation of occupational health and safety impacts directly linked by business relationships
- 403-9 Work-related injuries

## Materiality and boundary

The well-being, health and safety of our employees are of paramount importance to Heimstaden and also important in relation to our contractors and other stakeholders, not least investors and banks. For our people in the property management operations, there are risks of physical injuries and risks related to psychosocial factors, including threats and harassment. In our offices, the dominating risks are stress, workload and ergonomics.

## Management approach

Many of our policies on Group level concern health and safety, including our Work Health & Safety Policy, Equal Rights Policy, a Whistleblowing function and policy and our Travel Policy. Specific additional policy documents exist regarding our fulfilment of legal and compliance requirements in each market. As legislation is amended and new requirements are added, efforts to set out, revise and maintain policies are performed annually.

As the daily dialogue between managers and employees is the most important aspect of the working environment, remote management poses a risk as we grow as a company. We can counteract this by training managers and employees in how to work with remote management/working. Specific online/instructor led training focusing on this has been provided locally in our different markets during 2020. This is something we work on continuously and not only because of Covid-19.

### 403-1 Occupational health and safety management system

Currently a Group common incident reporting system is developed to be launched in March 2021. Until then we follow up locally in the countries and aggregate data on temperature, eNPS, sick leave and injuries resulting in a monthly reporting on Group level. We follow the legal requirements which include, for example, managers training in work health and safety responsibility, risk assessments and reporting on incidents and accidents internally and externally. In Sweden, Heimstaden additionally has a Safety and Security policy with instructions on how to avoid hazardous situations. Employees, contingent workers, interns and students are covered by our management of Health and Safety. All employees can report incidents, but only HR can access the reported incidents with the purpose of protecting integrity. To make sure that incidents get reported, we encourage and remind managers of the importance regularly.



### 403-2 Hazard identification, risk assessment, and incident investigation

Several times a year, we hold working environment meetings with employee and employer representatives. Everyone appointed to participate in our working environment committees or as health and safety representatives must undergo specific training. The demands and requirements are not the same in all countries and the local country is responsible for ensuring that Heimstaden works in line with work safety and risk prevention rules. Due to the Covid-19 outbreak we have implemented processes such as online meetings to monitor and respond to the Covid-19 situation in our respective markets according to local developments and guidelines. We have also measured how our people perceive our actions through monthly surveys via Winningtemp.

The operations in all of the countries are required to report workplace accidents and incidents to external local authorities, in addition to internal group reporting, using local tools and processes. These are tracked monthly and reported to the Board of Directors quarterly. The measures that are identified are compiled into plans of action and delegated to suitable individuals. Progress is to be reviewed at a subsequent meeting.

On a monthly basis, we use our digital tool Winningtemp to monitor the psychosocial working environment in all of the countries and supervisors present their departments' results monthly. Responses are anonymous. On our website, we maintain a whistleblower function that can be used anonymously, and which is managed by People & Culture to ensure that there is no risk of traceability or retaliation. The process for receiving and managing whistleblower cases will be revised during 2021 to comply with the new EU legislation coming into effect in December 2021.

### 403-3 Occupational health services

There is no Health and Safety Committee on Group level at Heimstaden.

### 403-4 Worker participation, consultation, and communication on occupational health and safety

Heimstaden's communication with workers on health and safety is managed locally via intranet and managers. Workers' possibility to participate differs locally and is often managed through representatives, Winningtemp or their manager.

#### 403-5 Worker training on occupational health and safety

Training given includes topics such as how to work on roofs, working with electricity, handling chemicals, heavy lifts and general safety and security. The closest manager is responsible for assessing if there is a need for training among the employees. For those judged to require it, the training is mandatory, in order to ensure a safe work place. The frequency of the training depends, for example, on example certification validation. Training can be given, via internal trainers on site or via e-learning. The training is free of charge for the employees and takes place during the working hours. The effect of the training is not evaluated on Group level.

#### 403-6 Promotion of worker health

The medical and healthcare services provided for the employees differs locally, but doctors' consultation, medicines and sports are the most common services provided. In some countries, there are also voluntary health promotion services addressing non-work-related health risks such as support to stop smoking.

#### 403-7 Prevention and mitigation of occupational health and safety impacts directly linked by business relationships

Preventing occupational health and safety impacts is done by the incident

reporting, the training on health and safety and the provided benefits to promote worker health.

#### Evaluation

To always safeguard a high level of quality in the area of health and safety, we work continuously to improve our processes and to disseminate information on working environment issues. Our target is 0 percent work-related absence due to illness and 0 percent work-related injuries in 2023.

#### HEALTH AND SAFETY (GROUP LEVEL) (GRI 403-9)

	2020	2019
Fatalities	0	0
Accidents	31	32
Incidents	14	20
Absence due to illness	5.3 %	3.5 %

Incidents we define as a situation that might be, or could lead to, a disruption, loss, emergency or crisis. Data regarding employees pertain to employees of both Heimstaden Bostad AB and Heimstaden AB.

## Water

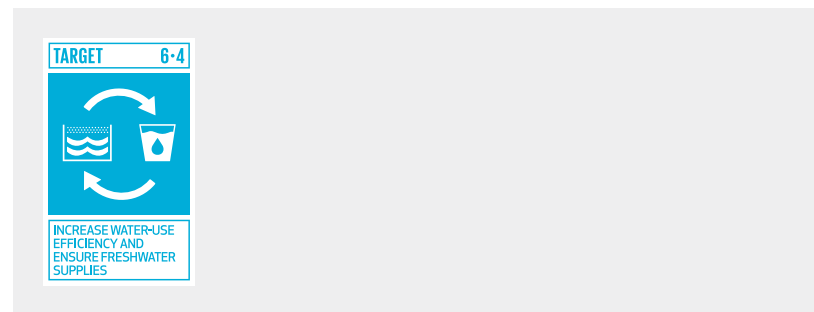
#### 303-5 Water consumption

#### Materiality and boundary

Water must be treated as a scarce resource. There is no water stress in the countries where Heimstaden is operating, but water shortages may occur in the future due to climate change, such as altered weather patterns including droughts or floods, increased pollution, and increased human demand and overuse of water. Heimstaden's own water use is a minor part of total use in our properties, most of it is used by our customers, for example for personal hygiene, washing, cooking, etc. Yet we have a responsibility to support our customers in living sustainably by offering responsible water management and water efficient equipment.

#### Management approach

Heimstaden's environmental focus is based on our strategic pillars and underlying sustainability strategy and environmental policy. We have set a water saving target to at least reduce our water use by 1 percent per square metre a year until 2030 (in an equivalent portfolio). In Sweden we analyse water use per property on a monthly basis. During apartment renovations, tap mixers and shower equipment are replaced with new efficient ones. A pilot for smart water metering (SmartVatten) has been initiated in the Netherlands, Norway and Sweden and is being evaluated for possible further expansion in 2021.



#### Evaluation

In Denmark, the Netherlands and the Czech Republic, water statistics are compiled only once annually, meaning that water consumption figures for the full-year 2020 are not available for all the properties in the table below. In these cases, the 2019 figures for water consumption are used.

#### WATER CONSUMPTION (GRI 303-5)

	2020	2019
Total water consumption	6,955,106 m <sup>3</sup>	3,437,108 m <sup>3</sup>
Building water intensity	1.2 m <sup>3</sup> per m <sup>2</sup>	1.3 m <sup>3</sup> per m <sup>2</sup>

Data for 2020 include water use in Sweden, Norway and partly Denmark in 2020. For other properties, water consumption is not yet available and therefore water consumption values for 2019 are used for the Netherlands, Germany, the Czech Republic and partly Denmark. In Germany, only 25 of 50 properties are included in the table, as Heimstaden did not own the properties in 2019 and therefore does not have access to the full data for 2019. Total water consumption for 2020 has increased due to new acquisitions, for example of the Czech portfolio in 2020.

# Human rights

406-1 Incidents of discrimination and corrective actions taken  
 414-1 New suppliers that were screened using social criteria

## Materiality and boundary

Heimstaden supports the UN's Universal Declaration of Human Rights where the right to housing is recognised. Heimstaden's largest risks regarding human rights violations are most probably found in the supply chain. Therefore, we put much emphasis on managing and controlling this part of the value chain. Regarding our people and relationships with customers, a key focus area is the right to non-discrimination. For us, non-discrimination, diversity and equality are strengths and prerequisites for our development and capacity to meet our customers' needs and wishes.

## Management approach

Heimstaden has joined the UN Global Compact, which includes the area of human rights. Our governance in this area is currently based on our Code of Conduct for Employees, Goes Without Saying Policy, Equal Rights Policy and Code of Conduct for Business Partners. Heimstaden has set a target that all employees must sign the Code of Conduct for Employees and to undergo training. We also have a target that 100 percent of our suppliers must sign our Code of Conduct for Business Partners. During 2020, we have implemented a mandatory sustainability self-assessment for suppliers in the Nordic countries. The next step will be to include the requirement Group-wide.

The area of human rights and non-discrimination is also explicitly or implicitly included in the following policies: Personnel Policy, Work Health and Safety Policy, Equal Rights Policy, Privacy Policy for Employees, Safety and Security Policy, Goes Without Saying Policy and Whistleblower Policy. Together with each manager, the People & Culture function is responsible for ensuring that employees are aware of and comply with the Codes of Conduct, policies and compliance procedures.

## Human rights and non-discrimination

Heimstaden has zero tolerance for discrimination. Our governance comprises our Code of Conduct for Employees, Goes Without Saying Policy and Work Health and Safety Policy which focus on the right to a safe and secure workplace, the right to equal conditions, the right to collective bargaining and freedom of association. Heimstaden operates in several markets with different common practices regarding collective bargaining agreements. We work with collective bargaining agreements in Sweden and the Czech Republic which are our largest markets in number of employees and residential units covering 69 percent of our employees. Our non-discrimination work is based on preventing seven types of discrimination: sex, transgender identity or expression, ethnicity (and colour), religion or other belief, disability, sexual orientation and age.



## Human rights in the supply chain

Integrating environmental, social and anti-corruption aspects into the supply chain is an important part of the sustainability work. We are developing processes and procedures for setting demands and for monitoring compliance with this among suppliers. This work includes ensuring that our suppliers sign the Code of Conduct for Business Partners. We have implemented a self assessment system and we conduct an annual sustainability risk assessment of new suppliers for centrally negotiated contracts regarding the environment, anti-corruption, work conditions, health and safety and human rights.

## Evaluation

### INCIDENTS OF DISCRIMINATION (GROUP LEVEL)

	2020	2019
Number of reported cases	1	1
Number of confirmed cases	0	0

Heimstaden complies with anti-discrimination legislation and has zero tolerance for discrimination cases. During the year, a discrimination incident was reported through our whistleblower function. The case has not been of such a nature that it justifies a deeper investigation and has been dismissed after the initial investigation. The same applies to the reported case in 2019.

To date, 168 of our suppliers in Sweden have signed our Code of Conduct for Business Partners. We are working to integrate similar processes in the other countries. During 2020, we screened 100 percent of all our 35 new suppliers in Sweden, Denmark and Norway with framework agreements linked to the areas of human rights, anti-corruption, labour conditions, health and safety and environmental aspects. The results of our desk-top screening showed that the majority of our new suppliers have communicated sufficient information regarding how they handle issues related to human rights, anti-corruption, working conditions, health and safety and the environment. The remaining companies will receive a self-assessment form as well as an invitation to return with relevant information. Based on the material received, we intend to decide on possible measures.

## Local community

413-1 Operations with local community engagement, impact assessments, and development programmes

### Materiality and boundary

The social dimension is crucial in developing a sustainable society. Heimstaden builds safe, inclusive and viable neighbourhoods and local communities. Our operations affect many people and people are at the heart of everything we do. We maintain a strong focus on sustainability, and Sustainable Mindset is one of our four strategic pillars. In all countries, the housing market is politically important. To have a home is a basic need for all people, in addition, housing has a big impact on people's lives economically and emotionally. The development of the housing market is important on many levels, such as the general economic development, tax income, energy consumption and carbon emissions. The availability of housing can be a political issue.

### Management approach

Heimstaden's vision is to enrich and simplify life through Friendly Homes. We provide over 100,000 homes across Europe and have an important social and environmental responsibility in all markets where we are present. To secure safe and sustainable homes, Heimstaden thinks it is important to have good regulations that both motivate and commit landlords to contribute to a well functioning and sustainable housing market.

In addition to contributing to a more sustainable housing market, Heimstaden wants to inspire tenants, partners, competitors, or people in general, to contribute more. In our regular talks and meetings with political stakeholders, both on the state and local level, we share our experience from sustainable actions in our operations and underline the importance that we in the private sector are an important part of the solution to a better housing market and society. In addition, we also offer our competence when needed, such as to expert groups that work on new regulations, in lectures about our industry, and in newspaper and magazine articles. Because we are a strong believer in good regulations, we have also proposed changes in legislation to the benefit of tenants or the environment.

Heimstaden provides rental apartments for all stages of life – from student accommodation to housing for elderly who need extra care. A home is more than just the apartment and we are currently developing a customer experience strategy that extends far beyond the apartment to embrace the property and its surroundings and neighbourhood. Our business touches a variety of stakeholders. We run it responsibly in line with our values and policies, and to gain and maintain our stakeholders' trust. One of Heimstaden's overall targets is to contribute to society and inspire and enrich it. Our sub-targets are addressing areas such as customer care; promoting good health and secure living conditions, and safe and inclusive neighbourhoods; apartments and job opportunities to those who normally can find it hard to get an apartment or employment; and climate change through sustainable energy solutions, energy and water efficiency and biodiversity measures. We have strong governance with a clear



stance on transparency, fair business practices and zero-tolerance for corruption and other unethical behaviour in our entire value chain.

### Happiness and Life Quality at home

Heimstaden has in 2020 implemented similar customer survey measures for all operating countries – in Netherlands and the Czech Republic for the first time. The aim is to set internal benchmarks in all markets and be able to set short- and long-term targets for improvement. Our dedicated local organisations are committed to delivering services that expand our customer's expectations, and by following the action plan with concrete projects, we improve customer satisfaction scores and achieve Heimstaden's common goals. On top of the annual surveys, so called "pulse checks" are implemented for the specific parts on the customer journey, to keep a weekly track of performance. Through the survey data and analysis, we can focus and engage on relevant actions to improve customer experience. In 2021, we will further develop the process of customer surveys and insights as well as develop Group level collaboration for best practice and learning.

### Inclusion

In 2020, Heimstaden set a higher target to earmark 3 percent of our apartments for social lease contracts by 2023 (previous target: 1 percent). These are leases under which local authorities or non-governmental organisations lease apartments from us to rent them, in turn, to those who are socially excluded, for example homeless people, recently arrived migrants and people with various disabilities. In some regions, we have hired Community Coordinators with a mandate to deal with matters of a social nature in our neighbourhoods, take part in meetings and dialogues with local authorities, emergency services and other property owners in order to create safe and secure living environments.

In addition, Heimstaden also set a higher target that at least 3–4 percent of its employees on an annual basis should be apprentices by 2023, with a focus on including people otherwise in a situation of social exclusion (previous target: 2 percent). This target is not fully implemented yet.

During the year, we have run a Community Manager programme pilot project in Sweden to address involuntary loneliness. The Community Manager focused on "true presence" by personal meetings with our customers, which had an overall positive effect on well-being and mental health. The pilot project will now be evaluated.

**Young adults**

For us, it is important to create opportunities for young people to gain work experience and have opportunities for internships. We have, for this reason, decided to offer at least 100 jobs annually to trainees, student employees and summertime workers.

**Our support during the Covid-19 pandemic**

In 2020, communities were hit hard by the Covid-19 pandemic and Heimstaden’s operations have in various ways supported customers and the local community. As a company, we cannot help cure COVID-19 or develop a vaccine against it, but we do not want to stand aside with our hands in our pockets. Here is a selection of examples of what we have done:

*Sweden:* Heimstaden has supported non-residential customers who run restaurants by buying food. In addition, we have offered older tenants (70+) home delivery of food for free and offered prospective customers to look at apartments digitally instead of visits on site.

*Czech Republic:* Heimstaden has supported non-residential customers who run restaurants and cafes, by buying food and drinks from them, and in agreement with the Ostrava University Hospital, delivered the refreshments to healthcare professionals who are working hard to fight the coronavirus. The Moravian-Silesian Region project #BoSmePartyja works to strengthen volunteering in the region during the Covid-19 pandemic. At the appeal of the Regional Governor Ivo Vondrák and other representatives of the project, almost six hundred people signed up, willing to help. Heimstaden has offered free accommodation to those who are concerned that they may infect their loved ones by working in an infectious environment. In addition, we have launched the “Hello, You’re Not Alone” project and reached out to about 5,500 seniors living in Heimstaden’s homes, in social isolation because of the pandemic. In cooperation with 21 psychology students, we reached out to single customers over the age of 65.

*Norway:* Many people have been financially affected by the pandemic; Heimstaden has supported affected customers by deferring house rents while the customers awaited support aid.

*Netherlands:* Heimstaden has, together with other members of the Association of Institutional Shareholders in Real Estate (IVBN), been able to limit the annual rent increase through consultation with the Ministry of Internal Affairs. In addition, Heimstaden has supported customers that have financial difficulties due to the pandemic.

*Denmark:* Heimstaden developed a new corona-secure concept for digital communication and display of apartments (new build property Richsgården, youth housing). In cooperation with MentorDanmark, Heimstaden offered tailor-made homework support for school children, a relief for both employees and customers in managing a situation where schools have been closed and home teaching the only option.

**Evaluation**

*Customer survey results*

In the table below, the results for each country regarding ‘Service index’ and ‘Takes customer seriously’ for 2020 are presented. For coming years we aim to provide comparative historic data, with the base line year 2020.

**SERVICE INDEX (SCALE 0–100)**

	2020
Sweden	78.4
Denmark	74.4
Norway	74.5
The Netherlands <sup>1</sup>	55.7
The Czech Republic	67.2

**TAKES CUSTOMER SERIOUSLY (SCALE 0–100)**

	2020
Sweden	84.8
Denmark	76.5
Norway	84.4
The Netherlands <sup>1</sup>	52.8
The Czech Republic	74.9

<sup>1</sup> The customer satisfaction results for the Netherlands include responses from about 2/3 of our customers, as we have not yet insourced all operations.

We have seen a major improvement from our customer focus measures since implementing the surveys; the longer the country has been measured, the better the results. This has also inspired our teams to focus even more on the customer. The effect of the number of years measured are reflected in the results for 2020 in the table above, where the newcomers have received lower scores, whereas Sweden where we have measured for several years has the highest score.

**Case study 1**

At the beginning of the summer 2020, Heimstaden Czech, in cooperation with the non-governmental organisation Portavita, launched a project called Housing First with the mission of offering housing to families with children of single mothers who are going through a difficult life situation and need help. For the most part, these are women who have suffered from domestic violence and lived in shelters or even worse environments.

**Case study 2**

In 2020, Heimstaden Czech received “The Award of the Governor of MSK Region for social responsibility”; we ended up in second place in the competition. We got the same prize in 2019. Will we win gold next year for our efforts during the pandemic?

## Local community

The targets we have set in terms of creating inclusive living environments and local communities, and in terms of employment for young adults, were set in 2019. We are implementing these targets throughout the Group. Due to cultural differences and practises, and Heimstaden's rapid growth, there is a lag in implementation due to a lack of own employees. This means that we only have results for parts of our operations for 2019 and 2020.

## LOCAL COMMUNITY

	Target	2020	2019
Percentage social lease contracts	At least 3% of apartments – by 2023	2.0 % <sup>1</sup>	1.6 % <sup>2</sup>
Number of young adult jobs (student employees, summertime workers or trainees)	100 young adult jobs each year	77	60 <sup>2</sup>

All information regarding employees pertain to employees of Heimstaden AB and Heimstaden Bostad AB.

<sup>1</sup> Outcome at group level. We currently have social contracts in Sweden, Denmark, the Netherlands and the Czech Republic.

<sup>2</sup> Includes only Sweden

## Partnerships and sponsorships

We contribute to local social development in all our countries by building partnerships enhancing inclusion and engagement in collaboration with local organisations. In the table below you will find some examples.

**Umeå Basket's project** "Vara med" (be included), Sweden – to reduce involuntary loneliness.

**Mentorship programme** in Linköping, Sweden for children in primary school in socially disadvantaged areas.

**Business Improvement District (BID)** Malmö and BID Sofielund, Sweden – crime prevention initiatives in disadvantaged areas.

### The Swedish Red Cross

**Drivkraft** (Driving Force), Sweden – offers mentors for both pupils and their parents and arranges weekly help with homework at a number of schools. Many of Heimstaden's employees are engaged in this initiative.

**Projekt Udenfor** (Project Outside), Denmark – works to improve conditions for the most vulnerable homeless people by distributing food and drink, clothing and sleeping bags.

**VildaKids** (Wild Kids), Sweden – provides year-round activities for children in socioeconomically exposed situations.

**Giving People**, Sweden – works to counteract financial vulnerability and child poverty in Sweden.

**Let's make love great again**, Sweden – a platform for what is good and loving. We help facilitate distribution of the book "The Worst of the Best of the Internet" (Swedish: "Värsta bästa nätet") to primary school pupils. The book addresses the issue of online hatred and helps young people become Internet savvy.

**Kirkens Bymisjon**, Norway – an inclusive, non-profit organisation, which works with people who, for various reasons, face challenges in life in cities across Norway.

**Fretex**, Norway – in 2020 Heimstaden entered into an agreement with Fretex on the collection of clothes for recycling. Starting in 2021, we will distribute specially designed clothing recycling bags to our customers, an example of how we work with nudging.

**Urtehaven** private art project in Oslo, Norway – supporting the creation of professional wall paintings covering two building walls facing a recreation area where we have an apartment building. The area is a crime-infested/poor neighbourhood in Oslo city centre and the goal is to work with social sustainability in order to increase the well-being of the community residents.

**WeShelter**, Denmark – works to improve conditions for the most vulnerable homeless people with shelters, peer-to-peer initiatives and financial advice.

**Hellebro** (refuge bridge), Denmark – an NGO working to improve the conditions for young homeless people (18–29 years), offering a day care centre, shelter, office hotel and halfway houses.

**Portavita**, Czech Republic – Heimstaden participated in nationwide food collection through the Portavita organisation. Portavita delivered the food to socioeconomically challenged people.

**Silesian Ostrava**, Czech Republic – together with the city, we visited an area where we own 90 flats. We mainly focused on neighbourhood relations, ascertained the technical condition of the property, and the local social workers and police visited socioeconomically challenged families.

**Colours of Ostrava**, Czech Republic – sponsoring of a key music festival in the Czech Republic.

**Sponsorship of local sports team**, Ostrava region, Czech Republic – AZ Havířov (ice hockey), MFK Karvina (football), SC Vitkovice Floorball.

**Other examples from Heimstaden Czech:** We find community centres for the elderly, organise regular Christmas collections, care about nature in the Beskydy Mountains, support entrepreneurs, and organise suburban camps with a discount for the children of our customers.

# Heimstaden

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